

# Dream TEN—New challenges

November 26, 2009 Katsunori Nakanishi President

Dream with you.



静岡銀行



#### I. Results for the First Half of FY2009

Results for the first half of FY2009	 1
Lending	 2
Loans by industries	 3
Credit costs	 4
Non-performing loans	 5
Securities	 6
Deposits	 7
Difference between loan and deposit interest rate	 8
Customer assets	 9
Fee incomes	 10
Expenses	 11
Capital adequacy ratio	 12
Shareholder returns	 13

# II. Progress of the 10th Medium-term Business Plan

Targets for the 10th Medium-term Business Plan	 14
Corporate banking initiatives - regional finance	 15
Retail banking initiatives	 16
Improving productivity	 17
Projected performance for FY2009	 18

# Data Section Economy of Shizuoka Prefecture 19 Changes in borrower categories 20 Allocation of risk capital 21 Group companies 22



Dream with you.



静岡銀行



# Results for the first half of FY2009

	First half YoY change		nange
Consolidated (JPY bn, %)	FY2009	Increase/ Decrease	Rate of change (%)
Ordinary revenue	107.8	-7.4	-6.4
Ordinary expenses (-)	79.1	-15.5	-16.4
Ordinary profit	28.7	+8.1	+39.0
Net income	17.5	+5.7	+48.9

	First half	YoY cl	YoY change	
Shizuoka Bank, Non-consolidated (JPY bn, %)	FY2009	Increase/ Decrease	Rate of change (%)	
Ordinary revenue	93.8	-7.7	-7.6	
Gross operating profit	75.1	+1.7	+2.3	
Net interest income Fees Commissions Other operating profit (Bond-related income such as JGBs)	64.5 7.5 0.4 2.7 2.0	+0.4 -1.0 -0.5 +2.8 +3.0	+0.7 -11.3 -56.7 -	
Expenses (-)	41.5	+1.2	+2.9	
Core net operating profit *	31.7	-2.4	-7.2	
General transfer to loan loss reserves (-)	2.4	-0.3	-12.0	
Net operating profit	31.3	+0.9	+2.8	
Special profit and loss	-3.7	+7.6	+67.1	
Bad debt written-off (-) Gain (loss) on stocks	4.8 1.5	+0.3 + 9.1	+7.6 -	
Ordinary profit	27.5	+8.5	+44.6	
Extraordinary loss	0.5	+1.0		
Net income before taxes	28.0	+9.5	+51.1	
Corporate taxes (-)	10.7	+3.7	+54.0	
Net income	17.3	+5.7	+49.5	

# Gross operating profit: Continued growth for 6 periods, record high

# Net interest income: Continued growth for 5 periods, record high

[Shizuoka Bank, Non-Consolidated]

Gross operating profit JPY 75.1 bn (+ JPY 1.7 bn YoY)
Core net operating profit JPY 31.7 bn (- JPY 2.4 bn YoY)
Net operating profit JPY 31.3 bn (+ JPY 0.9 bn YoY)

[Breakdown of net interest income] (JPY bn)		First half FY2009	YoY change
D	omestic operations division	59.2	-0.1
	Of which, Interest on loans	55.0	-4.0
	Interest and dividends on securities	10.5	-0.3
	Interest on deposits (-)	5.9	+4.3
C	verseas operations division	5.3	+0.5
	Total	64.5	+0.4

#### [Reference]

[Breakdown of credit costs] (JPY bn)

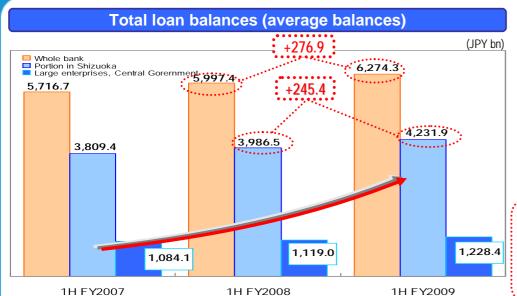
С	redit costs (-)	7.2	<b>±</b> 0
	Of which, General transfer to loan loss reserves	2.4	-0.3
	Transfer to specific reserves	3.9	<b>±</b> 0

[Breakdown of gain (loss) on stocks] (JPY bn)

(	Gain (loss) on stocks	1.5	+9.1
	Of which, Gain (loss) on sale of stocks	1.7	+1.4
	Written-off of stocks (-)	0.2	-7.7

<sup>\*</sup>Core NOP=NOP + General transfer to loan loss reserves – Bond-related income such as JGBs

# Lending



 Total loan balances (average balances) of First Half FY2009 increased to JPY 6.274.3 bn. up JPY 276.9 bn (+4.6%) year-on-year **[SME loan balances]** 

Average balances increased to JPY 2,545.8 bn, up JPY 41.9 bn (+1.6%) year-on-year.

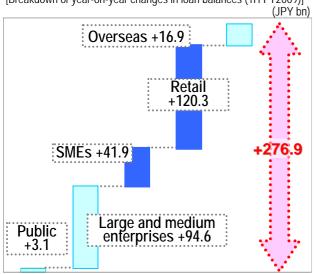
#### [Retail loan balances]

Average balances increased to JPY 2,040.0 bn. up JPY 120.3 bn (+6.2%) year-on-year.

