February 2011

Financial Results for the 3Q of FY2010

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President

Source :Shizuoka Prefectural Tourism Association

SHIZUOKA BANK



Approach of Shizuoka Bank

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Approach of Shizuoka Bank





SHIZUOKA BANK

Regional finance

• Strengthen the relationship with customers further , by promoting the solution business with our three basic policies , that is , Promote business matching services , "Shizuginship" , Management improvement and Business regeneration.

Shizugin:ship

•No. of members: (As of the end of December 2010) 883 companies, 1,331 members

•No. of participants for seminars and visits: 2,477

Shizuqin:sh

Business matching

[Number of successful business matching deals and the amount of new loans]

	FY2008	FY2009	3Q FY2010
Actual cases	2,257	2,595	2,262
Amount of new loans	JPY 32.3 bn	JPY 34.4 bn	JPY 21.9 bn



Management improvement/ Business

regeneration

[Number of business regeneration activities completed]

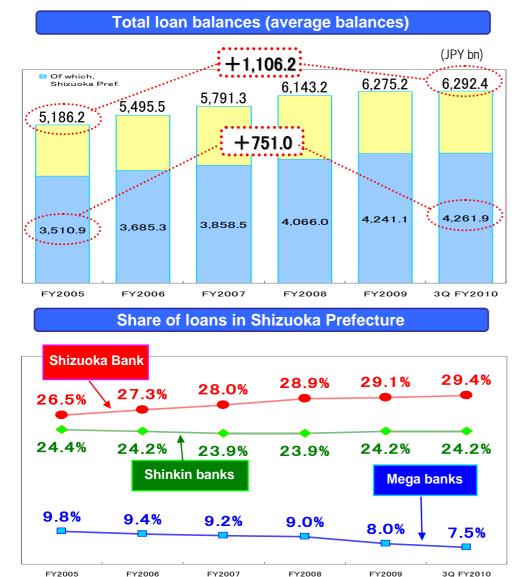
	FY2008	FY2009	3Q FY2010
Cases	17	20	12



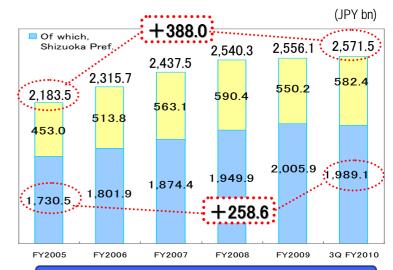
Loans and share in Shizuoka Prefecture

• From FY2005, total loan balances increased +JPY 1,106.2 bn, of which +751.0 in Shizuoka Pref.

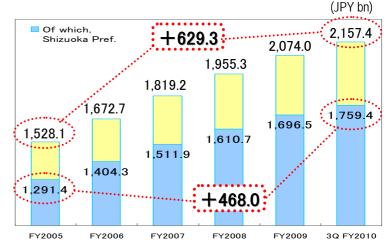
(Of which, SME loan balances: +JPY 388.0bn, consumer loan balances: +JPY 629.3bn)





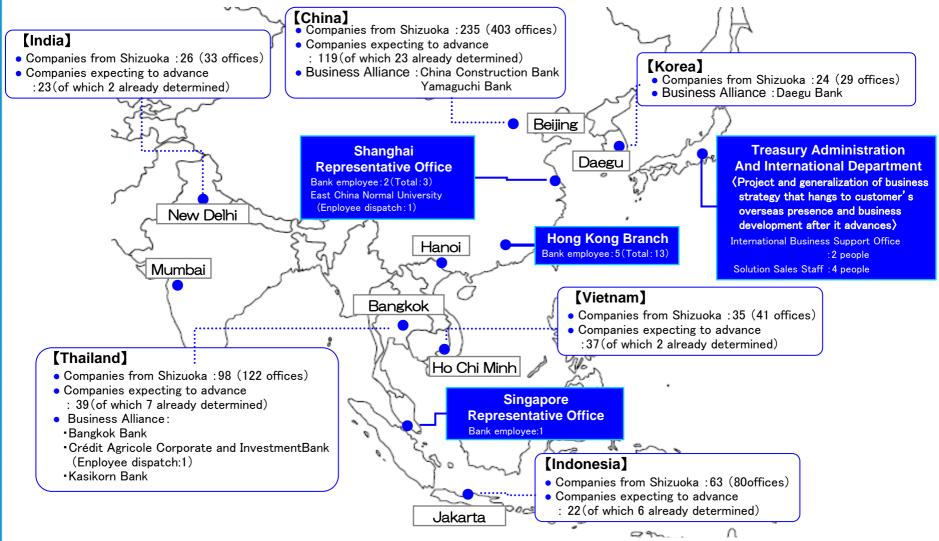


Consumer loan balances (average balances)



Strengthening business supporting framework in Asia

- Number of customers expanding their business mainly to China and South East Asia is growing , and such expansion will continue further
- Established "International Business Support Office" in January 2011, in order to respond to the costomer needs in abroad, by helping customers' overseas expansion and their business operation abroad.



