## THE SHIZUOKA BANK, LTD.

# Shizuoka Bank Group



Printed in Japan



# Shizuoka Bank Group at a Glance

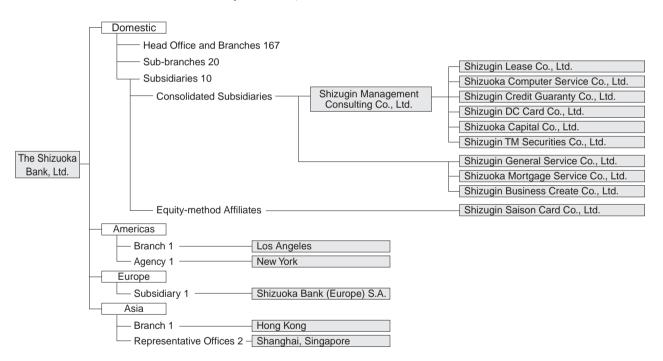
#### NURTURING THE VISION OF A PROSPEROUS COMMUNITY

True to a corporate philosophy whose aim is to "expand dreams and affluence with our community," the Shizuoka Bank Group makes an ongoing contribution to the development of Shizuoka Prefecture, which forms the core of its business base. This corporate philosophy incorporates not only an economic dimension but also a cultural one: living in harmony with the local communities and the people we serve, and sharing prosperity with them as a home-grown local banking group and a member of the regional community, and also helping local people to live more fulfilling lives.

#### A FIRST-CLASS REGIONAL BANK GROUP

The Shizuoka Bank Group comprises Shizuoka Bank and 12 Group companies, and is one of Japan's largest regional banking groups. Centered on Shizuoka Bank, with its 167 branches and 20 sub-branches, the Group serves the needs of customers not only within Shizuoka Prefecture, its home region, but also in Japan's three major economic centers, namely Tokyo, Osaka and Nagoya, all of which are comparatively nearby. Overseas, the Bank operates in New York, Los Angeles, Brussels, Hong Kong, Shanghai, and Singapore.

#### The Structure of the Shizuoka Bank Group (As of July 1, 2007)



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#### A SOLID FINANCIAL STRUCTURE

As of March 31, 2007, Shizuoka Bank's total assets stood at ¥8,725.8 billion (US\$73,916 million) on a consolidated basis, together with loans and bills discounted of ¥5,694.0 billion (US\$48,234 million), and deposits of ¥6,996.2 billion (US\$59,265 million). The Bank's capital adequacy ratio was 14.55% on a consolidated basis, one of the highest ratios among Japanese banks, and its Tier I ratio was 12.16%, substantially higher than the BIS standard of 8% for banks engaging in international operations.

### Consolidated Financial Highlights

THE SHIZUOKA BANK, LTD. and Subsidiaries (Notes 1, 2)

#### Years ended March 31

Income before income taxes and minority interests Net income

Net income per share PER (Times, Non-consolidated) PBR (Times, Non-consolidated)

| March 31                                  |
|---|
| Total assets                              |
| Deposits                                  |
| Loans and bills discounted                |
| Securities                                |
| Common stock                              |
| Total equity                              |
| ROE (%)                                   |
| Capital adequacy ratio (BIS) (%) (Note 3) |
| Tier I ratio (%) (Note 3)                 |

Notes: 1. Translation into U.S. dollars has been made solely for the convenience of readers outside Japan at the exchange rate of ¥118.05 to \$1, the approximate rate of exchange at March 31, 2007.

2. In this annual report, dollar figures are rounded off, but Japanese yen figures have been truncated in the process of calculation. 3. From the fiscal year ended March 31, 2007, Basel II methodology has been adopted to calculate capital ratios. For credit risk, the Foundation Internal Ratings Based Approach (F-IRB) has been applied. For operational risk, the Standardized Approach (TSA) has been adopted and the Internal Model Method has been used for market risk.

#### INTERNATIONAL CONFIDENCE

Shizuoka Bank, the core company of the Group, stands in the foremost rank of Japanese banks in terms of financial soundness. This is reflected in the fact that the Bank has received among the highest credit ratings received by any Japanese financial institution from four major credit rating agencies: three overseas and one Japanese.

|   |             |            | (As of July 1, 2007) |
|---|-------------|------------|----------------------|
|   | Long-Term   | Short-Term | Financial Strength   |
| Standard & Poor's                       | A+/Positive | A-1        | B+*                  |
| Moody's                                 | Aa 3        | P-1        | C+                   |
| Fitch Ratings                           | _           | F1         | В                    |
| Rating and Investment Information, Inc. | AA          |            | —                    |

#### **Cautionary Statements with Respect to Forward-Looking Statements**

Statements made in this annual report with respect to the current plans, estimates, strategies and beliefs, and other statements of the Shizuoka Bank Group that are not historical facts, are forward-looking statements about the future performance of the Group. These statements are based on management's assumptions and beliefs in light of the information currently available to it, and therefore readers should not place undue

| Millions   | of Yen   | Thousands of<br>U.S. Dollars  |
|--|--|---|
| 2007   | 2006   | 2007  |
| ¥71,944  | ¥57,376  | \$609,437   |
| 37,815   | 33,060   | 320,338   |
| Ye   | en   | U.S. Dollars  |
| ¥53.39   | ¥46.60   | \$0.45  |
| 24.51  | 26.85  |   |
| 1.16   | 1.16   |   |
|  |  | Thousands of  |
| Millions   | of Yen   | Thousands of  |
| Millions<br>2007   | of Yen<br>2006   | Thousands of U.S. Dollars <b>2007</b>   |
|  |  | U.S. Dollars  |
| 2007   | 2006   | U.S. Dollars<br>2007<br>\$73,916,644  |
| 2007<br>¥8,725,859   | 2006<br>¥8,691,612   | U.S. Dollars<br>2007<br>\$73,916,644  |
| 2007<br>¥8,725,859<br>6,996,299  | 2006<br>¥8,691,612<br>6,973,847  | U.S. Dollars<br>2007<br>\$73,916,644<br>59,265,565<br>48,234,440                          |
| 2007<br>¥8,725,859<br>6,996,299<br>5,694,075                                   | 2006<br>¥8,691,612<br>6,973,847<br>5,341,282                                   | U.S. Dollars<br>2007<br>\$73,916,644<br>59,265,565<br>48,234,440<br>19,382,675            |
| 2007<br>¥8,725,859<br>6,996,299<br>5,694,075<br>2,288,124                      | 2006<br>¥8,691,612<br>6,973,847<br>5,341,282<br>2,388,746                      | U.S. Dollars<br>2007<br>\$73,916,644<br>59,265,565<br>48,234,440<br>19,382,675<br>769,553 |
| 2007<br>¥8,725,859<br>6,996,299<br>5,694,075<br>2,288,124<br>90,845            | 2006<br>¥8,691,612<br>6,973,847<br>5,341,282<br>2,388,746<br>90,845            | U.S. Dollars<br>2007<br>\$73,916,644<br>59,265,565<br>48,234,440<br>19,382,675<br>769,553 |
| 2007<br>¥8,725,859<br>6,996,299<br>5,694,075<br>2,288,124<br>90,845<br>784,200 | 2006<br>¥8,691,612<br>6,973,847<br>5,341,282<br>2,388,746<br>90,845<br>725,685 | U.S. Dollars<br>2007<br>\$73,916,644<br>59,265,565  |

\* Bank Fundamental Strength Rating

reliance on them. Shizuoka Bank Group cautions readers that a number of important factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to, (1) general economic conditions in Shizuoka Bank Group's market (particularly Shizuoka Prefecture) and (2) fluctuations in market interest rates and exchange rates.

## To Our Stakeholders



Yasuo Matsuura. Chairman

Katsunori Nakanishi, President & Chief Executive Officer

The business environment for Japanese banks is changing significantly, with the entry of new players into the financial services field as a result of the revision of the rules governing the banking agency system, and a number of impending factors, including: the privatization of the Postal Savings System; the introduction of the Basel Il capital adequacy requirements; the need for banks to adopt strict internal control systems in response to the so-called Japanese version of the Sarbanes-Oxley Act, based on the stipulations of the upcoming Financial Instruments and Exchange Law; and the legislation of new rules for the protection of banks' customers. Bank managements thus face a host of challenging issues.

At the Shizuoka Bank Group, we are leveraging the comprehensive strengths and varied fields of expertise of the entire group to address these issues with speed and boldness. By implementing a range of measures that effectively contribute to the development of the regional economy, most notably the provision of financial services specifically tailored to the needs of customers in our home region, we plan to raise stakeholder satisfaction and ensure sustainable, long-term growth.

The management and staff of the Shizuoka Bank Group will continue to work together to maintain our reputation as a comprehensive financial group providing the most reliable and efficient services in our home region. We hope that our stakeholders will continue to support us in our ongoing efforts.

J. matsumo

Yasuo Matsuura Chairman

R. Nakanishi

Katsunori Nakanishi President & Chief Executive Officer

# Message from the President

The region's most reliable and respected comprehensive financial services group

Buoyed by strong corporate earnings leading to improved employment conditions and higher disposable income, the Japanese economy maintained its upward trend in fiscal 2006 to record the country's longest period of sustained growth since the so-called Izanagi Boom (1965-1970). Shizuoka Prefecture was no exception to this trend, with the prefectural economy being supported by high-level corporate earnings on the back of firm export demand, which, in turn, led to a steadily rising trend in capital investment. The economic expansion in the prefecture — centered on private-sector demand — widened to encompass a larger section of the community.

In response to the steady improvement of the national economy, in July of 2006 the Bank of Japan ended the zero interest rate policy it had maintained for five years and four months, and began to direct its monetary policies toward restoring the original functions of Japan's financial sector.

Amid this operating environment, the management of the Shizuoka Bank Group reaffirmed their belief that the fulfillment of corporate social responsibility is the prime precondition for all the business activities of a company. To this end, they took steps to transform the Group into a provider of truly comprehensive financial services. This was done to achieve the twin goals of carrying out its social mission of contributing to the economic development of the region in which it operates, and precisely meeting the needs of its customers.

In fiscal 2006 the Group's management pursued an active investment policy to realize a balanced asset portfolio as the basis for growth. As a result of our efforts, ordinary profit and net income both registered historic highs on a consolidated and non-consolidated basis.

#### Results of 9th Medium-Term Management Plan

The Shizuoka Bank Group is currently in the midst of implementing its 9th medium-term management plan, covering the three years FY2005-2007. In this plan, under the motto of "Challenge to Creation and Change," all the management and staff of the Bank are working together to realize the Bank's management vision of becoming a first-choice provider of comprehensive financial services that enjoys the trust of the markets and the public.

In fiscal 2006, the second year of the current medium-term

plan, we succeeded in providing superior comprehensive financial services in both the corporate and retail banking fields by leveraging synergies across the entire width of the Group.

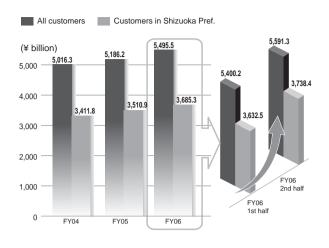


### Achievement in Services for **Corporate Customers** Loans

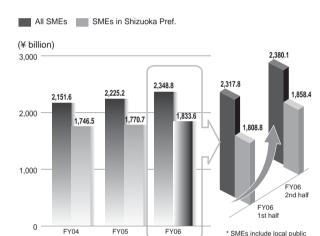
During the reporting period, we introduced a small-lot financial product without requirement for collateral or a third-party guarantee. This product has been made possible by the use of a new credit screening method that utilizes a scoring system. For small-to-medium-sized corporate customers especially in our home region, we actively marketed our loan products on a case-by-case basis, taking careful account of the business performance and financial position of each individual company. This is just one of the ways in which the Bank has sought to fulfill its social obligation to ensure a smooth supply of funds to the regional economy.

As a result, the average balance of total loans during the fiscal 2006 term was ¥5,495.5 billion (US\$46,552 million), while the average balance of loans to SMEs was ¥2,348.8 billion (US\$19,897 million). Both these figures represent increases for the fourth consecutive year. Loans to customers in Shizuoka Prefecture, our home region, also recorded steady growth in line with our projections.

#### Balance of Total Loans (average; non-consolidated)



Balance of Loans to SMEs (average; non-consolidated)



### Management Consultancy and Corporate Support Services

To contribute to the revitalization of the economy of our home region and ensure its ability to realize sustainable growth, we offer each of our corporate customers a service that follows their progress through the various stages of the company's "life," from start-up through growth, as well as the company's rehabilitation where that is necessary. This service encompasses not merely the provision of funds, but also comprehensive support including management consulting and technological assistance.

The New Business Support Team, set up within the Corporate Banking Department, takes the lead in directing these support services, while the front-line marketing responsibility rests with designated staff members at each of the Bank's branches. These members liaise with each other, as well as with other companies in the Shizuoka Bank Group, to provide a total customer service. Currently, efforts are being particularly directed at information businesses, such as business matching services. For example, Shizuoka Bank and its customer companies recently opened a joint booth at the Tokyo Business Summit, furthermore, in response to the recent upsurge in interest in farming ventures, we have also been holding business conferences to support business matching service between representatives of agricultural distributors and farmers. This is just one of the ways in which we have been providing support for our customer companies in the conclusion of business deals. As a result of these efforts, we successfully supported 708 cases of business matching during the reporting period.

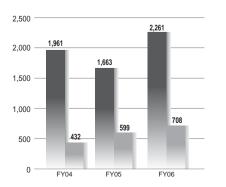
We have been widening our range of financial products and services, including support for M&As and IPOs, to meet all the conceivable needs of our corporate customers. In this, we make full use of the consulting expertise of Group companies to facilitate the design of optimal solutions to customers' business issues.

In addition, at our newly started Shizuginship Management Training Course for aspiring managers of the next generation, we provide a forum for brainstorming and the exchange of views among young management staff and entrepreneurs destined to succeed to the leadership of private companies — the very people who will be guiding the regional economy in the future. This forum allows the members to access a wide variety of management-related information and also to form personal relationships with other members, as well as discover promising opportunities for business matching. In these ways, the Shizuginship Management Training Course gives invaluable support to the members, helping to raise their companies' enterprise value and even to make an important contribution to the future economic development of Shizuoka Prefecture.

Regarding corporate rehabilitation and management improvements, we provide individually tailored support services for borrowers' issues, such as advice on the improvement of management systems and procedures, or financial support for business revitalization. We are working to assist each company so as to pave the way for the revitalization of the entire regional economy.

#### **Business Matching Performance**

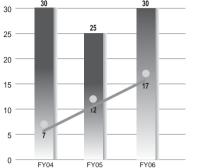
Matching inquiries Successful business matchups



M&A Consulting Performance

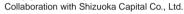
Collaboration with Shizugin Management Consulting Co., Ltd.

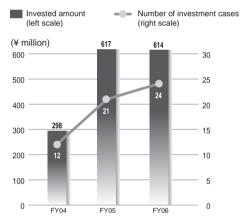




\* In the "number of separate M&A contracts signed," where separate contracts are concluded with both the acquiring company or the company being acquired, these are counted as two separate contracts.

#### Support for (investment in capital) IPOs





## Achievement in Services for Individual Customers

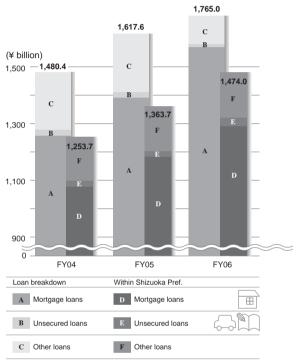
#### Deposits

The corporate mission of Shizuoka Bank is to contribute to the economic development of its home region, primarily through lending, which it finances from the funds deposited with it by its customers. Under the Bank's current medium-term plan for the three-year period from fiscal 2005 to fiscal 2007, we have identified our customers' deposits as the major source of funding for loans, as well as for the management of customers' assets in custody. As securing a sufficient level of deposits is thus a crucial issue, we are tackling this task on a priority basis.

### Retail Banking Loans (loans to individuals)

During the reporting period, in response to the impending entry into the "home-buying" age bracket of the so-called Junior Baby Boomers, we put considerable effort into expanding our business volume in the field of mortgages and other housingrelated loans, such as by encouraging customers to refinance their loans from other banks by using our strategic products such as unsecured housing loans (guaranteed by guarantee associations with whom we have tie-ups), and by stationing dedicated marketing staff at branches of strategic importance outside our home prefecture in major markets such as neighboring Aichi and Kanagawa prefectures. We employed state-ofthe-art marketing techniques in vigorous sales promotion campaigns for our unsecured loans.

As a result of these efforts, the balance of loans to individuals at the end of fiscal 2006 by the whole Bank increased by ¥147.4 billion to ¥1,765.0 billion (US\$14,952 million), of which loans to customers in Shizuoka Prefecture rose by ¥110.3 billion year-on-year, to ¥1,474.0 billion (US\$12,487 million).



Balance of Individual Loans (at term-end; non-consolidated)

Note: "Unsecured loans" include loans for car purchase, education expenses and loans taken out using bank cards

## Finding New Earnings Drivers to Replace Mortgage Loans

Because of the ongoing demographic changes taking place in Japan, the trend in the value of mortgage loans handled is expected to turn downward from 2010. Shizuoka Bank is working to develop a new business model to replace mortgage loans as the Bank's main source of earnings, with efforts focused on the application of advanced marketing techniques to unsecured loans and the credit card business.

In the field of loan products, we have introduced a special overdraft loan called NextOne for borrowers who have taken out a mortgage loan with the Bank, and another overdraft loan called Upgrade, among other new products. In the credit card field, our joyca card, initially issued directly by the Bank itself in March 2006, has already racked up over 140,000 loan contracts as of July 1, 2007. As this indicates, the volume of the Bank's credit card business has been expanding steadily.

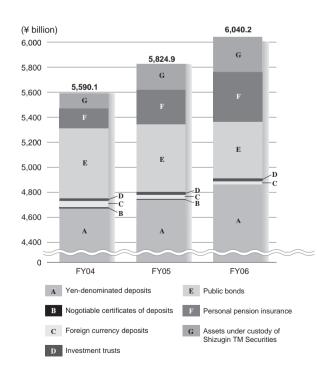
In a joint venture with the credit card company Credit Saison Co., Ltd., we established Shizugin Saison Card Co., Ltd. The company has already issued the ALL-S, a new type of credit card with a "regional shared points program" that it hopes will be accepted by retailers all over Shizuoka Prefecture. This is one of the initiatives we have launched with the aim of expanding our services to customer segments hitherto not specifically targeted.

#### Assets in Custody

Shizuoka Bank, together with its subsidiary Shizugin TM Securities, offers customers a wide range of attractive financial products selected according to the customer's specified level of risk tolerance. These include deposits denominated in foreign currencies, government bonds (JGBs), investment trust products, and pension insurance premiums. Our staff design personally customized asset portfolios that provide the optimal solution to the particular needs of each customer.

In line with the "financial one-stop-shop" concept for enhancing customer convenience, the Bank and Shizugin TM Securities are redesigning their branch offices into combineduse branches. The Bank also engages in securities intermediary services, enabling its customers to access Shizugin TM Securities' products and services at these outlets, too.

#### Balance of Individual Assets under Custody (at term-end; Shizuoka Bank and Shizugin TM Securities)



## Marketing Channels, Administrative Operations, and IT Strategy

We have begun opening new branches in neighboring prefectures with good market growth prospects, as well as upgrading the functions of our existing branches, as a means of expanding the number of our marketing channels so as to increase our share of the regional banking market. In July 2007 we began operating a "virtual branch" on our Internet website. This service offers online transactions, products and service, targeted at those customers who have difficultly visiting our branches during normal opening hours, and those who live a long way from the nearest branch. This addition to our existing array of marketing channels is being paralleled by the introduction of a new computer system for the management of branch operations — aimed at cutting personnel costs and raising efficiency - as well as by the centralization of intra-Group administrative work and the increased use of outsourced service providers. We are in the process of transforming our branches from offices engaged in both marketing (customer service) and administrative work to offices dedicated solely to interacting with customers. In addition, we are continuing to invest in the upgrading of the Shizuoka Bank Group's IT infrastructure, shifting the emphasis from computer systems whose primary purpose is to increase efficiency to next-generation systems aimed principally at strengthening the Group's capabilities in marketing by the effective use of databases, and corporate governance. This is one of the steps we are taking toward the creation of a new business model.

Note: Due to reclassification, recurring profit does not appear on the income statement.

In Closing In line with the current medium-term management plan (from fiscal 2005 to fiscal 2007), the Shizuoka Bank Group will continue leveraging its close relationships with its many customers and business partners in the home region to assist in the development of the communities in which it is based, and through these activities, to achieve growth on a groupwide scale.

Under the banner of our motto "Challenge to Creation and Change," we will endeavor to design and establish a unique new business model that meets the needs of the new financial environment that is coming into being around us. While our core function will continue to be that of a regional financial institution, we aim to open up new possibilities so that whatever further changes the passage of time may bring, we will maintain our reputation as a comprehensive financial group providing the most reliable and efficient services in our home region.