[Balance of credit quarantee payments] Average balance: JPY 673.0 bn Urgent arrangements in Shizuoka Prefecture Number of payments:11,352 cases / JPY263.9 bn [Reference] Number of application: 11,432 cases / JPY 290.0 bn (Share on a value basis: 43.7%)

#### Breakdown of changes in loan balances (average balances)

[Breakdown of year-on-year changes in loan balances (1H FY2009)]



#### SME loan balances (average balances)

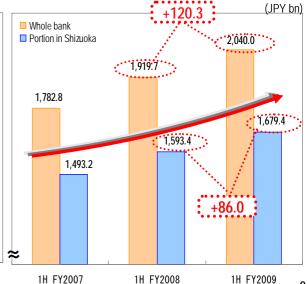
\* Excluding regional government owned corporations (JPY bn) Whole bank Portion in Shizuoka 2,545.8 2.397.8 2,006.4 1,920.3 1,853.6 +86.1 ≉

1H FY2008

1H FY2009

1H FY2007

#### Retail loan balances (average balances)





# Loans by industries

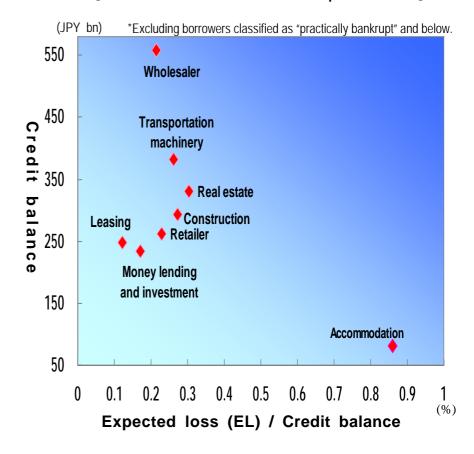
- Business loans specially to industries such as real estate, construction, money lending, investment and leasing businesses each account for less than 8% of lending. There is no concentrated exposure to any of these industries.
- Expected loss (EL) amounts to only JPY 11 bn for all loans (JPY 0.96 bn for real estate, JPY 0.79 bn for construction).
- Unexpected Loss (UL) amounts to JPY 63.4 bn for all loans.

#### Breakdown of business loans to the specially designated industries

[Credit balance (as end of September 2009)]

[Estimated credit balance vs. expected loss\*]

				(JPY bn, %)
		Balance	Composition ratio	YoY change
W	hole industries	4,496.1	100.0	+9.5
	Real estate	330.0	7.3	+3.4
	Construction	293.4	6.5	+9.5
	Leasing	247.5	5.5	-28.8
	Money lending and investment	234.4	5.2	-82.8
	Wholesaler	558.5	12.4	-15.4
	Transportation machinery	382.7	8.5	+121.9
	Retailer	261.6	5.8	-34.4
	Accommodation	81.4	1.8	+0.7





Credit costs: First Half FY2009 JPY 7.2 bn (±JPY 0 bn year-on-year), Credit cost rate: 0.22% (-0.01% year-on-year)

#### [Breakdown of credit costs]

General transfer to loan loss reserves: JPY 2.4 bn (- JPY 0.3 bn YoY)

• NPL disposal: JPY 4.8 bn (+ JPY 0.3 bn YoY)

(of which, transfer to specific reserves: JPY 3.9 bn) (±JPY0.0 bn YoY)

#### [First half of FYcomparison]

(JPY bn, %)	1H FY2006	1H FY2007	1H FY2008	1H FY2009
Credit costs	3.4	4.9	7.2	7.2
Credit cost rate	0.12	0.16	0.23	0.22

·Change in debtor classification: JPY 7.0 bn

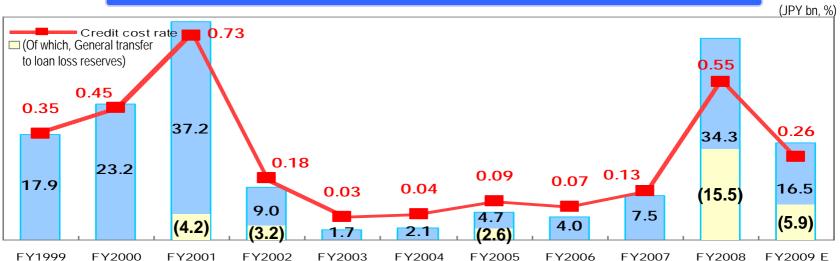
Decline of collateral value: JPY 0.7 bn

 Reversal of specific reserves due to improvement in rating and loan recovery :

- JPY 3.8 bn

Total: JPY 3.9 bn

#### Credit cost and credit cost rate trends



<sup>\*</sup>Credit costs = NPL disposals + General transfer to loan loss reserves - Reversal of loan loss reserves, Credit cost rate = Credit costs / Average loan balance Figures after FY2007 NPL disposal include transfer to other contingent loss reserves



# Non-performing loans

#### Risk-management loans balance (Non-consolidated basis)

- Total risk-management loans outstanding at the end of September 2009 amounted to JPY 222.1 bn (up JPY 13.9 bn from the end of March 2009)
  - •Loans to borrowers classified as "at risk of failure" or in riskier categories: + JPY 14.8 bn/ Restructured loans: JPY 0.9 bn
- The ratio of risk-management loans stood at 3.53% (up 0.26 points from the end of March 2009)
  - •Total risk-management loans adjusted for JPY 21.6 bn in written-off loans and JPY 110.1 bn in loans guaranteed by credit guarantee corporations came to JPY 90.4 bn; Actual risk-management loans: 1.44% (+0.06 points from the end of March 2009)
- Coverage ratio (by collateral and guarantee): 88.0% (down 0.4 points from the end of March 2009)

#### Risk-management loans at the end of September 2009 Loans to customers who have gone bankrupt JPY 222.1 bn Loans with interest payment in arrears JPY 21.8 bn (9.8%) Borrowers classified as "at risk of failure" JPY 147.7 bn In arrears Coverage ratio: 87.7% [Borrowers classified as 23% "practically bankrupt"] JPY 37.3 bn Coverage ratio: 100% Not in JPY 185.0 bn (83.3%) Loans that have not been serviced for over arrears 3 months or have been restructured 77% [Borrowers requiring management] JPY 15.3 bn (6.9%) JPY 15.3 bn Coverage ratio: 44.6%

# JPY 222.1 bn JPY 21.6 bn Partial direct write-off Credit guarantee payments Actual risk-management loans balance [risk-management ratio] 1.44%

#### NPL removal from the balance sheet

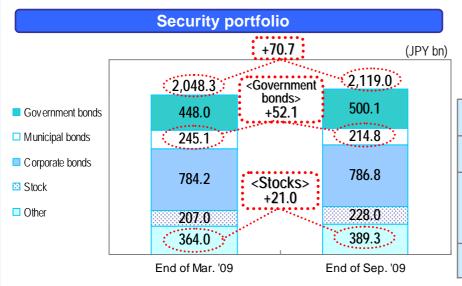
	FY2007	FY2008	1H FY2008	3.9 1H FY2009	
New recognition of NPLs	+69.3	+89.2	<del>.</del> 435.1	+46.9	
Removal from the balance sheet (NPL to borrowers classified as "at risk of failure" or in riskier categories)	-70.6 (-60.0)	-76.5 (-53.2)	-31.6 (-27.1)	-33.0 -30.4	
Risk-management loans	195.5	208.2	199.0	222.1	

[Breakdown of JPY 30.4bn]	(JPY bn)
Collected from borrower/ set off against deposit account	6.2
Collateral disposal/ subrogated to guarantor	12.6
Reclassified to better category	9.1
Loans sold-off	2.2
Written-off	0.3

5



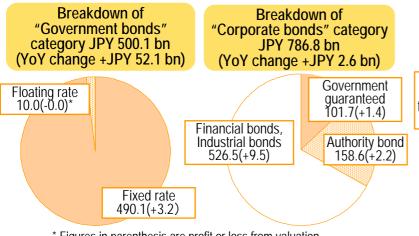
- •Balance of securities at the end of September 2009 was JPY 2,119.0 bn. (up JPY 70.7 bn from the end of March 2009).
- Gain on revaluation of securities such as stocks, bonds and investment trusts at the end of September 2009 was a profit of JPY 120.1 bn (up JPY 55.9 bn from the end of March 2009), including gain on the revaluation of stocks of JPY 102.0 bn (up JPY 33.4bn from the end of March 2009)



#### End of Mar. '09 End of Sep. '09 Duration of yen denominated 3.90 v 4.09 v bonds Duration of foreign currency denominated bonds 1.09 y 2.19 y Gains and losses from the JPY 64.2 bn JPY 120.1bn revaluation of securities **Stocks** JPY 68.6 bn JPY 102.0 bn

JPY8,109.53

Yield and average duration to maturity



Breakdown of "Other" category JPY 389.3 bn (YoY change +JPY 25.3 bn)

Nikkei stock average

Yen-Other denominated 9.4(+0.0)foreign securities 30.3(+0.0) Investment trusts 36.7(-1.4) Foreigncurrency bonds 312.9(+0.8)

(JPY bn)

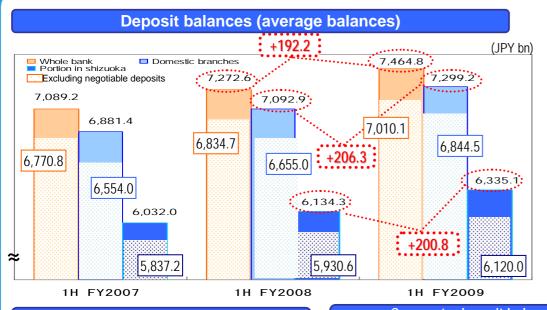
JPY10,133.23

Breakdown of mortgage bonds					
	(Book value)	Profit or loss from valuation			
Ginnie Mae	250.8	+62.2	+0.2		
Fannie Mae	2.4	-0.8	+0.0		
Freddie Mac	21.6	-5.1	+0.1		

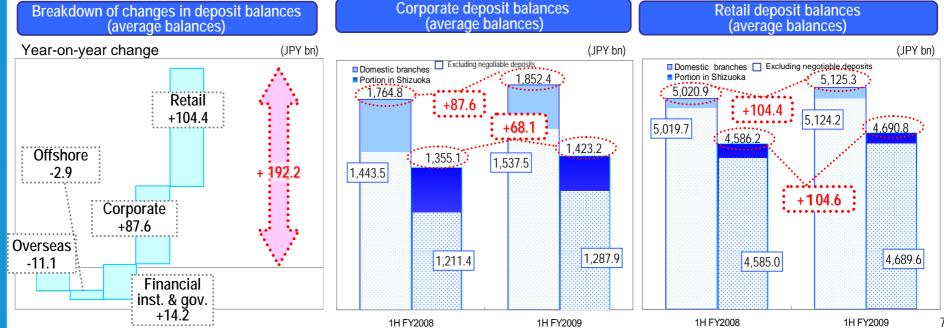
<sup>\*</sup> Figures in parenthesis are profit or loss from valuation

<sup>\*</sup> Fair value of floating-rate bonds is evaluated by market value as in the past.