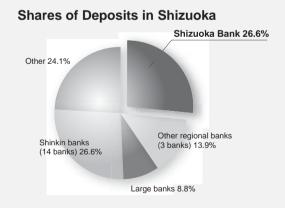
I look forward to the continued support and encouragement of our shareholders and all other stakeholders as we work toward the achievement of a brighter and more prosperous future.

### **Financial Institutions in Shizuoka** Prefecture

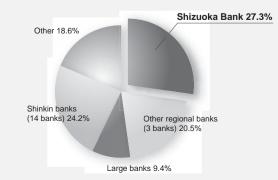
...... Japan's megabanks and other money-center banks operating on a nationwide scale are now active in the principal cities of Shizuoka Prefecture. Moreover, in addition to Shizuoka Bank, there are three other regional banks operating in the prefecture, as well as 14 shinkin banks (large-scale credit unions) and various government-run financial institutions and agricultural cooperatives. Shizuoka Prefecture is thus one of the most hotly contested financial markets in Japan.

Over the sixty years since its establishment, Shizuoka Bank has built up a solid base of loval customers. Approximately 80% of the population of Shizuoka Prefecture over the age of 20 (i.e., about three million persons), have accounts with the Bank. For this reason, we are confident of retaining our firm position as the prefecture's leading bank, even amid a fiercely competitive business environment.

In line with the policies laid down in our 9th medium-term management plan, and in response to the authorities' calls for enhanced support for the revitalization of failing companies. we are working to facilitate the smooth supply of funds to the regional economy, particularly to SMEs, as well as to improve the convenience of our customer services.



#### Shares of Loans in Shizuoka



## Shizuoka Prefecture — Our Operational Base

## Shizuoka Outlook

.... Shizuoka Prefecture, on the Pacific coast of Japan's main island of Honshu, is situated midway between the two major consumer markets and industrial centers of Japan — the Nagoya region plus the Kobe-Osaka-Kyoto region to the west, and the Yokohama-Kawasaki-Tokyo region to the northeast. Because of this location at a busy "crossroads" of the nation, it has historically developed into a significant center of manufacturing industry. With a high proportion of financially sound companies racking up good business performance, the economy of the prefecture as a whole was among the strongest in Japan in fiscal 2006.

In terms of population and gross domestic product, among a large number of other economic indicators, Shizuoka Prefecture has a share of the national economy amounting to roughly 3%, putting it at around 10th place among the country's 47 prefectures. For this reason, it is sometimes called "the 3% economy." As a result of the heavy concentration of industry in the prefecture, recent years have seen considerable growth in the amount of research into new products and services being jointly conducted by private enterprises in corporation with universities and other research institutions, with support from government. These efforts are likely to lead to still further growth and development in Shizuoka's economy.

### Land and Population

With a total land area of 7.780 km<sup>2</sup>. Shizuoka Prefecture ranks 13th in size among Japan's 47 prefectures, and its population of 3.79 million (as of October 2006) makes it the 10th most populous. The population has increased by 0.4% over the past five years.

### Economic Scale

With a nominal annual economic output of ¥16.0 trillion (US\$136.12 billion; GDP basis) in fiscal 2004, Shizuoka Prefecture would rank 37th in economic scale if it were compared with the countries/economies of the world. Its gross domestic product comes after the GDP of Hong Kong, Thailand and Argentina. This comparison highlights the considerable economic importance of the prefecture.

There were approximately 188,000 private-sector business premises in Shizuoka as of June 2004. Wholesaling and retailing accounted for 27.2% of the total number of business premises, followed by other services, eating and drinking establishments, and the hotel sector. Taken together, these three categories account for 66.4% of all business premises.

|  |  | ' Main | Economic | and E | Business | Indicators | for | Shizuok | a Prefecture |
|--|--|--------|----------|-------|----------|------------|-----|---------|--------------|
|--|--|--------|----------|-------|----------|------------|-----|---------|--------------|

| Item   | Figure                | Share of<br>National Total | Nationwide<br>Rank | Date of Survey |
|--|-----------------------|----------------------------|--------------------|----------------|
| Area   | 7,780 km <sup>2</sup> | 2.0%                       | 13th               | October 2005   |
| Population   | 3.79 million          | 2.9%                       | 10th               | October 2006   |
| Households   | 1.38 million          | 2.7%                       | 10th               | March 2006     |
| Gross product (nominal)  | ¥16,068.8 billion     | 3.1%                       | 10th               | FY2004         |
| Business premises  | 188 thousand          | 3.2%                       | 9th                | June 2004      |
| Value of farm output   | ¥251.6 billion        | 2.8%                       | 12th               | 2005           |
| Fishery catch  | 203 thousand tons     | 3.7%                       | 8th                | 2006           |
| Manufactured goods shipments<br>(by factories with four employees or more) | ¥17,322.7 billion     | 5.8%                       | 3rd                | 2005           |
| Annual revenue of wholesaling industry                                     | ¥6,790.0 billion      | 1.6%                       | 11th               | 2004           |
| New housing starts   | 38,686                | 2.9%                       | 10th               | 2006           |
| Information service sales  | ¥114.4 billion        | 0.7%                       | 13th               | 2005           |

## **Industrial Characteristics**

The three main areas into which Shizuoka Prefecture is divided - Eastern, Central, and Western - have all achieved economic development in different ways.

In recent years, projects have been initiated to promote the concentration of specific industries in particular areas. These include the Shizuoka Triangle Research Cluster Promotion Project, conducted by a mixed industry-academia group. This program aims to make the most of the business know-how and technical expertise possessed by existing companies to concentrate leading-edge research and development facilities in all of these three parts of the prefecture.

#### Shipments of Manufactured Products in which Shizuoka Holds 1st Place (2004)

| ltem                      | Value of<br>Shipments<br>(¥ billion)<br>Shizuoka<br>Pref. | Share of<br>Nationwide<br>Total | Nationwide<br>Rank |
|---------------------------|---|---------------------------------|--------------------|
| Pulp & paper              | 915.9   | 12.7%                           | 1st                |
| Cell phones and PHSs      | 392.8   | 17.3%                           | 1st                |
| Air conditioners          | 123.5   | 35.1%                           | 1st                |
| Green tea                 | 199.0   | 61.9%                           | 1st                |
| Tea beverages             | 183.2   | 34.0%                           | 1st                |
| Piano                     | 43.9  | 100.0%                          | 1st                |
| Motorcycles (in kit form) | 106.1   | 49.0%                           | 1st                |
| Canned tuna               | 42.8  | 92.8%                           | 1st                |
| Aluminum foil             | 35.5  | 38.6%                           | 1st                |

### Features of Industry in Shizuoka Prefecture

Industry-concentration projects

#### Central Shizuoka

The central part of the prefecture is dominated by the prefectural capital, Shizuoka City, which attained the status of seirei shitei toshi (a specially designated city with an expanded scope of autonomy approximately on the same level as the nation's prefectures) in April 2005. The city holds a large concentration of commercial facilities and service sector companies. It is also known for traditional handicraft-making industries, including traditional furniture, as well as plastic models, tea-making, and food canning. The port towns of Yaizu and Shimizu have facilities for handling international cargo transport vessels, and are also renowned as fishing ports.

The "Food-Science Hills" project aims to gather together a large number of companies in the foodstuffs, pharmaceuticals, and chemical industries.

#### Western Shizuoka

In April 2007 the government conferred the status of seirei shitei toshi on Hamamatsu City, the principal city in the western part of the prefecture. This part has a high concentration of manufacturing companies, such as makers of motorcycles and musical instruments, among which are many world-renowned companies. This is one of the main reasons why Shizuoka Prefecture ranks third among Japan's 47 prefectures in terms of the value of manufactured goods shipments, accounting for 5.8% of the value of nation's total manufacturing output in 2005. It is to this area that Shizuoka Prefecture owes its reputation as a heavily industrialized prefecture with a high proportion of export-oriented companies.

The "Photon Valley" project aims to gather together companies engaged in the optical technology and electronics industries.

Local governments throughout Shizuoka Prefecture are pursuunderway on major infrastructure projects, including the Mt. ing initiatives aimed at revitalizing their tourism-based Fuji Shizuoka Airport (scheduled to open in 2009) and the No. economies, or at invigorating the local multimedia contents 2 Tokyo-Nagoya Expressway. These projects are expected to creation sector by nurturing talented creators. Work is also exert major ripple effects on the prefectural economy.

#### An Outline of Shizuoka Prefecture

Total land area 7,780 km<sup>2</sup> 23 cities 19 towns

#### Eastern Shizuoka

This part of the prefecture is characterized by the traditional paper and pulp industry, which developed to take advantage of the abundant underground water resources near Mt. Fuji, as well as a number of plants and research facilities that have more recently relocated to the area from Tokyo and its vicinity. The Izu Peninsula boasts wonderful natural scenery that is magically transformed with the changing seasons, as well as a wealth of hot springs. For these reasons, it is one of the most popular yearround holiday resort areas in Japan.

The "Pharma Valley" project aims to gather together companies engaged in the production of pharmaceuticals and other health-related activities.

## Management Systems

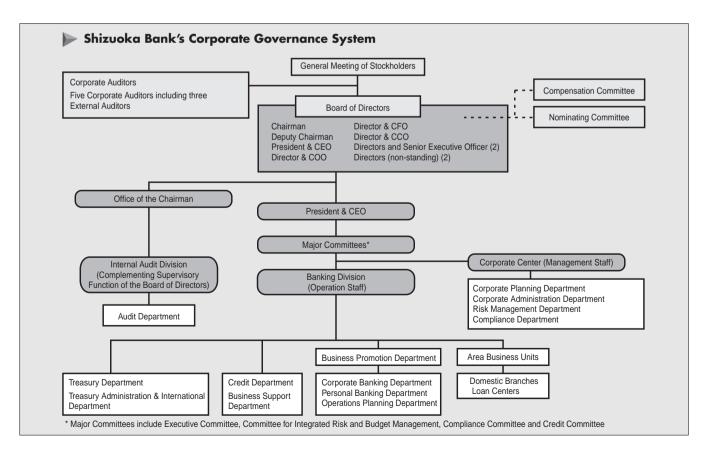
Having always prioritized corporate ethics at the management level, the Shizuoka Bank Group has taken steps to strengthen its corporate governance and compliance structure through establishment of an Ethical Charter and related policies.

We will continue to tirelessly strengthen our management structure, the cornerstone of our efforts to fulfil our corporate social responsibilities, and increase Group enterprise value.

### **Corporate Governance System**

Based on our corporate philosophy, the Board of Directors is the Shizuoka Bank's main organization responsible for management-level decision-making and supervision. As such, it decides on important management strategy and basic policies relating to risk management and compliance, and monitors the conduct of operations. Shizuoka Bank has adopted the corporate auditor-led system of governance, and an outside executive, a lawyer and a university professor serve as outside auditors to ensure greater management transparency and strengthen monitoring functions.

Management of everyday operations is carried out by the President, the Senior Vice Presidents, and executive officers appointed by the Bank's Board of Directors. Decisions on important matters that arise in the course of these day-to-day operations are taken by Major Committees, including the Executive Committee, dedicated to particular fields of operation and specially appointed by the Board of Directors. This approach is aimed at creating a system that can respond with precision and flexibility to changes in the management environment, while clearly delineating authority and responsibility.



We have also established an Office of the Chairman headed by the chairman and deputy chairman, to conduct audits into executive functions, enabling us to clearly distinguish the monitoring and executive roles of management, thereby strengthening our governance framework.

In addition, we have also established a Compensation Committee and a Nominating Committee as advisory bodies to the President, both consisting mainly of executives from outside the Company, to enable involvement of outside viewpoints. The Compensation Committee decides executive compensation and the Nominating Committee offers outside opinions on the candidate selection process for executive positions.

### Creation of an Internal Monitoring System

The Bank has classified the organization into three arms, based on function – the Banking Division, handling front office business operations; the Corporate Center, with managers for corporate planning, administration and risk management; and the Internal Audit Division, conducting internal auditing. It has also strengthened cross-checking among these three arms.

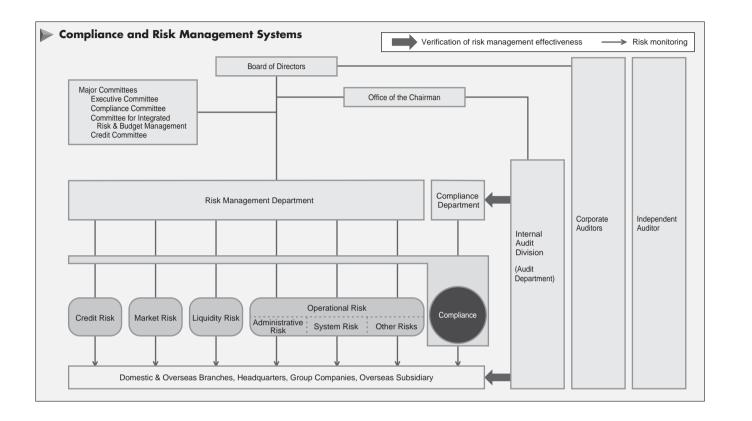
We are also strengthening internal controls based on our "Basic Policy relating to Establishment of Internal Control Systems," established at a Board of Directors meeting in May 2006.

With effect from the fiscal year starting April 1, 2008, the effectiveness of a company's internal controls on its financial reporting must, by law, be assessed by its president, and audited by a certified public accountant. In January 2007 a J-SOX Project Team was set up within the Corporate Planning Department of Shizuoka Bank. The team, composed of 10 members including two full-time members, is charged with ensuring that the Shizuoka Bank Group is fully in compliance with the Japanese version of the Sarbanes-Oxley Act, which is scheduled to come into effect on reporting for fiscal years beginning April 1, 2008 and after.

### **Prompt and Appropriate Disclosure**

To ensure the prompt and appropriate provision of corporate information to the Bank's stakeholders, the Corporate Planning Department has been charged with responsibility for disclosure in accordance with the Bank's Information Disclosure Regulations. The Bank will not only disclose information in accordance with the stipulations of the Banking Law, the Securities and Exchange Law, and any other relevant legislation, as well as in line with the disclosure regulations of the Japanese stock exchanges, it will also carry out proactive disclosure, will always maintain management transparency, and will consistently observe the principles of impartiality in its provision of corporate information.

# Compliance and Risk Management Systems



## Basic Compliance Policy and Organizational Structure

The Shizuoka Bank Group has always regarded ethical and legal compliance as a priority issue for management, and is taking measures to consolidate and strengthen its compliance structure under its Ethical Charter, which sets out the Bank's basic policy. These measures are governed by the Compliance Program, a specific set of compliance measures drawn up by the Board of Directors each fiscal year.

Meetings of the Compliance Committee, chaired by the Bank's president and composed of directors and other top executives, are held monthly to deliberate on important compliance-related matters and assess the operation of the compliance system across the whole Shizuoka Bank Group — including progress being made in achieving the goals of the Compliance Program. The system is revised when deemed necessary.

In addition to acting as the central body for the unified management of compliance-related information throughout the Group, the Compliance Group of the Compliance Department takes prime responsibility for monitoring the functioning of the compliance system, devises preventive measures against possible compliance violations, and works to improve the whole compliance system. In addition, Compliance Officers assigned to the Compliance Group carry out on-site spot checks of the Bank's branches to strengthen our monitoring systems at the branch level.

## Creating a Compliance-Centered Corporate Culture

The Shizuoka Bank is taking measures to foster greater awareness of compliance issues from the executive level down. In addition to distributing the Shizuoka Bank Compliance Manual, which explains laws and business ethics, we have appointed managers with responsibility for compliance (and their assistant staff) at head office and branches in Japan and abroad, headquarters departments, Group companies in Japan, and overseas subsidiaries. We check that laws are rigidly observed in daily operations, based on study sessions held at branches and a completion of compliance checklists for daily operations. We have also set up a whistleblower function enabling all employees of the Bank group to inform executives in charge, Compliance Group, or The Legal Office of legal violations occurring within the Bank group.

# **Basic Risk Management Policy and Organizational Structure**

Increases in the categories of banking, the emergence of new kinds of banking business and other changes in our operating environment are making our sector more diversified and complex. Moreover, the adoption with effect from the end of March 2007 of the new Basel II capital adequacy requirements is forcing financial institutions to implement even more advanced and effective systems of risk management.

At the Shizuoka Bank Group, we have drawn up a set of Risk Management Regulations that specify the Group's policies regarding business risks and lay down the organizational structure for dealing with risks. Risk management is based on these regulations, which stipulate procedures to be followed in the case of each separate category of risk, including credit risk, market risk, liquidity risk, and operational risk. The Risk Management Department acts as the central authority for all categories of risk management, and includes risk management sections responsible for particular risk categories. Risks that affect or may affect the business operations of the Bank's group are analyzed and assessed by a risk management system that enables integrated monitoring and management of risk across the entire Group. Additionally, the Audit Department, which is organizationally independent of the departments and sections subject to its audits, conducts regular verifications of the appropriateness and effectiveness of the Group's internal controls relating to risk management across the entire breadth of the Group's business operations.

With the coming into force of the Basel II capital adequacy requirements, we have taken the opportunity to clarify the Group's risk management policies with the publication of the Risk Management Regulations. These regulations clearly spell out the methods by which comprehensive risk management should be conducted within the financial scope allowed by the Bank's risk-based regulatory capital, based on as thorough an evaluation as possible of each risk category. In June 2007 the management laid down as a basic policy requirement that regulatory capital must always be maintained at a level sufficient to cover the possible losses that the Bank and its group companies may suffer as a result of the materialization of the risks attendant on its business operations.

#### Integrated Risk Management System

The Bank allocates regulatory risk capital to the extent deemed to be required to cover losses that may arise from the materialization of the risks (particularly market and credit risks) attendant on the conduct of the Bank's normal business operations. By setting aside an amount of regulatory capital sufficient to cover any such losses, we can avoid becoming insolvent, and thereby ensure the ability to continue business operations.

Risk capital is defined as core capital (Tier I minus an amount equivalent to net deferred tax assets), and specific amounts are allocated to each operational department or section by the Board of Directors. Each department for business execution must conduct its business so that the maximum losses arising from risk materialization do not exceed the amount of risk capital allocated to cover them. The amounts at risk are estimated by the appropriate risk management section, and the Risk Management Group constantly monitors the situation to ensure that the amount at risk does not exceed the allocated risk capital amount. Through this system, the Bank ensures objective and accurate risk management.

Risk capital allocation does not imply that the entire amount of core capital is allocated: a certain amount of the

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core capital is kept as a buffer against the losses likely to be incurred in the event of a natural disaster such as a major earthquake. This enables the Bank to carry out its business operations with a reasonable degree of assurance that its financial position will remain sound.

#### **Credit Risk Management**

Shizuoka Bank manages credit risk across the full range of its operations, to enhance the soundness of its Ioan asset portfolio. In April 2006, we set up the Credit Risk Management Group under the Risk Management Department as a credit risk management office functioning separately from the lending departments. In this way, we strengthened our credit risk management system.

In April 2007 the Bank's borrower credit rating system, which is the foundation stone of its credit risk management, together with other internal rating systems, was reorganized into a new system in which responsibility for the design of the system and the supervision of its functioning lies with the Credit Risk Management Group of the Risk Management Department (which is independent from the front-line marketing units that actually make loans); responsibility for the dayto-day operation of the system lies with the Ratings Assessment Group of the Credit Department; and responsibility for verification of the correct functioning of the system lies with the Risk Management Group within the Risk Management Department. These three units exercise a mutual limitation and checking function with respect to one another, thereby facilitating greater precision and more advanced functions in the Bank's internal ratings system. In addition, the self-assessment process — overseen by the Asset Auditing Group of the Audit Department, which is organizationally independent of the front-line marketing and loan units — is used to verify that the rules of credit risk management are being properly observed.

The Credit Risk Management Group uses statistical methods to quantify latent credit risk across the Bank's entire loan portfolio. In this way, the Bank accurately assesses the scale of potential risk, monitors the concentration of loans to particular large-scale borrowers or particular industries, and has in place risk control mechanisms to eliminate excessive credit risk.

#### Borrowers' Credit Rating System

The Bank employs a borrowers' credit rating system to form an accurate picture of the creditworthiness of corporate borrowers and ensure meticulous credit risk management. Borrowers are rated on a scale of 1 to 12 according to financial indicators, including the asset portfolio and cash flows. To make the ratings objective, quantitative information is given more weight in this system.

Borrowers' credit ratings form the basis of selfassessment, which is preparatory to the calculation of capital ratios. They are also used in calculating the general reserve for possible loan losses, and are widely used as criteria for determining credit-approval limits and management of problem credits. They are thus fundamental to credit risk management.

#### Market Risk Management

At Shizuoka Bank, the amount of market risk (including the market risk of Shizuoka Bank Europe S.A.) is kept within a fixed range as a percentage of risk capital, and we ensure that an appropriate level of profitability is maintained, with due consideration to degree of risk. Regarding the market risk faced by our other major subsidiaries, we are also taking a unified approach to market risk management.

To ensure an effective system of checks and balances at Shizuoka Bank, market risk management (middle office) departments and administrative (back office) departments are kept strictly separate from departments involved in market transactions (front office). In addition, the Audit Department monitors the system of mutual checking among the front, middle, and back offices.

Earnings performance and risk level data assessed by middle offices are used in management evaluations through an intranet which enables monitoring at all times.

### Liquidity Risk Management

Liquidity risk consists mainly of market liquidity risk and cash flow risk. Staff are assigned to the management of cash flow risk on a daily, weekly, and monthly basis, and cash flow risk is controlled across the whole Bank, including overseas branches. Four levels of emergency scenario have been established to help us formulate rapid and appropriate responses to unforeseeable events, and we have in place for each contingency the officials, offices, and measures needed to ensure immediate remedial action.

Position limits are set for each financial product and maturity period to control market liquidity risk. In addition, the Audit Department monitors the execution of liquidity risk management.

### **Operational Risk Management**

The Shizuoka Bank Group uses the term "operational risk" to refer to a set of eight risk categories, i.e. administrative risk, system risk, data management and clerical work outsourcing risk, legal risk, risk of damage to tangible fixed assets, personnel risk, reputational risk, and miscellaneous operational risks. Each risk category is managed by a dedicated unit of the Bank, while the Operational Risk Management Group within the Risk Management Department is the central unit responsible for overseeing and managing operational risk throughout the entire Shizuoka Bank Group. In line with our basic policies on operational risk management, we are taking measures to construct a failsafe system for the appropriate identification, assessment, detailed analysis, monitoring, and minimization of this category of risk through the application of self-assessment based on the rigorous compilation and analysis of data. The effectiveness of this risk management system is being verified by on-site audits conducted by the Audit Department, which is organizationally independent from any of the units that it audits.

### **Business Continuity Plan**

Japan is one of the countries most vulnerable to earthquakes. Shizuoka Bank Group has drawn up a contingency plan in the event of a large-scale earthquake in the Tokai region or under metropolitan area, since it is said that there is a significant likelihood of such an earthquake in the near future. We have strengthened our ability to deal with such disasters through a contingency plan, so that we can continue our operations even during emergencies or re-open operations at an early date after such events.

In addition to quakeproofing Bank structures, firmly attaching safe-deposit boxes, ATMs and other equipment to walls/floors, establishing backup computing systems, and using more earthquake resistant materials at each branch, including for emergency communications equipment, we also undertake twice-yearly earthquake training sessions based on our emergency procedures.

## Soundness of Financial Position

The Shizuoka Bank Group is always conscious of the strong public-service character and corporate social responsibility (CSR) inherent in its business of taking custody of the important assets of its numerous customers and providing companies and individuals with funds and financial services, thereby contributing to the sound development of the regional community.

#### **Capital Ratios**

The adoption of the new Basel II capital adequacy requirements with effect from the end of March 2007 will produce changes in the method of calculating banks' capital ratios. As a result, the relative reputations of banks for financial soundness will change depending on the degree of risk involved in their operations and their success in managing risk. At Shizuoka Bank, with the aim of using the most accurate method feasible of estimating risk, we have pushed forward with reforms to our internal systems, and with effect from the fiscal 2007 term-end, we will apply the "Foundation IRB (FIRB) approach" to the calculation of credit risk and the "standardized approach" to the calculation of operational risk.

As of the end of March 2007, the Bank's capital ratio according to the new standard was 14.55% on a consolidated basis. The fundamental Tier I capital ratio stood at 12.16%, and the core capital ratio (Tier I capital minus an amount equivalent to net deferred tax assets as the numerator) was 11.39%, which was substantially higher than the BIS minimum capital adequacy requirement of 8% for banks engaging in international operations.

#### **Credit Ratings**

A credit rating is an indicator of a bank's ability to repay the principal of and interest on deposits. Credit ratings are widely accepted as reliable indicators of a bank's creditworthiness and financial safety. Shizuoka Bank has been rated by one Japanese and three overseas ratings agencies, and these ratings are in each case among the highest of any Japanese financial institution.

#### **Non-Performing Loans**

The balance of risk-managed loans, under the Banking Law, totaled ¥200.2 billion (US\$1,696 million) on a consolidated basis, representing 3.5% of the total balance of loans outstanding at the end of the term. This figure reflects our success in curbing new occurrences of bad debt by supporting business rehabilitation at struggling customers, and our efforts to move bad debt off the balance sheet.

With regard to non-performing loans on which payments of principal or interest are in arrears, Shizuoka Bank aims to remove them from its balance sheets by such means as the rapid disposal of collateral or sale of receivables. However, not all loans classified as risk-managed loans are treated in the same way, because the greater part of the Bank's riskmanaged loans are performing loans, with the payment of principal and interest being kept up. For such loans, working in collaboration with Group companies and others, the Bank endeavors to bring about the revitalization of the debtor companies and their business activities, even if it takes some time to do so. In this way, we seek to maintain the soundness of the Bank's assets and at the same time revitalize the regional economy.

Shizuoka Bank's total credit costs also continue to be held at a low level, thanks to the Bank's high coverage ratio on its risk-managed loans. (The term "coverage ratio," as used here, refers to the ratio of the combined value of loan loss reserves, and collateral and guaranteed amounts, to the value of total loans outstanding.)

# Business Performance in Fiscal 2006 (Consolidated)

#### Earnings

Total income of the Shizuoka Bank Group increased ¥22.7 billion from the previous term to ¥226.5 billion (US\$1,919 million), attributable mainly to higher interest income from increases in interest on loans and discounts.

Total expenses increased ¥8.1 billion year-on-year, to ¥154.5 billion (US\$1,309 million), principally as a result of an increase in interest on deposit.

As a result, net income increased ¥4.8 billion from the previous term, to ¥37.8 billion (US\$320 million).

#### Loans

As our prosperity depends on the economic health of our home region, during the reporting period we continued to focus on providing loans to meet the diverse funding needs of our customers. Mortgage loans and other loans to individual customers, and loans to SMEs both showed steady increases, with the result that the balance of loans and bills discounted at the end of the term rose by ¥352.8 billion yearon-year, to ¥5,694.0 billion (US\$48,234 million).

#### Deposits

Total deposits increased ¥22.4 billion at the end of the term, to ¥6,996.2 billion (US\$59,266 million), thanks mainly to increases in time deposits.

To meet customers' increasingly diverse asset management needs, the Bank put efforts into marketing, and increased its balance of assets in custody such as JGBs, investment trusts, foreign-currency deposits, and pension insurance premiums held by individuals. As a result, the total of such personal assets under custody (including yen deposits and NCDs) increased by ¥215.2 billion to ¥6,040.1 billion (US\$51,166 million).

### Securities

The Bank endeavored to construct a portfolio yielding sound and steady earnings by tailoring its position flexibly to market trends. Following the Bank of Japan's raising of its key policy rate in July 2006, Shizuoka Bank adopted a cautious stance on the purchase of yen-denominated bonds amid fears of a further interest rate hike. As a result, the total balance of securities at the end of the term decreased by ¥100.6 billion from the previous term-end, to ¥2,288.1 billion (US\$19,383 million).

#### **Cash Flows**

Net cash used in operating activities amounted to ¥210.6 billion (US\$1,785 million), due mainly to an increase in loans. Net cash provided by investing activities totaled ¥102.7 billion (US\$870 million), reflecting the redemption and sale of securities. Net cash used in financing activities totaled ¥7.5 billion (US\$64 million), the principal factor being dividend payments. As a result, cash and cash equivalents decreased by ¥115.5 billion at the term-end, to ¥131.3 billion (US\$1,113 million).

# Deloitte.

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# INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Shizuoka Bank, Ltd.:

We have audited the accompanying consolidated balance sheets of The Shizuoka Bank, Ltd. (the "Bank") and consolidated subsidiaries as of March 31, 2007 and 2006, and the related consolidated statements of income, changes equity, and cash flows for the years then ended, all expressed in Japanese ven. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Shizuoka Bank, Ltd. and consolidated subsidiaries as of March 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

Our audits also comprehended the translation of Japanese ven amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 2. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Delaitte Juck phanatse

June 27, 2007

## **Consolidated Balance Sheets**

THE SHIZUOKA BANK, LTD. and Subsidiaries March 31, 2007 and 2006

#### Δ

|  | Millions of Yen |            | Thousands of<br>U.S. Dollars (Note 2) |
|--|-----------------|------------|---------------------------------------|
|  | 2007            | 2006       | 2007                                  |
| Assets:  |                 |            |                                       |
| Cash and due from banks (Note 11)  | ¥ 199,250       | ¥ 385,348  | \$ 1,687,846                          |
| Call loans and bills bought  | 118,440         | 3,061      | 1,003,308                             |
| Monetary claims bought   | 138,273         | 253,923    | 1,171,313                             |
| Trading assets (Notes 4, 5)  | 71,098          | 86,043     | 602,272                               |
| Securities (Notes 5, 11)   | 2,288,124       | 2,388,746  | 19,382,675                            |
| Loans and bills discounted (Notes 6, 11, 12)   | 5,694,075       | 5,341,282  | 48,234,440                            |
| Foreign exchanges (Note 7)   | 4,404           | 5,077      | 37,311                                |
| Other assets (Notes 8, 11)   | 69,404          | 55,237     | 587,926                               |
| Tangible fixed assets (Note 9)   | 96,958          | 97,171     | 821,334                               |
| Intangible fixed assets (Note 9)   | 15,371          | 12,081     | 130,210                               |
| Deferred tax assets (Note 25)  | 2,938           | 3,012      | 24,888                                |
| Customers' liabilities for acceptances and guarantees (Note 10)                      | 88,938          | 130,750    | 753,398                               |
| Reserve for possible loan losses   | (61,316)        | (69,986)   | (519,409)                             |
| Reserve for possible investment losses   | (102)           | (138)      | (868)                                 |
| Total Assets   | ¥8,725,859      | ¥8,691,612 | \$73,916,644                          |
| Liabilities, Minority Interests and Equity:<br>Liabilities:                          |                 |            |                                       |
| Deposits (Notes 11, 13)  | 6,996,299       | ¥6,973,847 | 59,265,565                            |
| Call money and bills sold (Note 11)  | 234,294         | 310,512    | 1,984,709                             |
| Collateral money for securities lending / borrowing transactions (Note 11)           | 90,415          | 106,253    | 765,909                               |
| Trading liabilities (Note 4)   | 30,922          | 32,672     | 261,945                               |
| Borrowed money (Notes 11, 14)  | 79,931          | 18,105     | 677,100                               |
| Foreign exchanges (Note 7)   | 301             | 124        | 2,555                                 |
| Corporate bonds (Note 15)  | 180.824         | 200,482    | 1,531,764                             |
| Other liabilities (Notes 11, 16)   | 130,150         | 83,366     | 1,102,501                             |
| Reserve for bonus for directors and corporate auditors                               | 69              | ,          | 593                                   |
| Reserve for employees' retirement benefits (Note 17)                                 | 23,484          | 24,138     | 198,934                               |
| Reserve under specific law   | 9               | 2 1,100    | 83                                    |
| Deferred tax liabilities (Note 25)   | 86.015          | 72,321     | 728,640                               |
| Acceptances and guarantees (Note 10)   | 88,938          | 130,750    | 753,398                               |
| Total Liabilities  | 7,941,659       | 7,952,582  | 67,273,696                            |
| Minority Interests   |                 | 13,344     | , ,                                   |
| Equity (Notes 18, 20, 31)<br>Common stock,<br>authorized, 2,414,596 thousand shares: |                 |            |                                       |
| issued, 720,129 thousand shares in 2007 and 2006                                     | 90,845          | 90,845     | 769,553                               |
| Capital surplus  | 54,940          | 54,898     | 465,402                               |
| Retained earnings  | 444,100         | 413,951    | 3,761,972                             |
| Net unrealized gain on available-for-sale securities                                 | 188,727         | 175,996    | 1,598,705                             |
| Net deferred gains on derivatives under hedge accounting                             | 153             |            | 1,304                                 |
| Foreign currency translation adjustments   | (72)            | (589)      | (617)                                 |
| Treasury stock-at cost   |                 |            |                                       |
| 11,806 thousand shares in 2007 and 11,885 thousand shares in 2006                    | (9,439)         | (9,417)    | (79,964)                              |
| Total  | 769,255         | 725,685    | 6,516,355                             |
| Minority interests   | 14,944          |            | 126,593                               |
| Total Equity   | 784,200         | 725,685    | 6,642,948                             |
| Total Liabilities and Equity   | ¥8,725,859      | ¥8,691,612 | \$73,916,644                          |

## Consolidated Statements of Income

THE SHIZUOKA BANK, LTD. and Subsidiaries Years ended March 31, 2007 and 2006

|   | Million   | Thousands of<br>U.S. Dollars (Note 2) |                       |
|---|-----------|---------------------------------------|-----------------------|
|   | 2007      | 2006                                  | 2007                  |
| Income:   |           |                                       |                       |
| Interest Income:  |           |                                       |                       |
| Interest on loans and discounts                               | ¥ 106,234 | ¥ 95,328                              | \$ 899,907            |
| Interest and dividends on securities                          | 39,802    | 37,909                                | 337,164               |
| Other interest income   | 3,392     | 2,861                                 | 28,742                |
| Subtotal  | 149,429   | 136,099                               | 1,265,813             |
| Fees and Commissions  | 49,555    | 48,032                                | 419,788               |
| Trading Income  | 1,965     | 2,002                                 | 16,650                |
| Other Operating Income (Note 21)                              | 4,385     | 2,282                                 | 37,146                |
| Other Income (Note 22)  | 21,173    | 15,442                                | 179,357               |
| Total Income  | 226,508   | 203,860                               | 1,918,754             |
| Expenses:   |           |                                       |                       |
| Interest Expenses:  |           |                                       |                       |
| Interest on deposits  | 19,745    | 13,701                                | 167,265               |
| Interest on borrowings and rediscounts                        | 6,641     | 2,013                                 | 56,256                |
| Other interest expenses                                       | 10,782    | 11,417                                | 91,340                |
| Subtotal  | 37,169    | 27,132                                | 314,861               |
| Fees and Commissions  | 21,652    | 20,739                                | 183,416               |
| Trading Expenses  |           | 422                                   |                       |
| Other Operating Expenses (Note 23)                            | 2,238     | 5,731                                 | 18,961                |
| General and Administrative Expenses                           | 80,720    | 81,076                                | 683,780               |
| Other Expenses (Note 24)                                      | 12,784    | 11,380                                | 108,299               |
| Total Expenses  | 154,564   | 146,483                               | 1,309,317             |
| Income before Income Taxes and Minority Interests             | 71,944    | 57,376                                | 609,437               |
| Income Taxes: (Note 25)                                       |           |                                       |                       |
| Current   | 21,355    | 17,193                                | 180,902               |
| Deferred  | 10,790    | 5,041                                 | 91,407                |
| Minority Interests in Net Income of Consolidated Subsidiaries | 1,982     | 2,080                                 | 16,790                |
| Net Income  | ¥ 37,815  | ¥ 33,060                              | \$ 320,338            |
|   | Ň         | ren                                   | U.S. Dollars (Note 2) |
| Per Share: (Note 30)  |           |                                       |                       |
| Net income  | ¥53.39    | ¥ 46.60                               | \$0.45                |
| Cash dividends applicable to the year                         | 13.00     | 10.00                                 | 0.11                  |

See notes to consolidated financial statements.

## Consolidated Statements of Changes in Equity

THE SHIZUOKA BANK, LTD. and Subsidiaries Years ended March 31, 2007 and 2006

|   | Thousands   |                   |                    |                      |   | Millions o   | f Von      |            |                             |            |                             |
|---|---|-------------------|--------------------|----------------------|---|--|------------|------------|-----------------------------|------------|-----------------------------|
|   | 11100501105   |                   |                    |                      | Uproalized                                      | Net Deferred   | ITEII      |            |                             |            |                             |
|   | Outstanding<br>Number of<br>Shares of<br>Common Stock | Common<br>K Stock | Capital<br>Surplus | Retained<br>Earnings | Gain on<br>Available-<br>for-sale<br>Securities | Gains on<br>Derivatives<br>Under Hedge<br>Accounting |            | n Treasury | Total                       | Minority   | Total<br>Equity             |
| BALANCE at April 1, 2005  |   |                   |                    | ¥387,491             | ¥99,353   | 7 looodin liing                                      | ,          |            | ¥622,606                    |            | ¥622,606                    |
| Change of items during the period<br>Cash dividends, ¥5.00 per share (1)<br>Cash dividends, ¥4.25 per share<br>Bonuses to directors and | 120,120   | 100,010           | 101,002            | (3,541)<br>(3,010)   | 100,000   |  | (121)      | 1(0,210)   | (3,541)<br>(3,010)          |            | (3,541)<br>(3,010)          |
| corporate auditors (1)<br>Net income  |   |                   |                    | (49)<br>33,060       |   |  |            |            | (49)<br>33,060              |            | (49)<br>33,060              |
| Repurchase of treasury stock<br>(178 thousand shares)<br>Disposal of treasury stock   |   |                   |                    |                      |   |  |            | (193)      | (193)                       |            | (193)                       |
| (31 thousand shares)<br>Net changes of items other than   |   |                   | 6                  |                      |   |  |            | 24         | 31                          |            | 31                          |
| owners' equity  |   |                   |                    |                      | 76,643  |  | 138        |            | 76,781                      |            | 76,781                      |
| Total changes of items during the period  |   |                   | 6                  | 26,459               | 76,643  |  | 138        | (168)      | 103,079                     |            | 103,079                     |
| Balance at March 31, 2006   | 720,129   | ¥90,845           | ¥54,898            | ¥413,951 ¥           | (175,996  |  | ¥(589)     | ¥(9,417)   | ¥725,685                    |            | ¥725,685                    |
| Balance at April 1, 2006<br>Change of items during the period   | 720,129   | ¥90,845           | ¥54,898            | ¥413,951 ¥           | (175,996  |  | ¥(589)     | ¥(9,417)   | ¥725,685 ¥                  | ¥13,344    | ¥739,029                    |
| Cash dividends, ¥5.75 per share (2)<br>Cash dividends, ¥5.00 per share<br>Bonuses to directors and                                      |   |                   |                    | (4,072)<br>(3,541)   |   |  |            |            | (4,072)<br>(3,541)          |            | (4,072)<br>(3,541)          |
| corporate auditors (2)<br>Net income<br>Repurchase of treasury stock  |   |                   |                    | (52)<br>37,815       |   |  |            |            | (52)<br>37,815              |            | (52)<br>37,815              |
| (250 thousand shares)<br>Disposal of treasury stock   |   |                   |                    |                      |   |  |            | (314)      | (314)                       |            | (314)                       |
| (329 thousand shares)<br>Net changes of items other than<br>owners' equity  |   |                   | 41                 |                      | 12,730  | 153  | 516        | 292        | 334<br>13,401               | 1,600      | 334<br>15,001               |
| Total changes of items during the period  |   |                   | 41                 | 30,149               | 12,730  | 153  |            | (22)       | 43,570                      | 1,600      | 45,170                      |
| Balance at March 31, 2007   | 720.129   | ¥90.845           |                    | ¥444,100             | ,   |  |            | . ,        | ¥769,255                    | ,          |                             |
|   | -, -  |                   | - ,                | ,                    |   |  | ( )        | (1) 10     | ,                           | ,-         | .,                          |
|   |   |                   |                    | Т                    | housand   | of U.S. Do   | ollars (No | ote 2)     |                             |            |                             |
|   |   |                   |                    |                      | Unrealized                                      | Net Deferred   |            |            |                             |            |                             |
|   |   |                   |                    |                      | Gain on   | Gains on   | Foreign    |            |                             |            |                             |
|   |   |                   |                    |                      | Available-                                      |  | Currency   |            |                             |            |                             |
|   |   | Common            | Capital            | Retained             |   | Under Hedge  |            |            | Tatal                       | Minority   | Total                       |
| Delement April 4, 0000  |   | Stock             | Surplus            | Earnings             | Securities                                      | Accounting   | ,          |            | Total                       | Interests  | Equity                      |
| Balance at April 1, 2006<br>Change of items during the period   |   | \$709,003         | \$400,040          | \$3,506,576 \$       | 1,490,607                                       |  | \$(4,990)  | \$(19,115) | \$6,147,273 \$              | \$113,0373 | \$0,200,310                 |
| Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share  |   |                   |                    | (34,495)<br>(30,002) |   |  |            |            | (34,495)<br>(30,002)        |            | (34,495)<br>(30,002)        |
| Bonuses to directors and<br>corporate auditors (2)<br>Net income<br>Repurchase of treasury stock  |   |                   |                    | (445)<br>320,338     |   |  |            | (2,667)    | (445)<br>320,338<br>(2,667) |            | (445)<br>320,338<br>(2,667) |
| Disposal of treasury stock<br>Net changes of items other than   |   |                   | 354                |                      | 107 929   | 1 204  | 1 270      | 2,478      | 2,832                       | 13 556     | 2,832                       |
| owners' equity<br>Total changes of items during the period  |   |                   | 354                | 255,396              | 107,838   |  |            | (100)      | 113,521<br>369,082          | 13,556     | 127,077                     |
| Total changes of items during the period  |   |                   | 304                | ∠00,390              | 107,038   | 1,304  | 4,3/9      | (189)      | 309,062                     | 13,556     | 382,638                     |