# **Deposits**



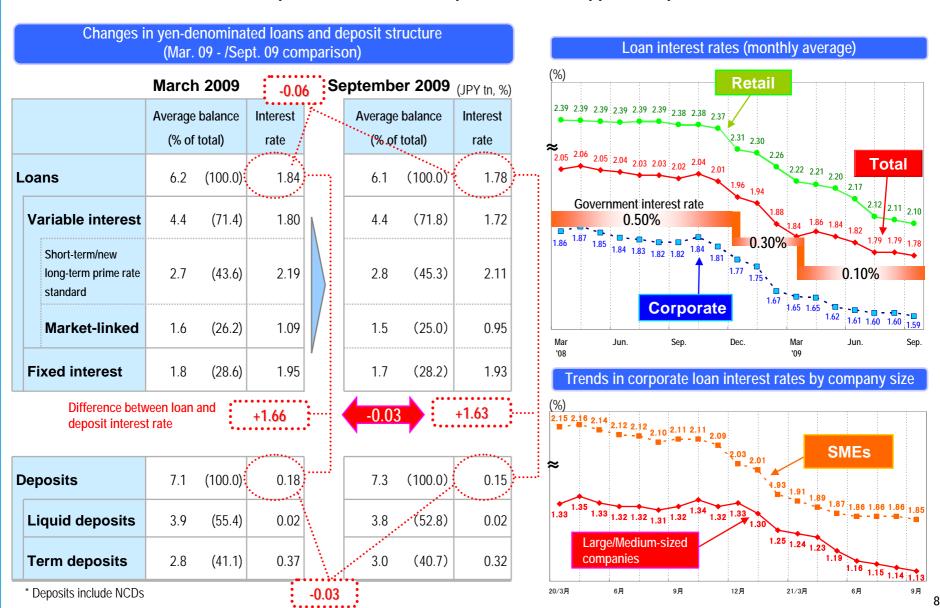
- Deposit balances including negotiable deposits in First Half FY2009:
  - JPY 7,464.8 bn (average balances) up JPY 192.2 bn (+2.6%) year-on-year
- Deposit balances in Shizuoka Prefecture: JPY 6,335.1 bn, up JPY 200.8 bn (+3.3%) year-on-year.
- Corporate deposit balances:
   JPY 1,852.4 bn, up JPY 87.6 bn (+5.0%) year-on-year.
- Retail deposit balances: JPY 5,125.3 bn, up JPY 104.4 bn (+2.1%) year-on-year.
- Deposit-loan ratio: 84.05%





# Difference between loan and deposit interest rate

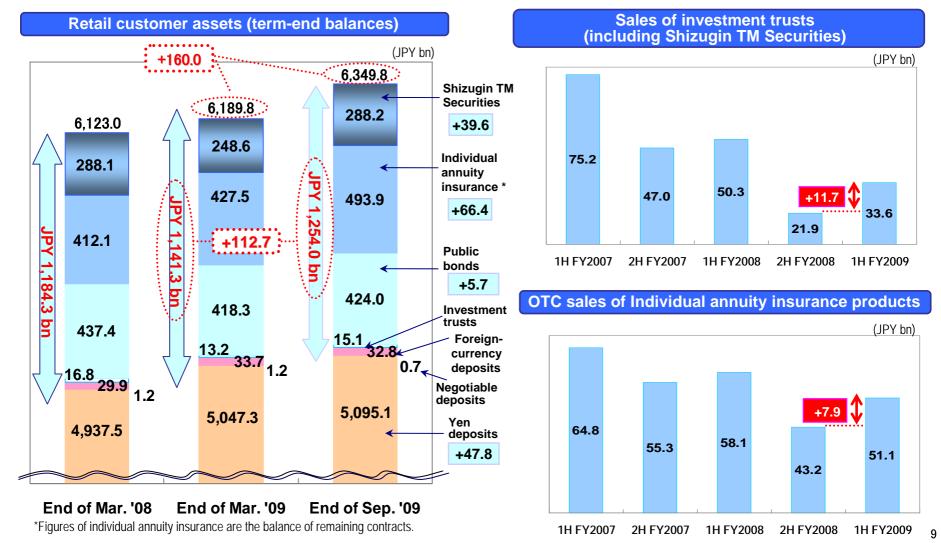
• Difference between loan and deposit interest rate in September 2009 dropped 0.03 points from the end of March 2009.