|  | Thousands                 | nousands Millions of Yen |                        |   |                                      |  |  |                                       |   |                        |  |
|--|---------------------------|--------------------------|------------------------|---|--------------------------------------|--|--|---------------------------------------|---|------------------------|--|
|  |                           | Unrealized Net Deferred  |                        |   |                                      |  |  |                                       |   |                        |  |
|  | Outstanding<br>Number of  |                          |                        |   | Gain on<br>Available-                | Gains on<br>Derivatives                  | Foreign<br>Currency  |                                       |   |                        |  |
|  | Shares of<br>Common Stock | Common<br>Stock          | Capital<br>Surplus     | Retained<br>Earnings                                      | for-sale<br>Securities               | Under Hedge<br>Accounting                |  | ,                                     | Total   | Minority<br>Interests  | Total<br>Equity  |
| BALANCE at April 1, 2005   | 720,129                   | ¥90,845                  | ¥54,892 ¥              | 387,491   | ¥99,353                              |  | ¥(727)   | ¥(9,248)                              | ¥622,606  |                        | ¥622,60  |
| Change of items during the period  |                           |                          |                        |   |                                      |  |  |                                       |   |                        |  |
| Cash dividends, ¥5.00 per share (1)  |                           |                          |                        | (3,541)   |                                      |  |  |                                       | (3,541)   |                        | (3,54  |
| Cash dividends, ¥4.25 per share  |                           |                          |                        | (3,010)   |                                      |  |  |                                       | (3,010)   |                        | (3,01  |
| Bonuses to directors and   |                           |                          |                        |   |                                      |  |  |                                       |   |                        |  |
| corporate auditors (1)   |                           |                          |                        | (49)  |                                      |  |  |                                       | (49)  |                        | (4   |
| Net income   |                           |                          |                        | 33,060  |                                      |  |  |                                       | 33,060  |                        | 33,06  |
| Repurchase of treasury stock   |                           |                          |                        |   |                                      |  |  | (100)                                 | (100)   |                        | (10  |
| (178 thousand shares)  |                           |                          |                        |   |                                      |  |  | (193)                                 | (193)   |                        | (19  |
| Disposal of treasury stock   |                           |                          | 6                      |   |                                      |  |  | 0.4                                   | 01  |                        | 3  |
| (31 thousand shares)<br>Net changes of items other than  |                           |                          | 0                      |   |                                      |  |  | 24                                    | 31  |                        | 3  |
| owners' equity   |                           |                          |                        |   | 76,643                               |  | 138  |                                       | 76,781  |                        | 76,78  |
| Total changes of items during the period   |                           |                          | 6                      | 26,459  | 76,643                               |  | 138  | (168)                                 | 103,079   |                        | 103,07   |
| Balance at March 31, 2006  |                           | ¥90 845                  | ¥54,898 ¥              | ,   | ,                                    |  |  | ( /                                   | ¥725,685  |                        | ¥725,68  |
| Dalance at March 31, 2000  | 120,123                   | +30,043                  | +04,030 -              | 410,301   | -170,000                             |  | +(000)   | +(3,417)                              | +720,000  |                        | +120,00  |
| Balance at April 1, 2006<br>Change of items during the period  | 720,129                   | ¥90,845                  | ¥54,898 ¥              | 413,951   | (175,996                             |  | ¥(589)   | ¥(9,417)                              | ¥725,685 ¥  | €13,344                | ¥739,02  |
| Cash dividends, ¥5.75 per share (2)  |                           |                          |                        | (4,072)   |                                      |  |  |                                       | (4,072)   |                        | (4,07  |
| Cash dividends, ¥5.00 per share  |                           |                          |                        | (3,541)   |                                      |  |  |                                       | (3,541)   |                        | (3,54  |
| Bonuses to directors and   |                           |                          |                        |   |                                      |  |  |                                       |   |                        |  |
| corporate auditors (2)   |                           |                          |                        | (52)  |                                      |  |  |                                       | (52)  |                        | (5   |
| Net income   |                           |                          |                        | 37,815  |                                      |  |  |                                       | 37,815  |                        | 37,81  |
| Repurchase of treasury stock (250 thousand shares)   |                           |                          |                        |   |                                      |  |  | (314)                                 | (314)   |                        | (31  |
| Disposal of treasury stock<br>(329 thousand shares)  |                           |                          | 41                     |   |                                      |  |  | 292                                   | 334   |                        | 33   |
| Net changes of items other than owners' equity   |                           |                          |                        |   | 12,730                               | 153                                      | 516  |                                       | 13,401  | 1,600                  | 15,00  |
| Total changes of items during the period   |                           |                          | 41                     | 30,149  | 12,730                               | 153                                      |  | (22)                                  | 43,570  | 1,600                  | 45,17  |
| Balance at March 31, 2007  |                           | ¥90.845                  | ¥54,940 ¥              | ,   | ,                                    |  |  | . ,                                   | ¥769,255¥   |                        |  |
|  | ,                         | ,                        |                        | ,   | ,.                                   |  | - (/   | - (-,,                                | ,   | ,                      | ,  |
|  |                           |                          |                        | Т   |                                      | of U.S. Do                               | ollars (No   | te 2)                                 |   |                        |  |
|  |                           |                          |                        |   | Unrealized                           | Net Deferred                             | - ·  |                                       |   |                        |  |
|  |                           |                          |                        |   | 0-1                                  | 0-1                                      |  |                                       |   |                        |  |
|  |                           |                          |                        |   | Gain on                              | Gains on                                 | Foreign  |                                       |   |                        |  |
|  |                           | Common                   | Conitol                | Datainad  | Available-                           | Derivatives                              | Currency   | Troooun                               |   | Minority               | Total  |
|  |                           | Common                   | Capital                | Retained  | Available-<br>for-sale               | Derivatives<br>Under Hedge               | Currency<br>Translation  | ,                                     |   | Minority               | Total  |
| Balance at April 1, 2006   |                           | Stock                    | Surplus                | Earnings  | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total   | Interests              | Equity   |
| Balance at April 1, 2006   |                           | Stock                    |                        | Earnings  | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               |   | Interests              | Equity   |
| Change of items during the period  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$                                  | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$   | Interests              | Equity<br>\$6,260,31   |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$<br>(34,495)                      | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$<br>(34,495)   | Interests              | Equity<br>\$6,260,31<br><b>(34,49</b>                                      |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$                                  | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$   | Interests              | Equity<br>\$6,260,31<br><b>(34,49</b>                                      |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$<br>(34,495)                      | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$<br>(34,495)   | Interests              | Equity<br>\$6,260,31<br>(34,49<br>(30,00                                   |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)<br>(445) | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)   | Interests              | Equity<br>\$6,260,31<br>(34,49<br>(30,00<br>(44                            |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and<br>corporate auditors (2)<br>Net income  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)          | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock                               | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)<br>(445)                                | Interests              | Equity<br>\$6,260,31<br>(34,49<br>(30,00<br>(44<br>320,33                  |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and<br>corporate auditors (2)  |                           | Stock                    | Surplus                | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)<br>(445) | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | s Stock<br>\$(79,775)                 | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)<br>(445)<br>320,338                     | Interests              | Equity<br>\$6,260,31<br>(34,49<br>(30,00<br>(44<br>320,33<br>(2,66         |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and<br>corporate auditors (2)<br>Net income<br>Repurchase of treasury stock  |                           | Stock                    | Surplus<br>\$465,048\$ | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)<br>(445) | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments                           | <u>Stock</u><br>\$(79,775)<br>(2,667) | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)<br>(445)<br>320,338<br>(2,667)          | Interests              | Equity<br>\$6,260,31<br>(34,49<br>(30,00<br>(44<br>320,33<br>(2,66         |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and<br>corporate auditors (2)<br>Net income<br>Repurchase of treasury stock<br>Disposal of treasury stock                                    |                           | Stock                    | Surplus<br>\$465,048\$ | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)<br>(445) | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustments<br>\$(4,996)              | <u>Stock</u><br>\$(79,775)<br>(2,667) | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)<br>(445)<br>320,338<br>(2,667)          | Interests              | Equity   |
| Change of items during the period<br>Cash dividends, \$0.05 per share (2)<br>Cash dividends, \$0.04 per share<br>Bonuses to directors and<br>corporate auditors (2)<br>Net income<br>Repurchase of treasury stock<br>Disposal of treasury stock<br>Net changes of items other than |                           | Stock                    | Surplus<br>\$465,048\$ | Earnings<br>3,506,576 \$<br>(34,495)<br>(30,002)<br>(445) | Available-<br>for-sale<br>Securities | Derivatives<br>Under Hedge<br>Accounting | Currency<br>Translation<br>Adjustmentt<br>\$(4,996)<br>\$(4,996) | <u>Stock</u><br>\$(79,775)<br>(2,667) | Total<br>\$6,147,273 \$<br>(34,495)<br>(30,002)<br>(445)<br>320,338<br>(2,667)<br>2,832 | Interests<br>\$113,037 | Equity<br>\$6,260,31<br>(34,49<br>(30,00<br>(44<br>320,33<br>(2,66<br>2,83 |

Note (1): The profit appropriation of the meeting of shareholders conducted on June, 2005. (2): The profit appropriation of the meeting of shareholders conducted on June, 2006.

## Consolidated Statements of Cash Flows

THE SHIZUOKA BANK, LTD. and Subsidiaries Years ended March 31, 2007 and 2006

|   | Millions             | of Yen               | Thousands of<br>U.S. Dollars (Note 2) |
|---|----------------------|----------------------|---------------------------------------|
|   | 2007                 | 2006                 | 2007                                  |
| I. Operating Activities:  |                      |                      |                                       |
| Income before income taxes and minority interests                                       | ¥ 71,944             | ¥ 57,376             | \$ 609,437                            |
| Adjustments for:  |                      |                      |                                       |
| Income taxes-paid   | (17,719)             | (15,870)             | (150,106)                             |
| Depreciation and amortization   | 19,927               | 19,669               | 168,809                               |
| Loss on impairment of fixed assets  | 48                   | 322                  | 414                                   |
| Equity in loss of affiliates  | 52                   | (= == .)             | 446                                   |
| Decrease in reserve for possible loan losses  | (8,670)              | (8,681)              | (73,446)                              |
| Decrease in reserve for possible investment losses                                      | (36)                 | (20)                 | (308)                                 |
| Increase in reserve for bonus for directors and corporate auditors                      | 69                   |                      | 593                                   |
| (Decrease) increase in reserve for employees' retirement benefits                       | (654)                | 111                  | (5,542)                               |
| Bonuses to directors and corporate auditors   | (67)                 | (65)                 | (572)                                 |
| Gains on securities   | (7,227)              | (6,382)              | (61,224)                              |
| Losses on sale of premises and equipment  |                      | 469                  |                                       |
| Losses on sale of fixed assets  | 765                  |                      | 6,481                                 |
| Changes in assets and liabilities   |                      | 00.070               |                                       |
| Decrease in trading assets  | 14,945               | 32,976               | 126,601                               |
| (Decrease) increase in trading liabilities  | (1,750)              | 27,019               | (14,824)                              |
| Increase in loans and bills discounted  | (349,030)            | (293,821)            | (2,956,631)                           |
| Increase in deposits  | 17,187               | 518                  | 145,594                               |
| Increase (decrease) in borrowed money   | 61,824               | (7,049)              | 523,715                               |
| Decrease in due from banks  |                      | 004 500              |                                       |
| (excluding demand deposits with the Bank of Japan)                                      | 72,001               | 234,532              | 609,924                               |
| (Increase) decrease in call loans   | (115,308)            | 36,878               | (976,778)                             |
| Decrease in monetary claims bought  | 115,650              | 63,647               | 979,670                               |
| (Decrease) increase in call money   | (76,659)             | 93,626               | (649,380)                             |
| Decrease in Collateral money for securities lending /                                   | (00.050)             |                      |                                       |
| borrowing transactions  | (20,256)             | (69,724)             | (171,596)                             |
| Decrease (increase) in foreign exchanges (assets)                                       | 675                  | (347)                | 5,720                                 |
| Increase (decrease) in foreign exchanges (liabilities)                                  | 176                  | (64)                 | 1,497                                 |
| Decrease in corporate bonds<br>(Increase) decrease in interest and dividends receivable | (20,000)             | (10,000)             | (169,420)                             |
|   | (980)                | 2,184<br>387         | (8,308)<br>22,059                     |
| Increase in interest payable<br>Other net   | 2,604<br>29,820      | (9,400)              | 252,607                               |
|   |                      |                      |                                       |
| Total Adjustments   | (282,612)            | 90,918               | (2,394,005)                           |
| Net Cash (Used in) Provided by Operating Activities                                     | (210,668)            | 148,294              | (1,784,568)                           |
| I. Investing Activities:<br>Purchase of securities                                      | (622.028)            | (976 950)            | (5.276.006)                           |
| Proceeds from sale of securities  | (622,938)<br>287,960 | (876,859)<br>491,164 | (5,276,906)<br>2,439,308              |
| Proceeds from redemption of securities  | 461,986              | 395,046              | 2,439,308                             |
| Purchase of premises and equipment  | 401,900              | (17,354)             | 3,913,403                             |
| Purchase of tangible fixed assets   | (20,298)             | (17,004)             | (171,946)                             |
| Purchase of intangible fixed assets   | (7,094)              |                      | (60,098)                              |
| Proceeds from sale of premises and equipment  | (1,034)              | 976                  | (00,030)                              |
| Proceeds from sale of tangible fixed assets   | 3,084                | 310                  | 26,129                                |
| Net Cash Provided (Used in) by Investing Activities                                     | 102,700              | (7,025)              | 869.972                               |
| II. Financing Activities:   | 102,700              | (7,023)              | 009,972                               |
| Dividends paid  | (7,607)              | (6,544)              | (64,447)                              |
| Dividends paid to minority interests  | (21)                 | (21)                 | (183)                                 |
| Repurchases of treasury stock   | (314)                | (193)                | (2,667)                               |
| Proceeds from sales of treasury stock   | 360                  | 36                   | 3,057                                 |
| Net Cash Used in Financing Activities   | (7,583)              | (6,723)              | (64,240)                              |
|   |                      |                      |                                       |
| V. Effect of Exchange Rate Changes on Cash and Cash Equivalents                         | 9                    | 53                   | 83                                    |
| V. Net (Decrease) Increase in Cash and Cash Equivalents                                 | (115,541)            | 134,599              | (978,753)                             |
| /I. Cash and Cash Equivalents, Beginning of Year  | 246,926              | 112,327              | 2,091,713                             |
| /II. Cash and Cash Equivalents, End of Year (1)   | ¥ 131,384            | ¥246,926             | \$ 1,112,960                          |

See notes to consolidated financial statements.

Note (1): For the purpose of the consolidated statements of cash flows, cash and cash equivalents consist of cash and demand deposits with the Bank of Japan. Cash and due from banks on the consolidated balance sheets at March 31, 2007 and 2006 are reconciled with cash and cash equivalents on the consolidated statements of cash flows as follows:

|  | Millions | s of Yen  | Thousands of<br>U.S. Dollars<br>(Note 2) |
|--|----------|-----------|--|
|  | 2007     | 2006      | 2007                                     |
| Cash and Cash due from banks           | ¥199,250 | ¥385,348  | \$1,687,846                              |
| Other due from banks                   | (67,865) | (138,422) | (574,886)                                |
| Cash and cash equivalents, end of year | ¥131,384 | ¥246,926  | \$1,112,960                              |

## Notes to Consolidated Financial Statements

THE SHIZUOKA BANK, LTD. and Subsidiaries Years ended March 31, 2007 and 2006

#### **1. BASIS OF PRESENTATION**

The accompanying consolidated financial statements have been prepared from the accounts maintained by The Shizuoka Bank, Ltd. (the "Bank") and its subsidiaries (the "Group") in accordance with the provisions set forth in the "Corporate Law", the Securities and Exchange Law of Japan, the Bank Law of Japan and the Uniform Accounting Standards for Banks in Japan stated by the Japanese Bankers' Association and accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards

On December 27, 2005, the Accounting Standards Board of Japan (the "ASBJ") published a new accounting standard for the statement of changes in equity, which is effective for fiscal years ending on or after May 1, 2006. The statement of shareholders' equity, which was previously voluntarily prepared in line with the international accounting practices, is now required under generally accepted accounting principles in Japan and has been renamed "the statement of changes in equity" in the current fiscal year

In order to facilitate an understanding by readers outside Japan, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically.

In addition, certain reclassifications and rearrangements have been made in the 2006 consolidated financial statements to conform to classifications and presentations used in 2007.

#### 2. YEN AND U.S. DOLLAR AMOUNTS

In accordance with the Bank Law of Japan and the Uniform Accounting Standards for Banks in Japan, yen amounts less than one million have been omitted. As a result, the totals in yen shown in the accompanying consolidated financial statements and the notes thereto do not necessarily agree with the sum of the individual account balances.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Bank is incorporated and operates. The translation of Japanese ven amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and have been made at the rate of ¥118.05 to \$1, the approximate rate of exchange at March 31, 2007. Such translation should not be construed as representation that Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### **3. SUMMARY OF SIGNIFICANT** ACCOUNTING POLICIES

#### Consolidation:

The accompanying consolidated financial statements as of March 31, 2007 include the accounts of the Bank, 11 subsidiaries and 1 company accounted by the equity method and March 31, 2006 include the accounts of the Bank and 12 subsidiaries.

Under the control or influence concept, those companies in which the Bank, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investments in associated companies are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

The excess of the cost of an acquisition over the fair value of net

assets of the acquired subsidiary at the date of acquisition is charged to income when incurred.

All significant intercompany accounts and transactions have been eliminated in consolidation. All material unrealized profits resulting from intercompany transactions are eliminated.

#### Trading purpose transactions:

"Transactions for trading purposes" (the purpose of seeking to capture gains arising from short-term fluctuations in interest rates, currency exchange rates or market prices of securities and other market-related indices or from gaps among markets) are included in "Trading assets" and "Trading liabilities" on a trade-date basis. Trading securities and monetary claims purchased for trading purposes recorded in these accounts are stated at market value, and trading-related financial derivatives are stated at the amounts that would be settled if they were terminated at the end of the fiscal year.

Profits and losses on transactions for trading purposes are shown as "Trading income (losses)" on a trade-date basis.

#### Securities:

Held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity are stated at amortized cost computed by straight-line method and available-for-sale securities, which are not classified as either trading account securities or held-to-maturity debt securities, are stated at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

Non-marketable available-for-sale securities are stated at cost determined by the moving-average method.

For other than temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

#### Tangible fixed assets:

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation of tangible fixed assets owned by the Bank is computed using the declining-balance method over the estimated useful lives.

The range of useful lives is principally from 3 to 38 years for buildings, and from 2 to 20 years for equipment.

Depreciation of tangible fixed assets owned by consolidated subsidiaries is principally computed using the declining-balance method over the estimated useful lives of the assets. Depreciation of leased property and equipment is provided on the straight-line method over lease periods.

#### Impairment of fixed-lived assets:

The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

#### Software:

The Bank and its subsidiaries in Japan amortize internal-use software development costs by the straight-line method over the useful life (five vears).

#### Reserve for possible loan losses:

The amount of the reserve for possible loan losses is determined based on management's judgement and assessment of future losses based on the self-assessment system. This system reflects past experience of credit losses, possible credit losses, business and economic conditions, the character, quality and performance of the portfolio and other pertinent indicators.

The Bank implemented a self-assessment system for its asset quality. The quality of all loans is assessed by branches and the Credit Supervision Department with a subsequent audit by the Credit Examination Department, in accordance with the Bank's policy and rules for self-assessment of asset quality.

The Bank has established a credit rating system under which its customers are classified into five categories. The credit rating system is used for self-assessment of asset quality. All loans are classified into five categories for self-assessment purposes — "normal," "caution," "possible bankruptcy," "virtual bankruptcy" and "legal bankruptcy."

The reserve for possible loan losses is calculated based on the specific past actual loss ratio for normal and caution categories, and the fair value of collateral for collateral-dependent loans and other factors of solvency, including the value of future cash flows for other self-assessment categories.

The consolidated subsidiaries provide the "Reserve for possible loan losses" at the amount deemed necessary to cover such losses, principally based on past experience.

#### Reserve for possible investment losses:

The reserve for possible investment losses is provided at a necessary amount based on the estimated possible losses on investments.

#### Bonuses to directors and corporate auditors:

Prior to the fiscal year ended March 31, 2005, bonuses to directors and corporate auditors were accounted for as a reduction of retained earnings in the fiscal year following approval at the general shareholders meeting. The ASBJ issued ASBJ Practical Issues Task Force (PITF) No.13, "Accounting Treatment for Bonuses to Directors and Corporate Auditors," which encouraged companies to record bonuses to directors and corporate auditors on the accrual basis with a related charge to income, but still permitted the direct reduction of such bonuses from retained earnings after approval of the appropriation of retained earnings.

The ASBJ replaced the above accounting pronouncement by issuing a new accounting standard for bonuses to directors and corporate auditors on November 29, 2005. Under the new accounting standard, bonuses to directors and corporate auditors must be expensed and are no longer allowed to be directly charged to retained earnings. This accounting standard is effective for fiscal year ending on or after May 1, 2006. The companies must accrue bonuses to directors and corporate auditors at the year end to which such bonuses are attributable.

The Bank adopted the new accounting standard for bonuses to directors and corporate auditors from the year ended March 31, 2007. The effect of adoption of this accounting standard was to decrease income before income taxes and minority interests for the year ended March 31, 2007 by ¥69 million (\$593 thousand).

#### Reserve for employees' retirement benefits:

The Bank and domestic consolidated subsidiaries have lump-sum retirement benefit plans, a contributory funded pension plan and a non-contributory funded pension plan.

The Bank and its subsidiaries accounted for the liability for employees' retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date.

#### Leases:

All leases are accounted for as operating leases. Under Japanese accounting standards for leases, finance leases that do not transfer ownership of the leased property to the lessee are permitted to be accounted for as rental transactions if certain "as if capitalized" in formation is disclosed in the notes to the lessee's financial statements.

#### Presentation of equity:

On December 9, 2005, the ASBJ published a new accounting standard for presentation of equity. Under this accounting standard, certain items which were previously presented as liabilities are now presented as components of equity. Such items include stock acquisition rights, minority interests, and any deferred gain or loss on derivatives accounted for under hedge accounting. This standard is effective for fiscal years ending on or after May 1, 2006. The consolidated balance sheet as of March 31, 2007 is presented in line with this new accounting standard.

#### Translation of foreign currencies:

Assets and liabilities which are payable or receivable in foreign currencies are converted into Japanese yen at the rates prevailing at each balance sheet date.

The financial statements of the consolidated subsidiaries outside Japan are translated into Japanese yen at the current exchange rate at each balance sheet date, except for equity, which is translated at the historical exchange rate.

Differences arising from such translation are shown as "Foreign currency translation adjustments" in a separate component of equity.

#### Income taxes:

The Bank and its subsidiaries in Japan allocate income taxes based on the asset and liability method.

Deferred income taxes are recorded to reflect the impact of temporary differences between assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes. These deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

#### Derivatives and hedging activities:

(a) Transactions to hedge against interest rate risk Transactions to hedge against interest rate risk affecting the financial assets and liabilities of the Bank are accounted for using deferral hedge accounting as stipulated in "Accounting and Auditing Treatment of Accounting Standards for Financial Instruments in the Banking Industry" (Japanese Institute of Certified Public Accountant Industry Audit Committee Report No.24). Regarding the effectiveness of a hedging relationship under fair value hedging, a portfolio of hedged items such as deposits or loans with common maturities is matched with a group of hedging instruments such as interest rate swaps which offset the effect of fair value fluctuations of the hedged items by identified maturities, and are designated as a hedge of the portfolio. The effectiveness of the fair value hedge is assessed by each group. Also, the effectiveness of a cash flow hedge is assessed on the basis of the correlation between the base interest rate index of the hedged cash flow and that of the hedging instrument.

Special hedging treatment is applied for interest rate swaps. Methods similar to that utilized by the Bank are applied to hedge transactions conducted by the subsidiaries of the Bank.

(b) Transactions to hedge against foreign exchange fluctuation risk Deferral hedge accounting is applied to hedges against foreign exchange fluctuation risks associated with foreign currency denominated monetary assets and liabilities, stipulated in JICPA Industry Audit Committee Report No. 25.

The effectiveness of currency-swap transactions, exchange swap transactions and similar transactions hedging foreign exchange risks of monetary assets and liabilities denominated in foreign currencies is assessed by comparison of the foreign currency position of the hedged monetary assets and liabilities and the hedging instruments. In order to hedge the foreign exchange risk of foreign-currencydenominated Available-for-sale securities (except bonds), the Bank applies the "general method" using market-value hedges in accordance with certain conditions, namely the stipulation in advance of which foreign-currency-denominated securities are to be hedged, and the existence in foreign currency of a spot-forward liability in excess of the acquisition cost of the relevant foreign-currencydenominated securities.

The method of hedge accounting for consolidated subsidiaries corresponds with the Bank's method.

#### Statement of cash flows:

For the purpose of the consolidated statement of cash flows, cash and cash equivalents represent cash and due from the Bank of Japan.

#### Per share information:

Basic net income per share is computed by dividing net income available to common stockholders, by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits. The average number of common shares used in the computation was 708,287,876 shares for 2007 and 708,323,018 shares for 2006.

Diluted net income per share reflects the potential dilution that could occur if the outstanding stock options were exercised. Diluted net income per share assumes full exercise of the outstanding stock options at the beginning of the year (or at the time of grant). However, diluted net income per share is not disclosed because it is anti-dilutive. Cash dividends per share presented in the accompanying

statements of income are dividends applicable to the respective years including dividends to be paid after the end of the year.

#### New Accounting Pronouncements

(a) Lease Accounting

On March 31, 2007, the ASBJ issued ASBJ Statement No.13, "Accounting Standard for Lease Transactions", which revised the existing accounting standard for lease transactions issued on June 17, 1993.

Under the existing accounting standard, finance leases that deem to transfer ownership of the leased property to the lessee are to be capitalized, however, other finance leases are permitted to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the note to the lessee's financial statements.

The revised accounting standard requires that all finance lease transactions should be capitalized. The revised accounting standard for lease transactions is effective for fiscal years beginning on or after April 1, 2008 with early adoption permitted for fiscal years beginning on or after April 1, 2007.

(b) Unification of Accounting Policies Applied to Foreign Subsidiaries for

the Consolidated Financial Statements Under Japanese GAAP, a bank currently can use the financial statements of foreign subsidiaries which are prepared in accordance with generally accepted accounting principles in their respective jurisdictions for its consolidation process unless they are clearly unreasonable. On May 17, 2006, the ASBJ issued ASBJ Practical Issues Task Force (PITF) No.18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements." The new task force prescribes: 1) the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements, 2) financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or the generally accepted accounting principles in the United States tentatively may be used for the consolidation process, 3) however, the following items should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP unless they are not material;

- (1) Amortization of goodwill
- (2) Actuarial gains and losses of defined benefit plans recognized outside profit or loss
- (3) Capitalization of intangible assets arising from development phases(4) Fair value measurement of investment properties, and the
- revaluation model for property, plant and equipment, and intangible assets
- (5) Retrospective application when accounting policies are changed
- (6) Accounting for net income attributable to a minority interest

The new task force is effective for fiscal years beginning on or after April 1, 2008 with early adoption permitted.

#### 4. TRADING ASSETS AND LIABILITIES

Trading assets and liabilities at March 31, 2007 and 2006 consisted of the following:

(a) Trading assets

|                           | Millions of Yen |         | Thousands of<br>U.S. Dollars |
|---------------------------|-----------------|---------|------------------------------|
|                           | 2007            | 2006    | 2007                         |
| Trading securities:       |                 |         |                              |
| National government bonds | ¥ 3,046         | ¥ 8,902 | \$ 25,810                    |
| Local government bonds    | 926             | 638     | 7,848                        |
| Foreign securities        | 427             | 130     | 3,618                        |
| Subtotal                  | 4,400           | 9,670   | 37,276                       |
| Bond futures              |                 |         |                              |
| Subtotal                  |                 |         |                              |
| Financial derivatives:    |                 |         |                              |
| Option premium            |                 |         |                              |
| Other (Note)              | 33,723          | 35,298  | 285,675                      |
| Subtotal                  | 33,723          | 35,298  | 285,675                      |
| Other trading assets:     |                 |         |                              |
| Commercial paper          | 32,955          | 41,060  | 279,165                      |
| Other (Note)              | 18              | 12      | 156                          |
| Subtotal                  | 32,973          | 41,073  | 279,321                      |
| Total                     | ¥71,098         | ¥86,043 | \$602,272                    |

(b) Trading liabilities

|                        | Million | is of Yen | Thousands of<br>U.S. Dollars |
|------------------------|---------|-----------|------------------------------|
|                        | 2007    | 2006      | 2007                         |
| Financial derivatives: |         |           |                              |
| Other (Note)           | ¥30,922 | ¥32,672   | \$261,945                    |
| Total                  | ¥30,922 | ¥32,672   | \$261,945                    |
|                        |         |           |                              |

Note: Other in assets and liabilities represents unrealized gains and losses, respectively.

#### **5. SECURITIES**

Securities at March 31, 2007 and 2006 consisted of the following:

|                           |    | Millior   | is of | Yen       | Thousands of<br>U.S. Dollars |
|---------------------------|----|-----------|-------|-----------|------------------------------|
|                           | -  | 2007      |       | 2006      | 2007                         |
| National government bonds | ¥  | 461,880   | ¥     | 728,069   | \$<br>3,912,582              |
| Local government bonds    |    | 187,781   |       | 176,314   | 1,590,692                    |
| Corporate debentures      |    | 545,081   |       | 460,400   | 4,617,376                    |
| Corporate stocks          |    | 454,863   |       | 442,259   | 3,853,140                    |
| Other securities          |    | 638,518   |       | 581,701   | 5,408,885                    |
| Total                     | ¥ź | 2,288,124 | ¥2    | 2,388,746 | \$<br>19,382,675             |

In the following description, in addition to "Securities" in the consolidated balance sheet, also presented are trading account securities and commercial paper within the item "Trading assets," negotiable certificates of deposit within the item "Cash and due from banks," and miscellaneous monetary claims purchased within the item "Monetary claims bought."

Information regarding each category of the securities classified as trading, available-for-sale and held-to-maturity at March 31, 2007 and 2006 were as follows:

|                           |           | Millions of Yen |            |           |  |  |
|---------------------------|-----------|-----------------|------------|-----------|--|--|
|                           |           | Unrealized      | Unrealized | Fair      |  |  |
| March 31, 2007            | Cost      | Gains           | Losses     | Value     |  |  |
| Securities classified as: |           |                 |            |           |  |  |
| Trading                   |           |                 | ¥          | 37,374    |  |  |
| Available-for-sale:       |           |                 |            |           |  |  |
| Equity securities         | ¥ 142,339 | ¥305,196        | ¥ 427      | 447,108   |  |  |
| Debt securities           | 1,164,972 | 1,034           | 7,363      | 1,158,643 |  |  |
| Others                    | 616,881   | 7,662           | 3,344      | 621,199   |  |  |
| Held-to-maturity          | 7,946     | 45              | 49         | 7,942     |  |  |
|                           |           | Millions of Yen |            |           |  |  |
|                           |           | Unrealized      | Unrealized | Fair      |  |  |
| March 31, 2006            | Cost      | Gains           | Losses     | Value     |  |  |
| Securities classified as: |           |                 |            |           |  |  |
| Trading                   |           |                 |            | ¥ 50,744  |  |  |
| Available-for-sale:       |           |                 |            |           |  |  |
| Equity securities         | ¥ 139,014 | ¥296,673        | ¥ 202      | 435,484   |  |  |
| Debt securities           | 1,342,904 | 947             | 13,140     | 1,330,711 |  |  |
| Others                    | 562,764   | 12,586          | 5,170      | 570,180   |  |  |
| Held-to-maturity          | 8,880     | 83              | 48         | 8,915     |  |  |
|                           |           |                 |            |           |  |  |

|                           |             | Thousands of l | J.S. Dollars |            |
|---------------------------|-------------|----------------|--------------|------------|
|                           |             | Unrealized     | Unrealized   | Fair       |
| March 31, 2007            | Cost        | Gains          | Losses       | Value      |
| Securities classified as: |             |                |              |            |
| Trading                   |             |                |              | \$ 316,597 |
| Available-for-sale:       |             |                |              |            |
| Equity securities         | \$1,205,755 | \$2,585,312    | \$ 3,618     | 3,787,449  |
| Debt securities           | 9,868,465   | 8,759          | 62,374       | 9,814,850  |
| Others                    | 5,225,596   | 64,906         | 28,330       | 5,262,172  |
| Held-to-maturity          | 67,311      | 389            | 421          | 67,279     |

Available-for-sale securities and held-to-maturity securities whose fair value is not readily determinable as of March 31, 2007 and 2006 were as follows:

|                     | Carrying amount |           |              |  |
|---------------------|-----------------|-----------|--------------|--|
|                     |                 |           | Thousands of |  |
|                     | Millio          | ns of Yen | U.S. Dollars |  |
|                     | 2007            | 2006      | 2007         |  |
| Available-for-sale: |                 |           |              |  |
| Equity securities   | ¥ 6,807         | ¥ 6,774   | \$ 57,666    |  |
| Debt securities     | 42,041          | 36,713    | 356,134      |  |
| Held-to-maturity    | 103,716         | 221,956   | 878,581      |  |
| Total               | ¥152,565        | ¥265,444  | \$1,292,381  |  |

Proceeds from sales of available-for-sale securities for the years ended March 31, 2007 and 2006 were ¥284,980 million (\$2,414 million), and ¥489,693 million, respectively. Gross realized gains and losses on these sales, computed on the moving average cost basis, were ¥10,910 million (\$92,425 thousand) and ¥2,293 million (\$19,425 thousand), respectively for the year ended March 31, 2007 and ¥12,670 million and ¥5,872 million, respectively, for the year ended March 31, 2006.

The carrying values of debt securities by contractual maturities for securities classified as available-for-sale and held-to-maturity at March 31, 2007 and 2006 were as follows:

|                         | Millions               | of Yen               | Thousar<br>U.S. Do     |                      |
|-------------------------|------------------------|----------------------|------------------------|----------------------|
| 2007                    | Available-<br>for-sale | Held-to-<br>maturity | Available-<br>for-sale | Held-to-<br>maturity |
| Due in one year or less | ¥ 274,127              | ¥ 89,640 \$          | 2,322,131              | \$759,341            |
| Due after one year      |                        |                      |                        |                      |
| through five years      | 978,472                | 6,129                | 8,288,628              | 51,922               |
| Due after five years    |                        |                      |                        |                      |
| through ten years       | 144,211                | 1,411                | 1,221,615              | 11,955               |
| Due after ten years     | 350,168                | 14,481               | 2,966,271              | 122,674              |
| No maturity period      |                        |                      |                        |                      |
| Total                   | ¥1,746,980             | ¥111,662 \$          | 14,798,645             | \$945,892            |

|  | Millions of Yen |          |  |
|--|-----------------|----------|--|
|  | Available-      | Held-to- |  |
| 2006                                   | for-sale        | maturity |  |
| Due in one year or less                | ¥ 371,901       | ¥201,498 |  |
| Due after one year through five years  | 1,096,731       | 6,991    |  |
| Due after five years through ten years | 103,831         | 4,902    |  |
| Due after ten years                    | 263,993         | 17,443   |  |
| No maturity period                     |                 |          |  |
| Total                                  | ¥1,836,458      | ¥230,836 |  |

#### 6. LOANS AND BILLS DISCOUNTED

Loans and bills discounted at March 31, 2007 and 2006 consisted of the following:

|                  | Millio     | ns of Yen  | Thousands of<br>U.S. Dollars |
|------------------|------------|------------|------------------------------|
|                  | 2007       | 2006       | 2007                         |
| Bills discounted | ¥ 78,019   | ¥ 76,177   | \$ 660,902                   |
| Loans on bills   | 311,162    | 335,591    | 2,635,855                    |
| Loans on deeds   | 4,144,966  | 3,843,435  | 35,111,959                   |
| Overdrafts       | 1,159,926  | 1,086,078  | 9,825,724                    |
| Total            | ¥5,694,075 | ¥5,341,282 | \$48,234,440                 |

In accordance with the Uniform Accounting Standards for Banks in Japan, loans under bankruptcy proceedings, past due loans on which interest payments are waived from borrowers who are financially assisted by the Bank, loans past due for three months or more (except for loans under bankruptcy proceedings and past due loans) and loans with relaxed conditions at March 31, 2007 and 2006 consisted of the following:

|                                 |          |                 | Thousands of |  |
|---------------------------------|----------|-----------------|--------------|--|
|                                 | Millions | Millions of Yen |              |  |
|                                 | 2007     | 2006            | 2007         |  |
| Loans under bankruptcy          |          |                 |              |  |
| proceedings                     | ¥ 7,951  | ¥ 5,687         | \$ 67,356    |  |
| Past due loans                  | 164,414  | 189,313         | 1,392,753    |  |
| Loans past due for three months |          |                 |              |  |
| or more                         | 1,172    | 937             | 9,936        |  |
| Loans with relaxed conditions   | 26,667   | 27,618          | 225,903      |  |
| Total                           | ¥200,206 | ¥223,556        | \$1,695,948  |  |
|                                 |          |                 |              |  |

Notes: 1. Loans past due for three months or more include loans for which payments of principal or interest are delinquent by three months or more, as calculated from the day following the contracted payment date, but do not include loans under bankruptcy proceedings or past due loans.

2. Loans with relaxed conditions include loans for which certain conditions have been relaxed for the benefit of the borrower (through means such as the reduction or elimination of interest payments, the deferral of principal repayments and the relinquishment of a portion of liabilities) with the goal of supporting the recovery of borrowers that have fallen into financial difficulties and thereby promoting the recovery of the loan.

#### 7. FOREIGN EXCHANGES

Foreign exchange assets and liabilities at March 31, 2007 and 2006 consisted of the following:

(a) Assets

| Millior | ns of Yen                        | Thousands of<br>U.S. Dollars     |
|---------|----------------------------------|----------------------------------|
| 2007    | 2006                             | 2007                             |
| ¥1,437  | ¥2,129                           | \$12,174                         |
| 1,140   | 1,753                            | 9,663                            |
| 1,826   | 1,195                            | 15,474                           |
| ¥4,404  | ¥5,077                           | \$37,311                         |
|         | 2007<br>¥1,437<br>1,140<br>1,826 | ¥1,437¥2,1291,1401,7531,8261,195 |

(b) Liabilities

|                                |          |          | Thousands of |
|--------------------------------|----------|----------|--------------|
|                                | Millions | s of Yen | U.S. Dollars |
|                                | 2007     | 2006     | 2007         |
| -oreign exchange bills sold    | ¥246     | ¥112     | \$2,086      |
| Foreign exchange bills payable | 55       | 12       | 469          |
| Total                          | ¥301     | ¥124     | \$2,555      |
|                                |          |          |              |

#### 8. OTHER ASSETS

Other assets at March 31, 2007 and 2006 consisted of the following:

|                       | Millions of Yen |         | Thousands of<br>U.S. Dollars |
|-----------------------|-----------------|---------|------------------------------|
|                       | 2007            | 2006    | 2007                         |
| Accrued income        | ¥12,417         | ¥10,183 | \$105,188                    |
| Deferral hedging loss |                 | 21      |                              |
| Derivative products   | 9,044           | 6,977   | 76,618                       |
| Bond issue cost       | 41              | 315     | 355                          |
| Prepaid expenses      | 9,729           | 4,929   | 82,418                       |
| Others                | 38,171          | 32,809  | 323,347                      |
| Total                 | ¥69.404         | ¥55.237 | \$587,926                    |

#### 9. TANGIBLE FIXED ASSETS AND INTANGIBLE FIXED ASSETS

Tangible fixed assets and intangible fixed assets at March 31, 2007 and 2006 consisted of the following:

|                               |          |            | Thousands of |
|-------------------------------|----------|------------|--------------|
|                               |          |            |              |
|                               | Millic   | ons of Yen | U.S. Dollars |
|                               | 2007     | 2006       | 2007         |
| Fangible fixed assets         |          |            |              |
| Buildings                     | ¥ 24,189 | ¥ 25,390   | \$204,906    |
| Land                          | 24,765   | 25,012     | 209,787      |
| Construction in progress      | 3,834    | 1,322      | 32,481       |
| Other tangible fixed assets   | 44,169   | 45,445     | 374,160      |
| Subtotal                      | 96,958   | 97,171     | 821,334      |
| ntangible fixed assets        |          |            |              |
| Software                      | 11,583   | 8,311      | 98,126       |
| Other intangible fixed assets | 3,787    | 3,770      | 32,084       |
| Subtotal                      | 15,371   | 12,081     | 130,210      |
| Total                         | ¥112,329 | ¥109,253   | \$951,544    |

Tangible fixed assets are stated at cost less accumulated depreciation of ¥168,448 million (\$1,426,928 thousand) and ¥165,041 million in 2007 and 2006, respectively.

As of March 31, 2007 and 2006, deferred gains for tax purposes of ¥11,169 million (\$94,616 thousand) and ¥11,303 million, respectively, on tangible fixed assets sold and replaced with similar assets have been deducted from the cost of newly acquired tangible fixed assets.

The Group reviewed its long-lived assets for impairment as of the year ended March 31, 2007 and 2006, as a result, recognized an impairment loss of ¥48 million (\$414 thousand) and ¥322 million as other expense for certain branches due to a continuous operating losses and the carrying amount of the relevant tangible fixed assets was written down to the recoverable amount. The recoverable amount of such tangible fixed assets was measured at its net selling price determined by quotation from a third-party vendor.

#### 10. CUSTOMERS' LIABILITIES FOR ACCEPTANCES AND GUARANTEES

All contingent liabilities for acceptances and guarantees are recorded and reflected in acceptances and guarantees. Customers' liabilities for acceptances and guarantees have been recorded and reflected as assets in the consolidated balance sheet, representing the Bank's right of indemnity from the applicant.