### **Customer assets**

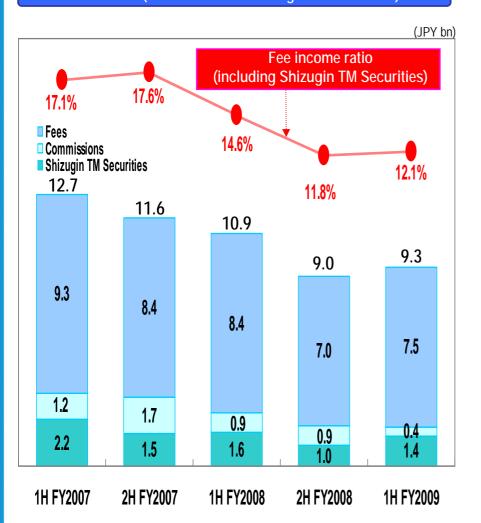
- Balance of individual customers' assets in custody at the end of September 2009 (including the balance of Shizugin TM Securities) increased to JPY 6,349.8 bn, up JPY 160.0 bn from the end of March 2009. With yen deposits and negotiable deposits factored out, assets in custody increased to JPY 1,254.0 bn, up JPY 112.7 bn from the end of March 2009.
- •OTC sales of insurance products ⇒ Variable annuities reminded top-level sales among regional banks.



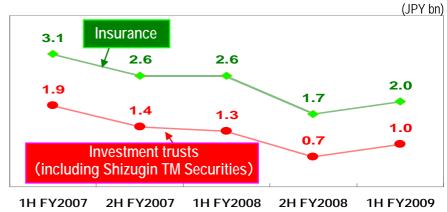


- Sales commission fee from investment trusts and individual annuity insurance products increased, but fee incomes remained at a low level however.
- Fee income ratio during the first half of FY2009 was 12.1%.

#### Fee income (Shizuoka Bank / Shizugin TM Securities)



#### Fee income from sales of investment trusts and insurance products

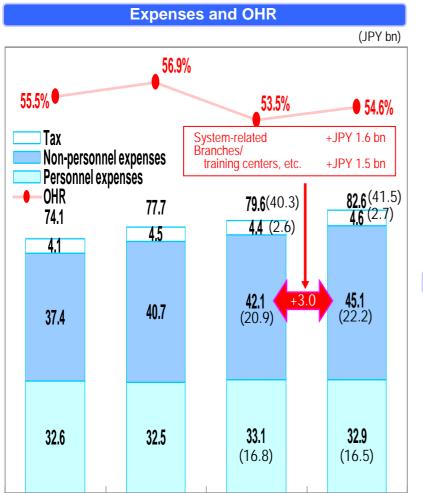


#### Fee income and expenses

[Non-consolidated]	1H FY2009	Year-on-year change	
Fee income	JPY 12.0 bn	- JPY 1.1 bn	
Agents' fees (OTC insurance sales commission, etc.)	JPY 2.2 bn	- JPY 0.6 bn	
Misc. fees received	JPY 4.7 bn	+ JPY 0.3 bn	
Fee expenses	JPY 4.2 bn	+ JPY 0.3 bn	
Misc. fees paid	JPY 1.7 bn	+ JPY 0.2 bn	



- Expenses in First Half FY2009: Non-personnel expenses: JPY 22.2 bn, personnel expenses: JPY 16.5 bn, tax: JPY 2.7 bn => JPY 41.5 bn (up JPY 1.2. bn year-on-year, down JPY 0.8 bn from the estimation)
- FY2009 expenses are expected to rise due to increases in operational efficiency in order to raise branch productivity, and by introducing measures to promote operations.
- OHR in First Half FY2009 : 55.2% , OHR in FY2009 (estimated): 54.6%



#### **Non-personnel expenses**

	(JPY bn)	FY2007	FY2008	1H FY2009
N	on-personnel expenses	40.7	42.1	22.2
	System-related	12.3	12.9	7.2
	Outsourcing	7.5	8.0	4.0
	Others	20.9	21.2	11.0

#### [Reference] Investment amount

[Main investments] (JPY bn)	FY2007	FY2008	1H FY2009
System-related	12.7	7.1	1.7
Branches/training centers, etc.	2.3	6.4	7.0
Total	15.0	13.5	8.7

<sup>\*</sup>Cash-out basis

FY2008

FY2009 E

FY2007

FY2006

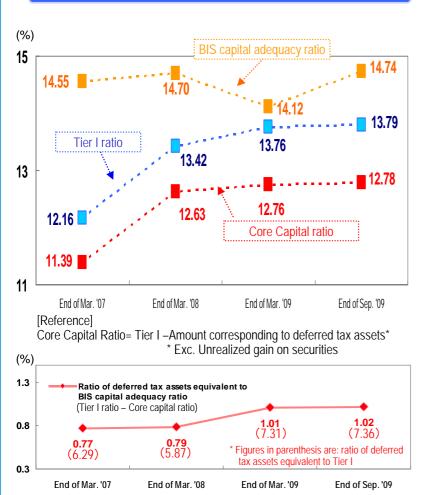
<sup>\*</sup> Figures in parentheses are expenses in the first half of fiscal years.



# Capital adequacy ratio

- The Basel II capital adequacy ratio (provisional) at the end of September 2009, increased by 0.62 percentage points from the level at the end of March 2009, to 14.74% due to an increased in Tier I from increased income, and an increase in Tier II from gain on revaluation of securities.
- Tier I ratio was 13.79%, increased by 0. 03 percentage points, core capital ratio was 12.78 %, increased by 0.02 percentage points from the level at the end of March 2009.

#### BIS capital adequacy ratio (Consolidated basis)



#### Changes in capital and risk-adjusted assets

(JPY bn)

	End-Mar. '07	End-Mar. '08	End-Mar. '09	End-Sep. '09	Change from End-Mar. '09
Capital	691.9	650.4	623.4	664.5	+41.1
Tier I	578.5	593.8	607.8	621.7	+13.9
Core Capital	542.1	558.9	563.3	575.9	+12.6
Tier II	136.5	79.1	29.1	55.0	+25.9
Risk-adjusted assets	4,754.9	4,423.2	4,414.8	4,505.2	+90.4
Total credit-risk-adjusted assets	4,462.0	4,089.5	4,094.5	4,184.2	+89.7
Amount corresponding to market risk	22.0	22.0	24.8	22.3	-2.5
Amount corresponding to operational risk	270.9	283.7	295.4	298.7	+3.3
Adjusted floor amount	-	28.0	-	-	-

Note: The calculation methods in Basel II employs the FIRB for credit risk and the Standardized approaches for operational risk.

#### **Outlier ratio (Non-consolidated basis)**

Size of maximum risk	Tier I + Tier II	Outlier ratio
JPY 77.0 bn	JPY 652.1 bn	11.8%



# **Shareholder returns**

- The interim dividend per share for First Half FY2009 is JPY 6.50. (dividend payout ratio: approx. 30%)
- In FY2009, aim to maintain "dividend payout ratio at approx. 25%, the highest payout ratio among main regional banks" and plan to distribute dividend (annual) per share of JPY 13 by taking into account the market trends and operating performance.

#### **Dividend trends**

(JPY, %)

	FY2005	FY2006	FY2007	FY2008	FY2009 Forecast
Dividend per share (annual)	10.00	13.00	13.00	13.00	13.00 ( 6.50* )
Dividend yield (Dividend/share price at end of FY)	0.84 %	1.03 %	1.10 %	1.47 %	<del></del>

\*Interim dividend

#### Profit distribution to shareholders

(IDV hp 0/)

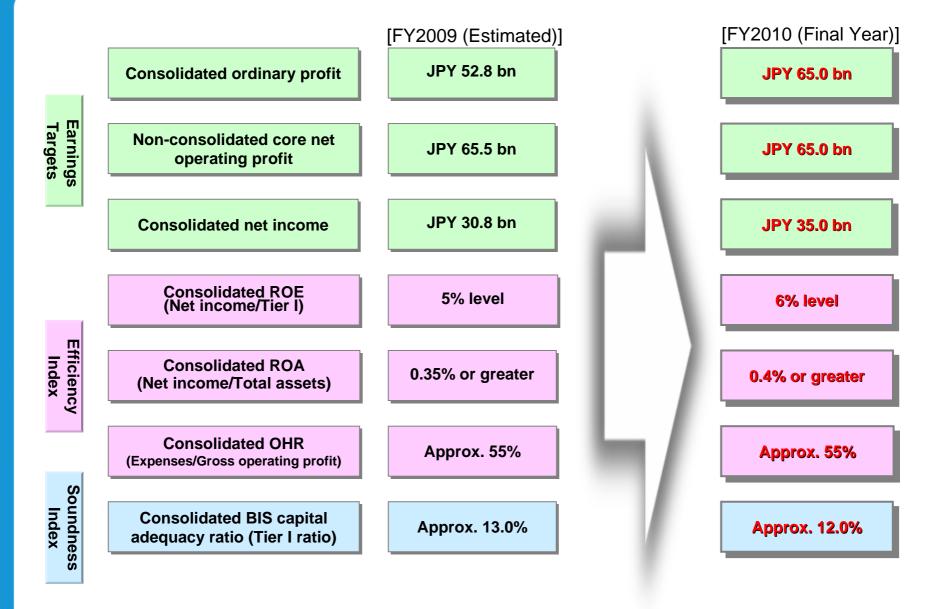
	FY2005	FY2006	FY2007	FY2008
Annual dividend (1)	7.1	9.1	9.1	9.1
Purchase of treasury stock (2)	_	_	12.6	_
Shareholder returns (3)=(1)+(2)	7.1	9.2	21.8	9.1
Net income (4)	31.4	36.3	35.2	12.8
Dividend payout ratio (1)/(4)x100	22.57%	25.39%	25.96%	70.85%
Shareholder return ratio (3)/(4)x100	22.57%	25.39%	61.82%	70.85%

(JPY bn, %)
FY '99 – '08 (10 years)
( - ) /
Accumulated total 64.4
Accumulated total 85.0
Accumulated total 05.0
Accumulated total 149.4
Accumulated total 147.4
Accumulated total 242.6
Average 26.54 %
Average 61.57 %





## Targets for the 10th Medium-term Business Plan





### Corporate banking initiatives – regional finance

• Promote business matching services and "Shizuginship," which has the aim of nurturing next-generation managers, and contributes to expand customers' business and trains successors.

• Apply various methods of revitalization, especially to companies that have a large impact on the local economy,

and support their efforts for quick and smooth revitalization.