Liabilities for guarantees on corporate bonds included in Securities, which were issued by private placement (Article 2 Paragraph 3 of the Securities and Exchange Law) amounted to ¥31,217 million.

Commencing with this fiscal year, the respective amounts of "Acceptances and Guarantees" and "Customers' Liabilities for Acceptances and Guarantees" relating to the liabilities for guarantees are netted, excluding the amounts-guaranteed by the Credit Guarantee Corporations which have already been netted, in accordance with the revision of the appendix forms of "Banking Law Enforcement Regulations" (Ministry of Finance Ordinance No.10, 1982) by the "Cabinet Office Ordinance to Amend Part of Banking Law Enforcement Regulations" (Cabinet Office Ordinance No.38, April 17, 2007) effective from the fiscal year which began on or after April 1, 2006.

As a result, both "Acceptances and Guarantees" and "Customers' Liabilities for Acceptances and Guarantees" decreased by ¥30,037

million, compared with corresponding amounts under the previously applied method.

A subsidiary has corporate bonds guaranteed by the Bank, and the liabilities for guarantees have already been netted. Accordingly the difference of both amounts occurs.

#### 11. ASSETS PLEDGED

Assets pledged as collateral and their relevant liabilities at March 31, 2007 and 2006 were as follows:

|                                       | Millions of Yen |          | Thousands of<br>U.S. Dollars |
|---------------------------------------|-----------------|----------|------------------------------|
|                                       | 2007            | 2006     | 2007                         |
| Assets pledged as collateral:         |                 |          |                              |
| Due from banks                        | ¥ 239           |          | \$ 2,029                     |
| Securities                            | 439,851         | ¥625,793 | 3,725,976                    |
| Loans and bills discounted            |                 |          |                              |
| Minimum future rentals on             |                 |          |                              |
| lease contacts (off balanced)         | 10,553          | 12,473   | 89,402                       |
| Relevant liabilities to above assets: |                 |          |                              |
| Deposits                              | ¥ 29,357        | ¥ 56,400 | \$ 248,690                   |
| Call money and bills sold             |                 | 206,000  |                              |
| Collateral money for securities       |                 |          |                              |
| lending borrowing transactions        | 90,415          | 106,253  | 765,909                      |
| Borrowed money                        | 67,584          | 3,609    | 572,503                      |
| Other liabilities                     | 7,134           | 7,715    | 60,432                       |

In addition to the above, the Bank has provided ¥181,184 million in securities and ¥2,597 million in Negotiable Certificates of Deposit as collateral for foreign exchange settlements and certain other transactions and as security for futures transactions.

Guarantee deposits on office space are included in other assets in the amount of ¥1,639 million, and margin money on futures trading is included in other assets in the amount of ¥50 million.

#### **12. LOAN COMMITMENTS**

Loan commitments at March 31, 2007 and 2006 were as follows:

|                             |            |            | Thousands of |
|-----------------------------|------------|------------|--------------|
|                             | Millions   | s of Yen   | U.S. Dollars |
|                             | 2007       | 2006       | 2007         |
| Unexecuted loan commitments |            |            |              |
| outstanding                 |            |            |              |
| Loans due within one year   | ¥1,292,470 | ¥1,270,308 | \$10,948,501 |
|                             | 00 400     | 100.000    | 004 074      |

| Loans due over one year     | 80,400              | 100,066   | 681,071      |
|-----------------------------|---------------------|-----------|--------------|
| Total                       | <b>¥1,372,870</b> ¥ | 1,370,375 | \$11,629,572 |
| Overdraft agreements and ag | greements for lo    | an commit | ments are    |

agreements under which the Bank pledges to lend funds up to a certain limit when applications for advances of loans are received from customers, provided there are no violations of the terms written in the agreements. The balance of loans as yet undisbursed under these agreements stands at ¥1,372,870 million (\$11,629,572 thousand). Of this total, ¥1,292,470 million (\$10,948,501 thousand) relates to agreements under which the period remaining is no more than one year.

Many of these agreements terminate without loans being disbursed, and thus the balance of loans as yet undisbursed will not necessarily affect the future cash flow of the Bank or its consolidated subsidiaries. Many of these agreements contain stipulations providing numerous reasons, such as changes in the financial situation and the preservation of credit, for the Bank or its consolidated subsidiaries to refuse to advance loans for which applications have been received, or to reduce the maximum amounts under the agreements. In addition, at the time of agreements, borrowers can, when necessary, be required to provide collateral such as real estate or securities, and after the agreements have been signed, the state of the customer's business and other factors may be assessed regularly in accordance with in-house procedures. Moreover, agreements can be revised if necessary, and steps, such as the formulation of measures to preserve credit may be taken.

#### **13. DEPOSITS**

Deposits at March 31, 2007 and 2006 consisted of the following:

|                                    | Million    | a of Von   | Thousands of<br>U.S. Dollars |
|------------------------------------|------------|------------|------------------------------|
|                                    |            | is of Yen  |                              |
|                                    | 2007       | 2006       | 2007                         |
| Current deposits                   | ¥ 371,092  | ¥ 331,386  | \$ 3,143,520                 |
| Savings deposits                   | 3,494,475  | 3,476,521  | 29,601,652                   |
| Deposits at notice                 | 21,976     | 16,728     | 186,161                      |
| Time deposits                      | 2,732,138  | 2,624,211  | 23,143,909                   |
| Negotiable certificates of deposit | 123,480    | 186,500    | 1,045,998                    |
| Other                              | 253,137    | 338,499    | 2,144,325                    |
| Total                              | ¥6,996,299 | ¥6,973,847 | \$59,265,565                 |

#### 14. BORROWED MONEY

At March 31, 2007 and 2006, the weighted average annual interests rates applicable to borrowed money were 0.56% and 1.16%, respectively.

Borrowed money are borrowings from financial institutions. Annual maturities of borrowed money as of March 31, 2007, were as follows:

|                        |                 | Thousands of |
|------------------------|-----------------|--------------|
| Years Ending March 31, | Millions of Yen | U.S. Dollars |
| 2008                   | ¥72,481         | \$613,988    |
| 2009                   | 3,089           | 26,174       |
| 2010                   | 2,007           | 17,003       |
| 2011                   | 1,517           | 12,859       |
| 2012                   | 699             | 5,921        |
| 2013 and thereafter    | 136             | 1,155        |
| Total                  | ¥79,931         | \$677,100    |

#### **15. CORPORATE BONDS**

Bonds at March 31, 2007 and 2006, consisted of the following:

|  |              |                  |                  | Thousands of       |
|--|--------------|------------------|------------------|--------------------|
|  |              | Millions         | s of Yen         | U.S. Dollars       |
|  | rate (%)     | 2007             | 2006             | 2007               |
| Unsecured bonds, payable in Japanese yen, due May 2007                                   | 1.67         | ¥ 20,000         | ¥ 20,000         | \$ 169,420         |
| Unsecured bonds, payable in<br>Japanese yen, due<br>September 2010                       | 2.22         | 20,000           | 20,000           | 169,420            |
| Unsecured bonds, payable in Japanese yen, due May 2006                                   | 0.75         |                  | 20,000           |                    |
| Unsecured bonds, payable in<br>Japanese yen, due May 2008<br>Unsecured bonds, payable in | 1.11         | 5,000            | 5,000            | 42,355             |
| Japanese yen, due May 2011<br>Unsecured bonds, payable in                                | 1.65         | 5,000            | 5,000            | 42,355             |
| Japanese yen, due<br>September 2009<br>Unsecured bonds, payable in                       | 0.68         | 20,000           | 20,000           | 169,420            |
| Japanese yen, due<br>September 2014<br>Unsecured bonds, payable in                       | 1.59         | 10,000           | 10,000           | 84,710             |
| Japanese yen, due June 2010<br>Unsecured bonds, payable in                               | 0.54         | 20,000           | 20,000           | 169,420            |
| Japanese yen, due June 2015<br>Bond, payable in U.S. dollars,                            |              | 10,000           | 10,000           | 84,710             |
| due July 2008<br>Bond, payable in U.S. dollars,<br>due November 2008                     | 3.49<br>3.16 | 35,412<br>35,412 | 35,241<br>35,241 | 299,979<br>299,975 |
| Total  | 0.10         | ,                | ,                | \$1,531,764        |

#### Annual maturities of bonds as of March 31, 2007, were as follows:

|                        |                 | Thousands of |
|------------------------|-----------------|--------------|
| Years Ending March 31, | Millions of Yen | U.S. Dollars |
| 2008                   | ¥ 20,000        | \$ 169,420   |
| 2009                   | 75,824          | 642,310      |
| 2010                   | 20,000          | 169,420      |
| 2011                   | 40,000          | 338,839      |
| 2012                   | 5,000           | 42,355       |
| 2013 and thereafter    | 20,000          | 169,420      |
| Total                  | ¥180,824        | \$1,531,764  |

#### **16. OTHER LIABILITIES**

Other liabilities at March 31, 2007 and 2006 consisted of the following:

|                         |          |          | Thousands of |
|-------------------------|----------|----------|--------------|
|                         | Million  | s of Yen | U.S. Dollars |
|                         | 2007     | 2006     | 2007         |
| Income taxes payable    | ¥ 12,644 | ¥ 8,976  | \$ 107,113   |
| Accrued expenses        | 11,966   | 10,321   | 101,367      |
| Deposits from employees | 3,141    | 3,330    | 26,610       |
| Unearned income         | 10,395   | 11,005   | 88,058       |
| Derivative products     | 8,859    | 6,986    | 75,048       |
| Other                   | 83,143   | 42,745   | 704,305      |
| Total                   | ¥130,150 | ¥83,366  | \$1,102,501  |

#### 17. RETIREMENT AND PENSION PLANS

The Bank and its subsidiaries in Japan have severance payment plans for employees.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Bank or from subsidiaries in Japan and annuity payments from a trustee.

Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or voluntary retirement at certain specific ages prior to the mandatory retirement age.

The contributory funded defined benefit pension plan, established under the Japanese Welfare Pension Insurance Law, covers a substitutional portion of the governmental pension program managed by the Bank on behalf of the government and a corporate portion established at the discretion of the Bank.

Effective from April 1, 2006, the Bank revised its defined benefit pension plans to establish the cash balance plan and implement a defined contribution pension plan. Due to this revision, the Bank will recognize additional income of ¥5,169 million (\$43,785 thousand) for the period ended March 31, 2007.

The reserve for employees' retirement benefits at March 31, 2007 and 2006 consisted of the following:

|                              | Millions of Yen |          | Thousands of U.S. Dollars |
|------------------------------|-----------------|----------|---------------------------|
|                              | 2007            | 2006     | 2007                      |
| Projected benefit obligation | ¥ 74,572        | ¥ 79,060 | \$ 631,701                |
| Fair value of plan assets    | (63,936)        | (56,912) | (541,607)                 |
| Unrecognized actuarial loss  | 3,285           | (2,454)  | 27,835                    |
| Prepaid pension costs        | 9,562           | 4,444    | 81,005                    |
| Net reserve                  | ¥ 23,484        | ¥ 24,138 | \$ 198,934                |

The components of net periodic benefit costs for the year ended March 31, 2007 and 2006 were as follows:

|                                |          |          | Thousands of |
|--------------------------------|----------|----------|--------------|
|                                | Millions | s of Yen | U.S. Dollars |
|                                | 2007     | 2006     | 2007         |
| Service cost                   | ¥ 2,057  | ¥ 2,419  | \$ 17,425    |
| Interest cost                  | 1,470    | 1,571    | 12,460       |
| Expected return on plan assets | (1,625)  | (1,297)  | (13,767)     |
| Recognized actuarial losses    | 1,073    | 2,072    | 9,091        |
| Other                          | 658      | 269      | 5,575        |

Net periodic benefit costs **¥ 3,634** ¥ 5,035 **\$ 30,784** Assumptions used for the year ended March 31, 2007 and 2006 are set forth as follows:

|   | 2007     | 2006     |  |
|---|----------|----------|--|
| Discount rate                             | 2.0%     | 2.0%     |  |
| Expected rate of return on plan assets    | 3.5%     | 3.5%     |  |
| Amortization period of prior service cost | 1 year   | 1 year   |  |
| Recognition period of actuarial gain/loss | 10 years | 10 years |  |
|   |          |          |  |

#### 18. EQUITY

On and after May 1, 2006, Japanese companies are subject to a new corporate law of Japan (the "Corporate Law"), which reformed and replaced the Commercial Code of Japan (the "Code") with various revisions that are, for the most part, applicable to events or transactions which occur on or after May 1, 2006 and for the fiscal years ending on or after May 1, 2006. The significant changes in the Corporate Law that affect financial and accounting matters are summarized below;

#### (a) Dividends

Under the Corporate Law, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders meeting. For companies that meet certain criteria such as; (1) having the Board of Directors, (2) having independent auditors, (3) having the Board of Corporate Auditors, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. However, the Company cannot do so because it does not meet all the above criteria. The Corporate Law permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Corporate Law and the Banking Law provides certain limitations on the amounts available for dividends or the purchase of treasury stock.

(b) Increase / decrease and transfer of common stock, reserve and surplus

The Banking Law requires that an amount equal to 20% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 100% of the common stock.

The Corporate Law also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

#### (c) Treasury stock and treasury stock acquisition rights

The Corporate Law also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by specific formula.

Under the Corporate Law, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity.

The Corporate Law also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

#### **19. STOCK OPTIONS**

The stock option outstanding as of March 31, 2007 is as follows:

|                         | Persons<br>Granted                      | Number<br>of Options | <br>Exercise<br>Price | Exercise Period                        |
|-------------------------|---|----------------------|-----------------------|--|
| <br>000<br>stock Option | 10 directors<br>7 executive<br>officers | 295,000<br>share     |                       | From June 28, 2002<br>To June 27, 2007 |

The stock option activity is as follows:

|                                   | 2000 Stock Option |  |
|-----------------------------------|-------------------|--|
| For the year ended March 31, 2007 |                   |  |
| Vested                            |                   |  |
| March 31, 2006—Outstanding        | 295,000           |  |
| Exercised                         | 260,000           |  |
| March 31, 2007—Outstanding        | 35,000            |  |
|                                   | ¥ 963             |  |
| Exercise price                    | (\$ 8.16)         |  |
|                                   | ¥ 1,303           |  |
| Average stock price at exercise   | (\$ 11.04)        |  |

## 20. NET UNREALIZED GAIN ON AVAILABLE-FOR-SALE SECURITIES

Breakdown of "Net unrealized gain on available-for-sale securities" posted in Balance Sheets is as follows:

|                               |                 |           | Thousands of |
|-------------------------------|-----------------|-----------|--------------|
|                               | Millions of Yen |           | U.S. Dollars |
|                               | 2007            | 2006      | 2007         |
| Valuation difference          | ¥ 308,427       | ¥ 293,192 | \$ 2,612,685 |
| Deferred tax liabilities      | (119,401)       | (116,525) | (1,011,445)  |
| Amounts equivalent to         |                 |           |              |
| difference on                 |                 |           |              |
| available-for-sale securities | ¥ 189,026       | ¥ 176,667 | \$ 1,601,240 |
| Minority interests adjustment | ¥ (299)         | ¥ (670)   | \$ (2,535)   |
| Net unrealized gain on        |                 |           |              |
| available-for-sale securities | ¥ 188,727       | ¥ 175,996 | \$ 1,598,705 |

#### **21. OTHER OPERATING INCOME**

Other operating income for the years ended March 31, 2007 and 2006 consisted of the following:

|                                |                 |        | Thousands of |
|--------------------------------|-----------------|--------|--------------|
|                                | Millions of Yen |        | U.S. Dollars |
|                                | 2007            | 2006   | 2007         |
| Gains on foreign exchange      |                 |        |              |
| transactions                   | ¥1,941          | ¥1,520 | \$16,447     |
| Gains on sales of bonds        | 399             | 706    | 3,381        |
| Gains on financial derivatives | 1,992           | 53     | 16,879       |
| Other                          | 51              | 1      | 439          |
| Total                          | ¥4,385          | ¥2,282 | \$37,146     |

#### 22. OTHER INCOME

Other income for the years ended March 31, 2007 and 2006 consisted of the following:

|                              | Millions of Yen |         | Thousands of<br>U.S. Dollars |
|------------------------------|-----------------|---------|------------------------------|
|                              | 2007            | 2006    | 2007                         |
| Gains on sales of stocks and |                 |         |                              |
| other securities             | ¥ 5,603         | ¥ 4,180 | \$ 47,468                    |
| Other                        | 15,569          | 11,262  | 131,889                      |
| Total                        | ¥21,173         | ¥15,442 | \$179,357                    |

#### 23. OTHER OPERATING EXPENSES

Other operating expenses for the years ended March 31, 2007 and 2006 consisted of the following:

|                                |                 |        | Thousands of |
|--------------------------------|-----------------|--------|--------------|
|                                | Millions of Yen |        | U.S. Dollars |
|                                | 2007            | 2006   | 2007         |
| Losses on sales of bonds       | ¥1,964          | ¥5,417 | \$16,642     |
| Losses on devaluation of bonds |                 | 15     |              |
| Amortized bond issue cost      | 273             | 273    | 2,319        |
| Other                          |                 | 25     |              |
| Total                          | ¥2,238          | ¥5,731 | \$18,961     |

#### 24. OTHER EXPENSES

Other expenses for the years ended March 31, 2007 and 2006 consisted of the following:

|                |   | Thousands of   |
|----------------|---|--|
| Millio         | ns of Yen   | U.S. Dollars   |
| 2007           | 2006  | 2007   |
|                |   |  |
| ¥ 2,057        | ¥ 3,682   | \$ 17,430  |
| 988            | 249   | 8,376  |
|                |   |  |
| 30             | 378   | 262  |
|                |   |  |
| 907            | 121   | 7,687  |
| 52             |   | 446  |
| ets <b>867</b> | 651   | 7,350  |
| s <b>48</b>    | 322   | 414  |
| 7,830          | 5,974   | 66,334   |
| ¥12,784        | ¥11,380   | \$108,299  |
|                | 2007<br>¥ 2,057<br>988<br>30<br>907<br>52<br>ets 867<br>s 48<br>7,830 | ¥ 2,057         ¥ 3,682           988         249           30         378           907         121           52         651           s         48         322           7,830         5,974 |

#### 25. INCOME TAXES

The Bank and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 39.7% for the vears ended March 31, 2007 and 2006, respectively.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities, at March 31, 2007 and 2006 are as follows:

|                                    | N AUG -   |                   | Thousands of         |
|------------------------------------|-----------|-------------------|----------------------|
|                                    | 2007      | ns of Yen<br>2006 | U.S. Dollars<br>2007 |
| Deferred tax assets:               | 2007      | 2000              | 2007                 |
| Reserve for possible loan losses ¥ | 22,997    | ¥ 26,622          | \$ 194,815           |
| Depreciation                       | 3,628     | 3,538             | 30,739               |
| Reserve for employees'             | 0,020     | 0,000             | ,                    |
| retirement benefits                | 13,412    | 15,719            | 113,617              |
| Valuation loss on securities       | 7,091     | 8,120             | 60,070               |
| Other                              | (2,246)   | 1,727             | (19,034)             |
| Deferred tax assets                | 44,883    | 55,729            | 380,207              |
| Deferred tax liabilities:          |           |                   |                      |
| Net unrealized gain, net of taxes  |           |                   |                      |
| on available-for-sale securities   | (119,401) | (116,525)         | (1,011,445)          |
| Gain on establishment of           |           |                   |                      |
| employee retirement benefit trust  | (6,922)   | (6,922)           | (58,638)             |
| Revaluation reserve for            |           |                   |                      |
| fixed assets                       | (1,530)   | (1,571)           | (12,967)             |
| Other                              | (107)     | (19)              | (909)                |
| Deferred tax liabilities           | (127,961) | (125,038)         | (1,083,959)          |

Net deferred tax liabilities **¥ (83,077)** ¥ (69,309) **\$ (703,752)** A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the year ended March 31,

2007 is as follows:

Normal effective statutory tax rate: 39.7%

Valuation allowance: 6.2%

Dividends exempted for income tax purpose: (1.7)% Other: 0.4%

Actual effective tax rate: 44.6%

A reconciliation between the normal effective statutory tax rates for the year ended March 31, 2006 and the actual effective tax rates reflected in the accompanying consolidated statements of income was not required under Japanese accounting standards due to immaterial differences of tax rates.

#### 26. LEASES

#### (a) Lessee

Lease payments under finance leases for the years ended March 31, 2007 and 2006 were ¥7 million (\$61 thousand) and ¥7 million, respectively.

Pro forma information of leased property, such as acquisition cost, accumulated depreciation, obligations under finance leases, depreciation expense and interest expense of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2007 and 2006 was as follows.

|                          | Millions | s of Yen | Thousands of<br>U.S. Dollars |
|--------------------------|----------|----------|------------------------------|
| Equipment                | 2007     | 2006     | 2007                         |
| Acquisition cost         | ¥ 34     | ¥ 34     | \$ 295                       |
| Accumulated depreciation | (28)     | (22)     | (246)                        |
| Net leased property      | ¥ 5      | ¥ 12     | \$ 49                        |

Obligations under finance leases:

|                                 | Millions       | of Yen        | Thousands of<br>U.S. Dollars |
|---------------------------------|----------------|---------------|------------------------------|
| Equipment                       | 2007           | 2006          | 2007                         |
| Due within one year             | ¥5             | ¥ 7           | \$47                         |
| Due after one year              | 0              | 6             | 7                            |
| Total                           | ¥6             | ¥13           | \$54                         |
| Depreciation expense and intere | est expense un | der finance l | ease:                        |

|                      | Millions | s of Yen | Thousands of<br>U.S. Dollars |
|----------------------|----------|----------|------------------------------|
|                      | 2007     | 2006     | 2007                         |
| Depreciation expense | ¥6       | ¥6       | \$59                         |
| Interest expense     | 0        | 0        | 1                            |

Depreciation expense and interest expense, which are not reflected in the accompanying statements of income, are computed by the straight-line method and the interest method, respectively.

#### (b) Lessor

Lease revenue under finance leases for the year ended March 31, 2007 and 2006 was ¥15,495 million (\$131,263 thousand) and ¥14.873 million, respectively.

Pro forma information of leased property, such as acquisition cost, accumulated depreciation, balance at term-end, future lease payment receivable, lease revenue and interest income of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2007 and 2006 was as follows:

|                          | Millions of Yen |          | Thousands of U.S. Dollars |
|--------------------------|-----------------|----------|---------------------------|
| Equipment                | 2007            | 2006     | 2007                      |
| Acquisition cost         | ¥107,607        | ¥104,158 | \$911,538                 |
| Accumulated depreciation | (72,010)        | (66,452) | (609,999)                 |
| Net leased property      | ¥ 35,596        | ¥ 37,705 | \$301,539                 |

Future lease payment receivable:

|                                    | Million | is of Yen | Thousands of<br>U.S. Dollars |
|------------------------------------|---------|-----------|------------------------------|
| Equipment                          | 2007    | 2006      | 2007                         |
| Lease receivable (within one year) | ¥11,388 | ¥12,897   | \$ 96,472                    |
| Lease receivable (after one year)  | 22,184  | 24,981    | 187,923                      |
| Total                              | ¥33,572 | ¥37,879   | \$284,395                    |

Leasing fees received under finance leases:

|                       | Million | is of Yen | Thousands of U.S. Dollars |
|-----------------------|---------|-----------|---------------------------|
|                       | 2007    | 2006      | 2007                      |
| Leasing fees received | ¥12,404 | ¥12,079   | \$105,081                 |
| Interest income       | 1,776   |           | 15,053                    |

#### **27. SEGMENT INFORMATION**

Information regarding business segments of the Bank and its subsidiaries for the years ended March 31, 2007 and 2006 were as follows: The domestic share of both total income and total assets exceeds 90%; thus, geographic segment information is not presented. The domestic share of total income exceeds 90%; thus information on total income from overseas is not presented.

|  |                 |                    | Millions                        | of Yen                  |                 |              |
|--|-----------------|--------------------|---------------------------------|-------------------------|-----------------|--------------|
| Year ended March 31, 2007  | Bank operations | Leasing operations | Other operations                | Total                   | Eliminations    | Consolidated |
| Total income and income before income taxes and                        |                 |                    |                                 |                         |                 |              |
| minority interests:  |                 |                    |                                 |                         |                 |              |
| Total income from outside customers                                    | ¥ 194,642       | ¥21,749            | ¥10,116                         | ¥ 226,508               | ¥               | ¥ 226,508    |
| Total income from intersegment transactions                            | 602             | 1,834              | 10,942                          | 13,379                  | (13,379)        |              |
| Total  | 195,245         | 23,583             | 21,059                          | 239,888                 | (13,379)        | 226,508      |
| Total expenses   | 128,919         | 21,805             | 17,179                          | 167,905                 | (13,340)        | 154,564      |
| Income before income taxes and minority interests                      | 66,325          | 1,778              | 3,879                           | 71,983                  | (39)            | 71,944       |
| Total assets, depreciation and amortization                            |                 |                    |                                 |                         |                 |              |
| and capital expenditure:   |                 |                    |                                 |                         |                 |              |
| Total assets   | 8,684,433       | 65,692             | 34,580                          | 8,784,706               | (58,846)        | 8,725,859    |
| Depreciation and amortization  | 6,376           | 13,456             | 131                             | 19,964                  | (36)            | 19,927       |
| Loss on impairment of fixed assets                                     | 48              |                    |                                 | 48                      |                 | 48           |
| Capital expenditure  | 11,479          | 14,450             | 568                             | 26,497                  | (71)            | 26,426       |
|  |                 |                    | Millions                        | of Yen                  |                 |              |
| Year ended March 31, 2006  | Bank operations | Leasing operations | Other operations                | Total                   | Eliminations    | Consolidated |
| Total income and income before income taxes and<br>minority interests: |                 |                    |                                 |                         |                 |              |
| Total income from outside customers                                    | ¥ 174,141       | ¥20,633            | ¥ 9,084                         | ¥ 203,860               | ¥               | ¥ 203,860    |
| Total income from intersegment transactions                            | 783             | 1,732              | 9,898                           | 12,414                  | (12,414)        | + 200,000    |
| Total  | 174,924         | 22,366             | 18,982                          | 216,274                 | (12,414)        | 203,860      |
| Total expenses   | 122,643         | 20,268             | 15,961                          | 158,873                 | (12,389)        | 146,483      |
| Income before income taxes and minority interests                      | 52,281          | 2.098              | 3,021                           | 57,401                  | (12,000)        | 57,376       |
| Total assets, depreciation and amortization                            | 02,201          | 2,030              | 0,021                           | 57,401                  | (24)            | 51,010       |
| and capital expenditure:   |                 |                    |                                 |                         |                 |              |
| Total assets   | 8,649,986       | 64,697             | 32,758                          | 8,747,442               | (55,830)        | 8,691,612    |
| Depreciation and amortization  | 6,435           | 13,195             | 83                              | 19,714                  | (45)            | 19.669       |
| Loss on impairment of fixed assets                                     | 322             | 10,100             |                                 | 322                     | (10)            | 322          |
| Capital expenditure  | 8,377           | 14,926             | 111                             | 23,415                  | (46)            | 23,368       |
|  | 0,011           | 11,020             |                                 | 20,110                  | (10)            | 20,000       |
| Year ended March 31, 2007  | Bank operations | Leasing operations | Thousands o<br>Other operations | f U.S. Dollars<br>Total | Eliminations    | Consolidated |
| Total income and income before income taxes and                        |                 | Leasing operations | Other operations                | TOLAI                   | EIIITIIIIations | CONSOlidated |
| minority interests:  |                 |                    |                                 |                         |                 |              |
| Total income from outside customers                                    | \$ 1,648,817    | \$184,239          | \$ 85,698                       | \$ 1,918,754            | \$              | \$ 1,918,754 |
| Total income from intersegment transactions                            | 5,101           | 15,540             | 92,698                          | 113,339                 | (113,339)       |              |
| Total  | 1,653,918       | 199,779            | 178,396                         | 2,032,093               | (113,339)       | 1,918,754    |
| Total expenses   | 1,092,080       | 184,711            | 145,531                         | 1,422,322               | (113,005)       | 1,309,317    |
| Income before income taxes and minority interests                      | 561,838         | 15,068             | 32,865                          | 609,771                 | (334)           | 609,437      |
| Total assets, depreciation and amortization                            |                 |                    |                                 |                         |                 |              |
| and capital expenditure:   | 70 565 700      | EEC 470            | 000.000                         | 74 446 404              | (400 400)       | 72 016 644   |
| Total assets   | 73,565,723      | 556,478            | 292,933                         | 74,415,134              | (498,490)       | 73,916,644   |
| Depreciation and amortization  | 54,014          | 113,988            | 1,118                           | 169,120                 | (311)           | 168,809      |
| Loss on impairment of fixed assets                                     | 414             | 400.400            | 4.040                           | 414                     | (004)           | 414          |
| Capital expenditure  | 97,241          | 122,408            | 4,813                           | 224,462                 | (601)           | 223,861      |

|  |                    |                     | Millions                        | of Yen       |                    |               |  |
|--|--------------------|---------------------|---------------------------------|--------------|--------------------|---------------|--|
| Year ended March 31, 2007  | Bank operations    | Leasing operations  | Other operations                | Total        | Eliminations       | Consolidated  |  |
| Total income and income before income taxes and  |                    |                     |                                 |              |                    |               |  |
| minority interests:  |                    |                     |                                 |              |                    |               |  |
| Total income from outside customers  | ¥ 194,642          | ¥21,749             | ¥10,116                         | ¥ 226,508    | ¥                  | ¥ 226,508     |  |
| Total income from intersegment transactions  | 602                | 1,834               | 10,942                          | 13,379       | (13,379)           |               |  |
| Total  | 195,245            | 23,583              | 21,059                          | 239,888      | (13,379)           | 226,508       |  |
| Total expenses   | 128,919            | 21,805              | 17,179                          | 167,905      | (13,340)           | 154,564       |  |
| Income before income taxes and minority interests  | 66,325             | 1,778               | 3,879                           | 71,983       | (39)               | 71,944        |  |
| Total assets, depreciation and amortization  |                    |                     |                                 |              |                    |               |  |
| and capital expenditure:   |                    |                     |                                 |              |                    |               |  |
| Total assets   | 8,684,433          | 65,692              | 34,580                          | 8,784,706    | (58,846)           | 8,725,859     |  |
| Depreciation and amortization  | 6,376              | 13,456              | 131                             | 19,964       | (36)               | 19,927        |  |
| Loss on impairment of fixed assets   | 48                 |                     |                                 | 48           |                    | 48            |  |
| Capital expenditure  | 11,479             | 14,450              | 568                             | 26,497       | (71)               | 26,426        |  |
|  |                    |                     |                                 |              |                    |               |  |
| Year ended March 31, 2006  | Bank operations    | Leasing operations  | Millions<br>Other operations    | Total        | Eliminations       | Consolidated  |  |
| Total income and income before income taxes and  | Bankoporationo     | Louoing operatione  |                                 | Total        | Emminiationio      | 0011001100100 |  |
| minority interests:  |                    |                     |                                 |              |                    |               |  |
| Total income from outside customers  | ¥ 174,141          | ¥20,633             | ¥ 9,084                         | ¥ 203,860    | ¥                  | ¥ 203,860     |  |
| Total income from intersegment transactions  | 783                | 1,732               | 9,898                           | 12,414       | (12,414)           |               |  |
| Total  | 174,924            | 22,366              | 18,982                          | 216,274      | (12,414)           | 203,860       |  |
| Total expenses   | 122,643            | 20,268              | 15,961                          | 158,873      | (12,389)           | 146,483       |  |
| Income before income taxes and minority interests  | 52,281             | 2,098               | 3,021                           | 57,401       | (24)               | 57,376        |  |
| Total assets, depreciation and amortization  |                    |                     |                                 |              |                    |               |  |
| and capital expenditure:   |                    |                     |                                 |              |                    |               |  |
| Total assets   | 8,649,986          | 64,697              | 32,758                          | 8,747,442    | (55,830)           | 8,691,612     |  |
| Depreciation and amortization  | 6,435              | 13,195              | 83                              | 19,714       | (45)               | 19,669        |  |
| Loss on impairment of fixed assets   | 322                |                     |                                 | 322          |                    | 322           |  |
| Capital expenditure  | 8,377              | 14,926              | 111                             | 23,415       | (46)               | 23,368        |  |
|  |                    |                     | These areas                     |              |                    |               |  |
| Year ended March 31, 2007  | Bank operations    | Leasing operations  | Thousands o<br>Other operations | Total        | Eliminations       | Consolidated  |  |
| Total income and income before income taxes and  |                    | Leasing operations  | Other operations                | TOLAI        | LIIITIII Ialions   | CONSOIIUALEU  |  |
| minority interests:  |                    |                     |                                 |              |                    |               |  |
| Total income from outside customers  | \$ 1,648,817       | \$184,239           | \$ 85,698                       | \$ 1,918,754 | \$                 | \$ 1,918,754  |  |
|  |                    | \$184,239<br>15,540 | \$ 85,698<br>92,698             | 113,339      | پ<br>(113,339)     | φ 1,910,754   |  |
| Total income from intersegment transactions Total  | 5,101<br>1,653,918 | 199,779             | 178,396                         | 2,032,093    | (113,339)          | 1,918,754     |  |
| Total expenses   | 1,092,080          | 184,711             | 145,531                         | 1,422,322    | . , ,              | 1,309,317     |  |
|  |                    |                     | 32.865                          |              | (113,005)          |               |  |
| Income before income taxes and minority interests<br>Total assets, depreciation and amortization | 561,838            | 15,068              | 32,805                          | 609,771      | (334)              | 609,437       |  |
| and capital expenditure:   |                    |                     |                                 |              |                    |               |  |
| Total assets   | 73,565,723         | 556,478             | 292,933                         | 74,415,134   | (498,490)          | 73,916,644    |  |
| Depreciation and amortization  | 54,014             | 113,988             | 292,933                         | 169,120      | (498,490)<br>(311) | 168,809       |  |
| Loss on impairment of fixed assets   | <u> </u>           | 113,900             | 1,110                           | 414          | (311)              | 414           |  |
|  | 97.241             | 122.408             | 4.813                           | 224.462      | (601)              | 223.861       |  |
| Capital expenditure  | 31,241             | 122,408             | 4,013                           | 224,402      | (001)              | 223,00 I      |  |

Note: Business segments:

(1) Bank Operations

(2) Leasing Operations

(3) Other Operations—commissioned computer processing operations, credit card operations, etc.

#### 28. DERIVATIVES (1) Nature of trading

The Bank and its consolidated subsidiaries use the following derivative transactions: Interest rate-related transactions using interest futures, interest rate swaps and interest rate caps; currency related transactions using currency swaps, currency options and forward exchange contracts; bond-related transactions using bond futures and bond future options, and commodity-related transactions using commodity swap.

#### (2) Trading policy

In response to risk-hedging needs related to foreign exchange rates and interest rates for customers, the Bank and its consolidated subsidiaries use derivative transactions for hedging risk under

asset/liability management ("ALM") and individual transactions with the aim of appropriate market risk management. In addition, they have set certain position limits and established loss-cutting rules for short-term transactions.

The Bank and its subsidiaries do not enter into derivative transactions for speculative purposes.

#### (3) Purpose

Derivative transactions are used on the basis of the trading policy indicated above.

Hedge accounting is applied to certain derivative transactions.

(a) Accounting for hedging activities

The deferral method and exceptional interest rate swap accounting method were adopted for hedging activities.

Hedging instruments and hedged items to which a hedging account was applied for the fiscal year under review as follows:

Hedging instruments: Interest rate swaps, currency swaps Hedged assets and liabilities:

Yen-denominated assets: deposits (under general method), loans (under individual hedge)

Foreign-currency denominated assets: deposits, loans, corporate bonds and other securities (under individual hedge)

(c) Assessment of the effectiveness of hedging instruments Fair Value Hedge

A portfolio of hedged items such as deposits or loans with common maturities is matched with a group of hedging instruments such as interest swaps which offset the effect of fair value fluctuations of the hedged items by identified maturities, and are designated as a hedge of the portfolio. The effectiveness of the fair value hedge is assessed by each group.

#### Cash Flow Hedge

The effectiveness of a cash flow is assessed based on the correlation between a base interest rate index of the hedged cash flow and that of the hedging instrument.

Others have been confirmed to meet the requirements of the exceptional interest rate swap handling method.

#### Market Value of Derivatives

|                     |              | Millions of Yen    |                 |                          |  |  |  |
|---------------------|--------------|--------------------|-----------------|--------------------------|--|--|--|
|                     |              | act or<br>amount   |                 |                          |  |  |  |
| 2007                | Total        | More than one year | Market<br>value | Unrealized<br>gain (loss |  |  |  |
| Over-the-counter:   |              |                    |                 |                          |  |  |  |
| Interest rate swaps | ¥1,213,907 ¥ | 1,153,592          | ¥1,035          | ¥1,035                   |  |  |  |
| Currency swaps      | 619,441      | 546,481            | 1,828           | 1,828                    |  |  |  |
| Exchange contract   | 22,877       |                    | (67)            | (67)                     |  |  |  |
| Currency option     | 274,545      | 217,794            | . ,             |                          |  |  |  |
| Other               | 116,506      | 78,816             | 10              | 10                       |  |  |  |

|                     |          | Millions of Yen     |                 |                           |  |  |  |
|---------------------|----------|---------------------|-----------------|---------------------------|--|--|--|
|                     |          | ract or<br>I amount |                 |                           |  |  |  |
| 2006                | Total    | More than one year  | Market<br>value | Unrealized<br>gain (loss) |  |  |  |
| Over-the-counter:   |          |                     |                 |                           |  |  |  |
| Interest rate swaps | ¥861,702 | ¥822,797            | ¥1,079          | ¥1,079                    |  |  |  |
| Currency swaps      | 454,571  | 403,039             | 1,653           | 1,653                     |  |  |  |
| Exchange contract   | 20,442   |                     | (27)            | (27)                      |  |  |  |
| Currency option     | 221,333  | 168,402             |                 |                           |  |  |  |
| Other               | 135,283  | 101,573             | (87)            | (87)                      |  |  |  |

Notes: 1. Forward exchange and currency option contracted amounts are reflected in the consolidated statements of income and are not subject to the disclosure of the above information.

The contract or notional amounts of derivatives shown in the above table do not represent the amounts exchanged by the parties and do not measure the Bank's exposure to credit or market risk.

| -                   | Thousands of U.S. Dollars |                    |                 |                           |  |
|---------------------|---------------------------|--------------------|-----------------|---------------------------|--|
|                     |                           | act or amount      |                 |                           |  |
| 2007                | Total                     | More than one year | Market<br>value | Unrealized<br>gain (loss) |  |
| Over-the-counter:   |                           |                    |                 |                           |  |
| Interest rate swaps | \$10,282,992              | \$9,772,064        | \$ 8,769        | \$ 8,769                  |  |
| Currency swaps      | 5,247,282                 | 4,629,236          | 15,487          | 15,487                    |  |
| Exchange contract   | 193,793                   |                    | (570)           | (570)                     |  |
| Currency option     | 2,325,674                 | 1,844,934          |                 |                           |  |
| Other               | 986,927                   | 667,656            | 88              | 88                        |  |

#### **29. RELATED PARTY TRANSACTIONS**

Related party transactions for the years ended March 31, 2007 and 2006 were as follows.

|  |   | Description of                                   | Millio<br>of Y |           | Thousands<br>of U.S.<br>Dollars |
|--|---|--|----------------|-----------|---------------------------------|
| Related party  | Category  | transactions                                     | 2007           | 2006      | 2007                            |
| Sano Kogyo Co., Ltd.<br>(Manufacture of<br>(machine parts) | Company in which<br>majority voting rights<br>are held by a close<br>relative of a director<br>of Shizuoka Bank | Lending operation loans                          | ¥107           | ¥109      | \$ 908                          |
| Masakuni Nakayama<br>President of MTK Ltd.                 | Director of<br>Shizuoka Bank  | Lending operation loans                          | 29             | 42        | 252                             |
| Yasuhiko Saito<br>Lawyer                                   | Corporate Auditor of Shizuoka Bank  | Legal service fees<br>Lending operation loans    | 19<br>15       | 20<br>19  | 168<br>133                      |
| Hiroyuki Aoshima<br>President of<br>Santamon Corp.         | Corporate Auditor<br>of Shizuoka Bank   | Business transactions<br>Lending operation loans | 83<br>204      | 78<br>157 | 708<br>1,731                    |

#### **30. NET INCOME PER SHARE**

Basic net income per share ("EPS") for the years ended March 31, 2007 and 2006 is computed as follows:

|                                      | Millions of Yen | Thousands of<br>Stocks  | Yen    | Dollars |
|--------------------------------------|-----------------|-------------------------|--------|---------|
| For the year ended<br>March 31, 2007 | Net income      | Weighted average stocks | EPS    |         |
| Basic EPS                            |                 |                         |        |         |
| Net income available to              |                 |                         |        |         |
| common stockholders                  | ¥37,815         | 708,287                 | ¥53.39 | \$0.452 |
| For the year ended<br>March 31, 2006 |                 |                         |        |         |
| Basic EPS                            |                 |                         |        |         |
| Net income available to              |                 |                         |        |         |
| common stockholders                  | ¥33,008         | 708,323                 | ¥46.60 | \$0.397 |

#### **31. SUBSEQUENT EVENTS**

(a) Appropriations of Retained Earnings

The following appropriations of retained earnings were authorized at the ordinary general shareholders' meeting held on June 26, 2007:

|                       | Millions of Yen | Thousands of<br>U.S. Dollars |
|-----------------------|-----------------|------------------------------|
| Cash dividends,       |                 |                              |
| ¥8 (\$0.07) per share | ¥5,666          | \$48,002                     |
| Total                 | ¥5,666          | \$48,002                     |

(b) Stock option plan

At the general shareholders meeting held on June 26, 2007, the Bank's shareholders approved the following stock option plan for the Bank's directors.

The plan provides for granting options to directors to purchase up to 100 thousand shares of the Bank's common stock every year. The options will be granted at an exercise price of ¥1.