#### **Business matching**

[Number of successful business matching deals and the amount of new loans]

	FY2007	FY2008	1H FY2009
Actual cases	822	2,257	1,215
Amount of new loans	JPY 44.0 bn	JPY 32.3 bn	JPY 16.2 bn



# Shizugin:sl

No. of members: (As of end of September 2009) 750 companies, 1,142 members

•No. of participants for seminars and visits: 1.624



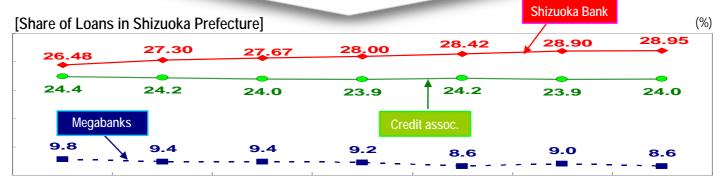
#### Management improvement **Business** regeneration

[Number of business regeneration activities completed

	FY2007	FY2008	1H FY2009
Cases	19	17	13



15





# Retail banking initiatives

#### **Deposits**



Internet Branch
 (As of End of Sep. 2009)
 No. of accounts: approx. 16,800
 Deposit balance: JPY 17.0 bn

#### Credit card

<joyca>
Total number of "joyca"
holders surpassed
300,000 in July 2009



 Started selling "Entetsu Card" in July 2008

# Assets in custody

<Cooperation with Shizugin TM Securities>
New financial instruments/
Expand our customer base





 Started insurance consulting business in August 2009

# Consumer loan

<Strengthen centralized loan centers> Loan Operations Centers, Loan desks



- Newly established "Hamamatsu Station-South Loan Center" in June 2009
- Newly established "Atsugi Loan Desk" in November 2009

"Gathering deposits" Structure

Consulting in accordance with the life-cycle of customers



# Improving productivity

•Introduced a revolutionary office layout for branches specialized in counter services. Shift personnel to counter services. \*Incl. temperary and dispatched employees, etc. End of Mar. '11 [Number of personnel] End of Mar. '09 End of Mar. '08 Plan (Employees) Front office 2,685 2,925 2,411 1,982 2,165 Of which bank employees 1,794 752 1,506 Back office/assisting 1,693 325 115 Of which bank employees 548 963 1.096 HQ, loan operations centers and other 1,060 470 Of which bank employees 534 509 Shizuoka Bank (A) 5,287 4,640 5,164 2,841 2,750 Of which bank employees 2,851 Total number of employees at Group companies, etc (B) 1,927 2,540 1,873 Total Group employees (A + B) 7,214 7,180 7,037 Naruko branch in a new building reopened at a new location on June 15, 2009.



# **Projected performance for FY2009**

- Gross operating profit is expected to grow: Continues to grow for 6 periods, record high.
- Core net operating profit expects the first decrease in 9 periods, while ordinary profit and net income increase for the first time in 3 periods.

[Net operating profit] First increase in 3 periods (record high), [Core net operating profit] First decrease in 9 periods. [Ordinary profit] First increase in 3 periods, [Net income] First increase in 3 periods.

Consolidated (JPY bn)	FY2008	FY2009E	YoY change	Gross operating profit (Non-consolidated)
Ordinary revenue	232.2	211.0	-21.2	(Non-consolidated)
Ordinary profit	20.0	52.8	+32.8	(JPY bn)
Net income	13.0	30.8	+17.8	
Non-Consolidated (JPY bn)	FY2008	FY2009E	YoY change	
Ordinary revenue	205.4	185.0	-20.4	148.7
Gross operating profit	148.7	150.0	+1.3	
Expenses (-)	79.6	82.6	+3.0	133.5
Core net operating profit	69.0	65.5	-3.5	
General transfer to loan loss reserves (-)	15.5	5.9	-9.6	
Net operating profit	53.7	61.5	+7.8	
Bad debt written-off (-)	18.8	10.6	-8.2	
Gain on stocks	-17.5	1.7	+19.2	
Ordinary profit	16.9	50.5	+33.6	
Net income	12.8	30.5	+17.7	37.0
Credit costs (-)	34.3	16.5	-17.8	FY2006 FY2007 FY2008 FY2009E

# Data Section Dream with you. 多静岡銀行



# **Economy of Shizuoka Prefecture**

<Size of economy>

Shizuoka's economy is called a "3%, 10th-ranked economy," as on many indicators it comprises 3% of the national economy and ranks around 10th among the prefectures. The economy is strong by national standards.

(JPY bn)

	FY2005	FY2006	FY2007	FY2008
Prefectural GDP	16,602.2	16,866.4	16,830.6 (*)	16,405.8 (*)
National GDP	503,186.7	510,924.7	515,857.9	<del>-</del>
Ranking in prefectural GDP	10th/47	10th/47	_	<del>-</del>
Prefectural manufactured goods shipments (MGS)	17,322.7	18,234.7	19,410.2	18,996.4 (*)
National MGS	295,800.3	314,834.6	336,756.6	334,016.0 (*)
Ranking in prefectural MGS	3rd/47	3rd/47	3rd/47	3rd/47 (*)

No. of new facility locations (Shizuoka)	85	102	124	144
No. of new facility locations (Nationwide)	1,544	1,782	1,791	1,631
Ranking	3rd/47	3rd/47	1st/47	1st/47

Note: Manufactured goods shipments (MGS) is based on calendar-year data.

\* Based on preliminary data.

The numbers of new facility locations are based on calendar-year data; all others on fiscal-year data.

No. of new facility locations (Shizuoka) in 1H FY2009 is 20 (5th/47), Nationwide total is 434.

< Effective job opening to applicant ratio (seasonally-adjusted) >

By region, Eastern part of Shizuoka Pref.: 0.43 times, Central part of Shizuoka Pref.: 0.45 times, Western part of Shizuoka Pref.: 0.32 times. Since February 2009, the ratio has been below national average.