A director of the Bank to whom such stock options have been granted may exercise said options only during a 25-year period beginning on the day immediately following the day on which the said options are granted.

A director of the Bank to whom such stock options have been granted may exercise said options only during a ten-day period beginning on the day immediately following the day with effect from which he/she ceases to be a director of the Bank.

## Key Consolidated Financial Indicators

#### Summary of Profits (Losses)

| Years ended March 31   |
|--|
| Net interest income  |
| Net fees and commissions                                     |
| Net trading income   |
| Net other operating profits                                  |
| General and administrative expenses                          |
| Net other ordinary income                                    |
| Ordinary profits   |
| Income before income taxes and minority interests            |
| Income taxes:  |
| Current  |
| Deferred   |
| Minority interest in net income of consolidated subsidiaries |
| Net income   |

#### Breakdown of Net Interest Margin

Year ended March 31 Interest income Average interest-earning assets Average interest rate of interest-earning assets (%) Interest expenses (Note) Average interest-bearing liabilities Average interest rate of interest-bearing liabilities (%) Net interest income

Note: Interest expenses here exclude interest paid in relation to investment in money held in trust.

#### **Net Other Operating Profits**

Years ended March 31 Gain on foreign exchange transactions Gain/loss on government bonds Gain on sale Loss on sale Amortization Amortized bond issue cost Provision for possible investment losses Gain/loss on derivatives transactions Proceeds from derivatives transaction Others Gain/loss on other business Other operating revenue Other operating expenses

|   |          | Millions of Yen |                        |                   |
|---|----------|-----------------|------------------------|-------------------|
| - | 2007     | 2006            | Increase<br>(decrease) | Percentage change |
|   | ¥112,259 | ¥108,966        | ¥ 3,293                | 3.0               |
|   | 27,903   | 27,291          | 610                    | 2.2               |
|   | 1,965    | 1,579           | 385                    | 24.4              |
|   | 2,146    | (3,448)         | 5,595                  | (162.3)           |
|   | 80,720   | 81,076          | (356)                  | (0.4)             |
|   | 9,193    | 4,841           | 4,351                  | 89.9              |
|   | 72,749   | 58,156          | 14,592                 | 25.1              |
|   | 71,944   | 57,376          | 14,567                 | 25.4              |
|   | 21,355   | 17,193          | 4,161                  | 24.2              |
|   | 10,790   | 5,041           | 5,749                  | 114.0             |
|   | 1,982    | 2,080           | (98)                   | (4.7)             |
|   | 37,815   | 33,060          | 4,755                  | 14.4              |

| Billions of Yen |
|-----------------|
| 2007            |
| ¥ 149.4         |
| 7,883.2         |
| 1.89            |
| 37.1            |
| 7,530.0         |
| 0.49            |
| 112.2           |

|         | Millions of Yen |            |
|---------|-----------------|------------|
|         |                 | Increase   |
| 2007    | 2006            | (decrease) |
| ¥ 1,941 | ¥ 1,520         | ¥ 420      |
| (1,565) | (4,725)         | 3,160      |
| 399     | 706             | (307)      |
| (1,964) | (5,417)         | 3,452      |
|         | (15)            | 15         |
| (273)   | (273)           |            |
| 1,992   | 53              | 1,939      |
| 1,992   | 53              | 1,939      |
| 51      | (23)            | 75         |
| 2,146   | (3,448)         | 5,595      |
| 4,385   | 2,282           | 2,102      |
| (2,238) | (5,731)         | 3,492      |

#### Loans Outstanding by Type of Borrower

|  |          | Billions of Y | 'en, % Share |        |
|--|----------|---------------|--------------|--------|
| March 31                                 | 20       | 007           | 20           | 06     |
| Domestic branches:                       |          |               |              |        |
| Manufacturing                            | ¥ 998.7  | 17.98%        | ¥ 929.0      | 17.77% |
| Agriculture                              | 5.9      | 0.11          | 6.7          | 0.13   |
| Forestry                                 | 0.0      | 0.00          | 0.0          | 0.00   |
| Fishery                                  | 2.9      | 0.05          | 6.6          | 0.13   |
| Mining                                   | 16.0     | 0.29          | 13.5         | 0.26   |
| Construction                             | 278.0    | 5.01          | 275.4        | 5.27   |
| Utilities                                | 46.0     | 0.83          | 43.6         | 0.83   |
| Telecommunications                       | 33.5     | 0.60          | 25.7         | 0.49   |
| Transportation                           | 204.6    | 3.68          | 188.4        | 3.60   |
| Wholesale and retailing                  | 733.9    | 13.21         | 718.0        | 13.73  |
| Finance and security                     | 347.8    | 6.26          | 319.8        | 6.12   |
| Real estate                              | 331.1    | 5.96          | 300.6        | 5.75   |
| Other miscellaneous services             | 650.9    | 11.72         | 622.6        | 11.91  |
| Local governments                        | 118.2    | 2.13          | 118.0        | 2.26   |
| Other                                    | 1,786.9  | 32.17         | 1,660.0      | 31.75  |
| Subtotal                                 | 5,555.1  | 100.00        | 5,228.5      | 100.00 |
| Overseas branches and offshore accounts: |          |               |              |        |
| Governments and official institutions    |          |               |              |        |
| Banks and other financial institutions   |          |               |              |        |
| Other                                    | 138.8    | 100.00        | 112.7        | 100.00 |
| Subtotal                                 | 138.8    | 100.00        | 112.7        | 100.00 |
| Total                                    | ¥5,694.0 |               | ¥5,341.2     |        |

#### **Risk Management Asset Information**

|   |         | Millions of Yen |                        |
|---|---------|-----------------|------------------------|
| March 31  | 2007    | 2006            | Increase<br>(decrease) |
| Loans under bankruptcy proceedings A              | ¥ 7,951 | ¥ 5,687         | ¥ 2,263                |
| % of loans and bills discounted                   | 0.13    | 0.10            | 0.03                   |
| Past due loans B                                  | 164,414 | 189,313         | (24,898)               |
| % of loans and bills discounted                   | 2.88    | 3.54            | (0.65)                 |
| Loans past due for three months or more C         | 1,172   | 937             | 235                    |
| % of loans and bills discounted                   | 0.02    | 0.01            | 0.00                   |
| Loans with relaxed conditions D (D=E+F+G)         | 26,667  | 27,618          | (950)                  |
| % of loans and bills discounted                   | 0.46    | 0.51            | (0.04)                 |
| Restructured loans (Old category) E               | 41      | 43              | (1)                    |
| % of loans and bills discounted                   | 0.00    | 0.00            | (0.00)                 |
| Principal repayment postponed loans F             | 26,402  | 27,574          | (1.172)                |
| % of loans and bills discounted                   | 0.46    | 0.51            | (0.05)                 |
| Others G  | 223     | 0               | 223                    |
| % of loans and bills discounted                   | 0.00    | 0.00            | 0.00                   |
| Risk management loan total H (H=A+B+C+D)          | 200,206 | 223,556         | (23,350)               |
| % of loans and bills discounted                   | 3.51    | 4.18            | (0.66)                 |
| Value covered with collateral, guarantees, etc. I | 171,959 | 186,290         | (14,330)               |
| Cover ratio (%) I/H                               | 85.89   | 83.33           | 2.56                   |

Notes: 1. Risk management loans are based on Article 19-2 of the Regulations for Execution of the Bank Law. Because these loans are disclosed regardless of the presence or absence of collateral, guarantees or other coverage, the figures shown do not represent unrecoverable amounts.

2. Loans past due for three months or more include loans for which payments of principal or interest are delinquent by three months or more, as calculated from the day following the contracted payment date, but do not include loans to bankrupt borrowers or past due loans.

3. Loans with relaxed conditions include loans for which certain conditions have been relaxed for the benefit of the borrower (through such means as the reduction or elimination of interest payments, the deferral of principal repayments and the relinquishment of a portion of liabilities) with the goal of supporting the recovery of borrowers that have fallen into financial difficulties and thereby promoting the recovery of the loan.

4. Value covered with collateral, guarantees, etc., includes provisions in the specific reserve for possible loan losses. The covered value was stated on a possible disposal basis.

#### **Reserve for Possible Loan Losses**

|  | Million | is of Yen |
|--|---------|-----------|
| March 31                                   | 2007    | 2006      |
| General reserve                            | ¥27,999 | ¥29,215   |
| Specific reserve                           | 33,316  | 40,771    |
| Total                                      | ¥61,316 | ¥69,986   |
| [Loans on written-off claims for the year] | ¥ [988] | ¥ [249]   |

#### **Financial Index**

|                                   | Consolidated |          |                        | Non-Consolidated |          |                        |
|-----------------------------------|--------------|----------|------------------------|------------------|----------|------------------------|
| Years ended March 31              | 2007         | 2006     | Increase<br>(decrease) | 2007             | 2006     | Increase<br>(decrease) |
| Per share (Yen):                  |              |          |                        |                  |          |                        |
| Net income                        | ¥ 53.39      | ¥ 46.60  | ¥ 6.79                 | ¥ 51.19          | ¥ 44.24  | ¥ 6.95                 |
| Net assets                        | 1,086.02     | 1,024.55 | 61.47                  | 1,077.85         | 1,019.15 | 58.70                  |
| Cash dividends                    | 13.00        | 10.00    | 3.00                   | 13.00            | 10.00    | 3.00                   |
| Dividend payout ratio (%)         |              |          |                        | 25.39            | 22.60    | 2.79                   |
| Return on equity (ROE) (%) (Note) | 5.05         | 4.90     | 0.15                   | 6.68             | 6.04     | 0.64                   |
| Price earnings ratio (PER ) (%)   | 23.50        | 25.49    | (1.99)                 | 24.51            | 26.85    | (2.34)                 |

Note: Net income as a percentage of average balance of stockholders' equity.

#### **Capital Adequacy Ratio**

From the fiscal year ended March 31, 2007, Basel II methodology has been adopted to calculate capital ratios. For credit risk, the Foundation Internal Ratings Based Approach (F-IRB) has been applied. For operational risk, the Standardized Approach (TSA) has been adopted and the Internal Model Method has been used for market risk.

|   |         |          | s of Yen |            |
|---|---------|----------|----------|------------|
|   | Cons    | olidated |          | nsolidated |
| March 31  | 2007    | 2006     | 2007     | 2006       |
| Tier I:   |         |          |          |            |
| Common stockholders' equity   | ¥ 578.4 | ¥ 558.2  | ¥ 558.0  | ¥ 542.     |
| Tier II capital included as Tier I  |         |          |          |            |
| Total adjusted Tier I capital   | 578.4   | 558.2    | 558.0    | 542.       |
| Tier II:  |         |          |          |            |
| 45% of an aggregate amount equivalent to the balance sheet value of       |         |          |          |            |
| available for sale securities with relevant aggregate book value deducted | 135.9   | 131.2    | 135.5    | 130.4      |
| Reserve for possible loan losses, excluding specific reserve              | 0.5     | 29.2     | 0.1      | 27.        |
| Others  |         |          |          |            |
| Tier II capital included as Tier I  |         |          |          |            |
| Total adjusted Tier II capital  | 136.5   | 160.4    | 135.7    | 158.       |
| Tier II capital included as qualifying capital                            | 136.5   | 160.4    | 135.7    | 158.2      |
| Tier III (Note 1):  |         |          |          |            |
| Short-term subordinated debt (Capital for covering market risks)          |         |          |          |            |
| Deduction items   | 23.0    | 6.1      | 17.7     | 6.         |
| Total capital   | 691.9   | 712.4    | 676.0    | 694.       |
| Total risk-adjusted assets (Notes 1, 3)                                   | 4,754.8 | 5,219.9  | 4,660.4  | 5,155.     |
| Capital adequacy ratio (%) (Note 2)                                       | 14.55   | 13.64    | 14.50    | 13.4       |
| Tier I ratio (%) (Note 2)   | 12.16   | 10.69    | 11.97    | 10.5       |

3. Subordinated debt with two or more years remaining to redemption may be counted as Tier III capital for covering market risks. Accompanying the January 1, 1998 introduction of BIS market risk regulations, the Bank has recorded quasi-supplementary items and amounts corresponding to market risk beginning

in the fiscal year ended March 31, 2000.

#### **Credit-Related Financial Instruments**

|                              |          | s of Yen  |
|------------------------------|----------|-----------|
|                              | Contrac  | ct amount |
| March 31                     | 2007     | 2006      |
| Commitments to extend credit | ¥3,044.0 | ¥2,813.4  |
| Guarantees                   | 120.1    | 103.2     |
| Total                        | ¥3,164.1 | ¥2,916.6  |

## The Shizuoka Bank

## **Corporate Data**

#### HEAD OFFICE

10, Gofukucho 1-chome, Aoi-ku, Shizuoka-shi, Shizuoka 420-8761, Japan

#### HEADQUARTERS

2-1, Kusanagi-Kita, Shimizu-ku, Shizuoka-shi, Shizuoka 424-8677, Japan Phone: 054 (345) 5411 URL: http://www.shizuokabank.co.jp/

**INTERNATIONAL PLANNING** GROUP Phone: 054 (345) 5411 Fax: 054 (344) 0090

## **Overseas Service Network**

#### Los Angeles Branch

801 South Figueroa Street, Suite 800, Los Angeles, CA 90017, U.S.A. Phone: (1) 213-622-3233 Fax: (1) 213-623-8674

#### **New York Agency**

600 Lexington Ave, 4th Floor, New York, NY 10022, U.S.A. Phone: (1) 212-319-6260 Fax: (1) 212-319-6270

#### INTERNATIONAL OPERATIONS CENTER

Phone: 054 (345) 5700 Fax: 054 (349) 5501 SWIFT address: SHIZJPJT

#### NUMBER OF EMPLOYEES (As of March 31, 2007) 3.287

DATE OF ESTABLISHMENT March 1, 1943

Hong Kong Branch

People's Republic of China

Phone: (852) 2521-6547

Fax: (852) 2845-9257

Singapore 068804

Fax: (65) 6225-9901

Phone: (65) 6225-3600

#### DOMESTIC NETWORK

(As of July 1, 2007) Head Office, 167 branches, 20 sub-branches

#### **OVERSEAS NETWORK**

(As of Julv 1, 2007) 2 branches, 1 agency, 2 representative offices and 1 subsidiary

## .....

**Shanghai Representative Office** Room 1813, Shanghai International Trade Centre, 2201 Yan-An Road (West) Chang Ning Qu, Shanghai, People's Republic of China Phone: (86) 21-6209-8115 Fax: (86) 21-6209-8116

#### Shizuoka Bank (Europe) S.A.

283 Avenue Louise, Bte. 13, 1050 Brussels, Belgium Phone: (32) 2-646-0470 Fax: (32) 2-646-2462

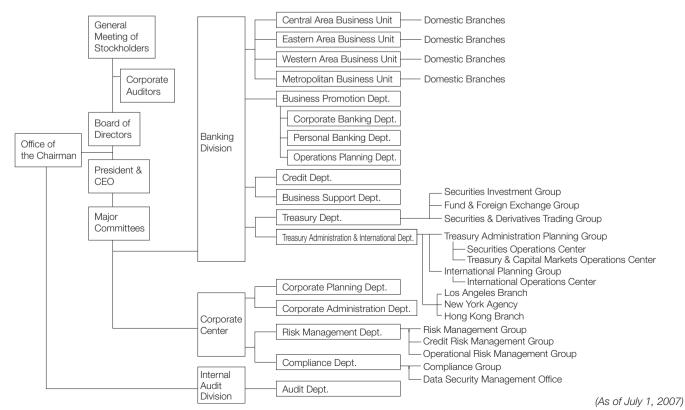


Suite 1010, 10th Floor, Chater House,

**Singapore Representative Office** 

2 Shenton Way, #04-02 SGX Centre 1,

8 Connaught Road, Central, Hong Kong



## **Board of Directors and Corporate Auditors**

| Chairman            | Director & CCO       |
|---------------------|----------------------|
| Yasuo Matsuura      | Kazuhiro Satom       |
| Deputy Chairman     | Director & Senior Ex |
| Moritaka Nakamura   | Masahiro Goto        |
| President & CEO     | Yukihiro Fushim      |
| Katsunori Nakanishi | Directors            |
| Director & COO      | Masakazu Oishi       |
| Tohru Sakurai       | Toshiaki Sugiya      |
| Director & CFO      |                      |
| Seiya Ito           |                      |

## **Investor Information**

CAPITAL STOCK (As of March 31, 2007) Common stock.....

¥90,845 million

NUMBER OF SHARES (As of March 31, 2007) Authorized ...... 2,414,596,000 shares Issued and outstanding ...... 720,129,069 shares

NUMBER OF STOCKHOLDERS (As of March 31, 2007) 19.796

STOCK LISTING

First Section of the Tokyo Stock Exchange

**TRANSFER AGENT** 

Japan Securities Agents, Ltd.

#### STOCK PRICE, TURNOVER

Annual high/low stock price (five years) (Yen)

| ( - )                |      |      |       |       |       |
|----------------------|------|------|-------|-------|-------|
| Years ended March 31 | 2003 | 2004 | 2005  | 2006  | 2007  |
| High                 | 874  | 934  | 1,139 | 1,255 | 1,379 |
| Low                  | 705  | 745  | 800   | 899   | 1,104 |
|                      |      |      |       |       |       |

Monthly high/low stock price, turnover (six months)

(Yen)

| . ,                 |              |              |              |              |              |             |
|---------------------|--------------|--------------|--------------|--------------|--------------|-------------|
| Month               | Oct.<br>2006 | Nov.<br>2006 | Dec.<br>2006 | Jan.<br>2007 | Feb.<br>2007 | Mar<br>2007 |
| High                | 1,318        | 1,280        | 1,213        | 1,279        | 1,341        | 1,22        |
| Low                 | 1,227        | 1,113        | 1,153        | 1,147        | 1,239        | 1,16        |
| Turnover            |              |              |              |              |              |             |
| (thousands of share | (00) 3/ 180  | 16 622       | 31 510       | 20 12/       | 20 660       | 60 84       |

(thousands of shares) 34,180 46,622 34,549 39,134 39,669 60,844

# The Shizuoka Bank Group

Securities

### **Consolidated Subsidiaries**

SHIZUGIN MANAGEMENT CONSULTING CO., LTD. Corporate and financial management advisory services

SHIZUGIN LEASE CO., LTD. Leasing

SHIZUOKA COMPUTER SERVICE CO., LTD. Software development and sales SHIZUGIN CREDIT GUARANTY CO., LTD.

Guarantee of housing loans, etc.

SHIZUGIN DC CARD CO., LTD. Credit card and guarantee of consumer loans the Bank SHIZUOKA MORTGAGE SERVICE CO., LTD. Appraisal of real estate for loan collatera Custody of credit documents

| i                | Corporate Auditors<br>Shigeru Masugi<br>Hisashi Hotta |
|------------------|---|
| ecutive Officers | Yasuhiko Saito  |
| i                | Hiroyuki Aoshima<br>Hiroaki Sato                      |
|                  | CEO=Chief Executive Officer                           |
| ma               | COO=Chief Operating Officer                           |
|                  | CFO=Chief Financial Officer                           |
|                  | CCO=Chief Credit Officer                              |
|                  | (As of July 1, 2007)                                  |

#### PRINCIPAL STOCKHOLDERS

The 10 largest stockholders of the Bank and their respective stockholdings at March 31, 2007 were as follows:

|   | Number of<br>Shares in<br>Thousands | Percentage of<br>Total Shares<br>Outstanding |
|---|-------------------------------------|--|
| The Bank of Tokyo-Mitsubishi UFJ, Ltd.                  | 29,884                              | 4.14%  |
| Nippon Life Insurance Company                           | 29,745                              | 4.13   |
| Meiji Yasuda Life Insurance Company                     | 29,117                              | 4.04   |
| The Dai-ichi Mutual Life Insurance Company              | 23,546                              | 3.26   |
| The Master Trust Bank of Japan, Ltd.<br>(trust account) | 23,447                              | 3.25   |
| The Tokio Marine & Nichido Fire Insurance Co., Ltd.     | 23,216                              | 3.22   |
| Japan Trustee Services Bank, Ltd. (trust account        | ) 18,795                            | 2.60   |
| Sumitomo Life Insurance Company                         | 12,070                              | 1.67   |
| Mizuho Corporate Bank, Ltd.                             | 11,604                              | 1.61   |
| Mitsui Sumitomo Insurance Co., Ltd.                     | 10,197                              | 1.41   |
| Total   | 211,625                             | 29.38%                                       |

79 04

26 65

SHIZUOKA CAPITAL CO., LTD. Public-offering assistance Support for corporate rehabilitation SHIZUGIN TM SECURITIES CO., LTD.

#### SHIZUGIN GENERAL SERVICE CO., LTD. Part-time employee management Repair of dormitories, housing and branch of

#### SHIZUGIN BUSINESS CREATE CO., LTD.

Operation center for remittance and bill collection Part-time employee management

### SHIZUOKA BANK (EUROPE) S.A.

Finance and securities-related services

#### Affiliates under equity method SHIZUGIN SAISON CARD CO., LTD.

Credit card and guarantee of consumer loans