(times)

	Dec. 2008	Jan. 2009	Feb. 2009	Mar.2009	Apr. 2009	May 2009	Jun. 2009	Jul. 2009	Aug. 2009	Sep. 2009
Shizuoka Pref.	0.83	0.69			0.42	0.40		0.38	0.38	0.39
Nationwide	0.73	0.67	0.59		0.46	0.44		0.42	0.42	0.43



# Changes in borrower categories

#### Classification of debtors from March 2009 to September 2009 (Non-consolidated)

(JPY bn)

		Initial balance			End of September 2009						Default ratio	Provision for loan
	A		Sound borrowers	Borrowers requiring careful monitoring	Borrowers requiring management	Borrowers classified as "at risk of failure"	Borrowers practically bankrupt	Borrowers that have gone bankrupt	Others (Note 2)	B+C+D E	E/A	loss allowance F
						В	С	D				
	Sound borrowers	5,241.6	4,830.3	188.6	3.1	4.1	1.0	0.8	213.7	5.9	0.11%	1.1
	Borrowers requiring careful monitoring	1,037.3	103.7	855.3	3.0	29.0	4.9	1.4	39.9	35.3	3.40%	3.1
60	Borrowers requiring management	25.1	0.3	2.0	17.5	3.4	0.5	0. 6	0.8	4.5	18.05%	1.0
End of March 2009	Borrowers classified as "at risk of failure"	137.6	0.4	8.1	0.2	114.1	9.3	2.7	2.8			
Enc	Borrowers practically bankrupt	33.4	0.0	0.3	-	0.8	26.0	1.9	4.3			
	Borrowers that have gone bankrupt	21.8	0.0	0.1	_	1.1	0.0	19.0	1.6			

- Recording standards: Credit balances are as of the end of March 2009, and changes in loans by the end of September 2009 are not considered.
- Show in "Others" are the off-balance-sheet amounts of loans to borrowers that ceased to be our customers.



# **Allocation of risk capital**

- Allocation of risk capital for the first half of FY 2009 amounted to JPY 575.6 bn, of which JPY 124.1 bn was allocated to credit risk, JPY 222.3 bn to market risk, JPY 23.7 bn to operational risk, and JPY 205.5 bn to buffer capital, etc.
- For the first half of FY 2009, JPY 75.2 bn was used by the Branch sales division, and JPY 61.7 bn by the Treasury division.

Allocation source	(JPY bn)			Risk capital allocated	Risk capital used	Ratio of risk capital used
	Credit risk 124.1		Branch sales division	90.9	75.2	82.7%
			Treasury division	238.1	61.7	25.9%
			(Of which, policy investment)	133.7	34.8	26.0%
Core Capital 575.6	Market risk 222.3		Overseas branches	6.3	2.3	36.5%
(End of September, 2009 basis)			ALM division	5.3	0.0	0.0%
			Consolidated subsidiaries	5.8	4.0	68.9%
	Operational risk 23.7 Opera	Operational risk	23.7	23.7	100.0%	
	Buffer capital, etc.		Sub total	370.1	166.9	45.0%
	205.5	Buffer capital, etc.	205.5	_	_	
			Total	575.6	166.9	28.9%

<sup>\*</sup> Risk capital used = VaR

<sup>\*</sup> Buffer capital is kept aside for emergencies such as the anticipated Great Tokai Earthquake and other unquantifiable risks.

• Group Companies decreased both revenue and profits: The total ordinary revenue of 11 consolidated subsidiaries declined to JPY 22.4 bn (a JPY 0.1 bn decrease year-on-year) and an ordinary profit of JPY 1.3 bn (a JPY 0.6 bn decrease year-on-year).

(JPY bn)

•		Ordinary		Ordinary		
Company name	Business	revenue	YoY change	Profit (Loss)	YoY change	
Shizugin Management Consulting	Management consulting	0.1	-0.1	-0.0	-0.1	
Shizugin Lease	Leasing	11.3	+1.2	0.1	-0.3	
Shizuoka Computer Service	Computer services, accounting	2.7	-0.2	0.1	-0.1	
Shizugin Credit Guaranty	Credit guarantee	0.7	0.1	0.4	0.0	
Shizugin DC Card	Credit card services Credit guarantee	1.1	0.0	0.2	0.0	
Shizuoka Capital	Listing consultancy SME support	0.2	-0.1	0.0	-0.1	
Shizugin TM Securities	Financial instruments business	1.4	-0.1	0.3	0.0	
Shizuoka Bank (Europe)	Banking & financial instruments business	0.3	-0.8	0.1	0.0	
Shizugin General Service	Staff dispatch	1.7	-0.1	0.0	0.0	
Shizuoka Mortgage Service	Bank valuation of real estate collateral survey services	0.4	0.0	0.0	0.0	
Shizugin Business Create	Centralized processing of transactions such as transfer and collection, etc.	2.4	0.0	0.0	-0.1	
Total (11 companies)		22.4	-0.2	1.3	-0.5	
Shizugin Saison Card*	Credit card services	0.3	+0.2	-0.3	+0.2	

<sup>\*</sup>A company to which the equity method of accounting is applicable. Operations commenced in April 2007.



This document includes statements concerning future business results.

These statements do not guarantee future business results, but contain risks and uncertainties.

Please note that future business results may differ from targets for reasons such as changes in the business environment.