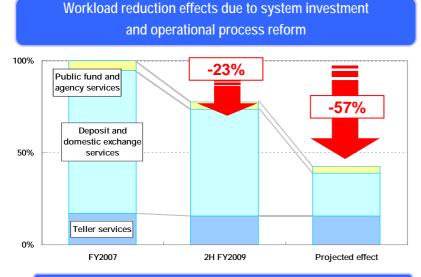
Growth investment for the future (IT Strategy)

•The investment for growth is continued controlling OHR within 55% and it executes it positively FY2008~FY2010 FY2011~FY2013 FY2005~FY2007 High-level productivity Accelerating the decision making in terms of customer service **Promoting IT Strategy** Ensuring management flexibility Improving cost competitiveness **Build-up of the next generation** calculation system **Provision of IT functions that facilitate Developing IT infrastructure** management strategies in order to realize each section strategy • Development and expansion of an integrated database Construction of navigation system that upgrades sales and office work Unification of management information such as earnings , risks ,and human affairs • Construction of multi functional channel which realizes marketing strategy for mass customer system (Construction of WEB based ATM) Strengthening legal compliance **Upgraded counter sales system** Great labor saving of concentrated post Establishment of financial instruments sales system (from November 2010) Development of a workflow for application acceptance processing (from October 2010) Standardizing information and **Development of infrastructure for** speeding up its process, developing total optimization the process which offers always up- Development of an integrated database (from May 2009) to-date information • Development of a common infrastructure for open systems (from May 2009) **Fundamental reform of sales** Promotion of branch BPR business operation (Development of branches specializing Finance support system (S-navi) restructuring (August 2008) in counter services) • Integration with the sales support system (S-prit) (May 2008) Improvement in loan business efficiency **Open system platform** Handling of bulk data such as images Improvement in the prevention of data Launching of a new branch support system for all branches(March 2008) breaches, virus infection, etc. Communication lines: Wide-area ethernet network (July 2006) Information: Enhancement of security measures (June 2006) Client terminals: Development of an open platform (June 2006). **Enhancing of IT Governance**

Integrated organizational management
IT visualization
Investment control
Risk minimization

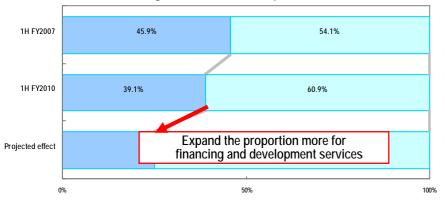
Increase in productivity

- Will reduce administrative processing drastically by conducting well-organized system investment and reforming operational process .
- Continues to increase the staff from back-office to sales force in order to expand topline .



Weight of operation in branches

Administrative processing (teller, domestic exchange services)
 Financing and business development services



[Reference] Number of personnel

(Employees)	End of Mar. '09	End of Mar. '10	End of Mar. '11 (Estimated)	Change from End of Mar.'09
Front office	2,685	2,742	2,925	+240
Of which bank employees	1,982	1,991	2,165	+183
Back office/assisting	1,506	1,520	752	-754
Of which bank employees	325	318	115	-210
HQ, loan operations centers and other	1,096	1,013	963	-133
Of which bank employees	534	565	470	-64
Shizuoka Bank (A)	5,287	5,275	4,640	-647
Of which bank employees	2,841	2,874	2,750	-91
Total number of employees at Group companies, etc (B)	1,927	1,874	2,540	+613
Total Group employees (A + B)	7,214	7,149	7,180	-34

*Incl. temporary and dispatched employees, etc.

Branches specialized in counter services

•By centralizing the back-office task and minimizing the space for clerical work, created bigger space for sales inside branch(Applied to 13 branches at December 2010).

▲ The general reception at the entrance helps all customers move to the appropriate counter.

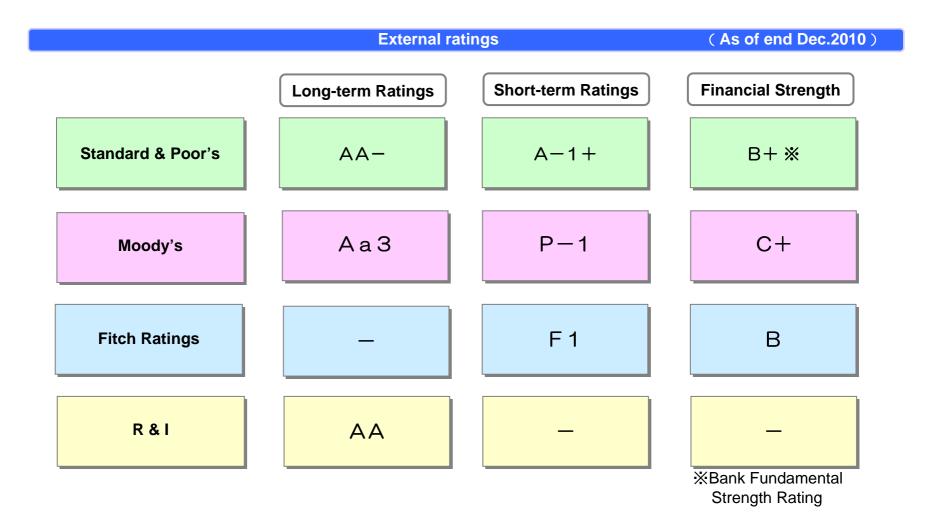
Installed banner signs with corporate color, noble red, at exterior and interior in all branches.



Installed teller counters for utility bill and other payments. Set up separators in order to protect customer privacy.

High reliability of Shizuoka Bank

- Improved the risk management system in accordance with the new application of Basel II.
- Has kept the highest S&P long-term ratings, AA- among Japanese banks .



Results for the 3Q of FY2010





SHIZUOKA BANK

Results for the 3Q of FY2010

	hn)
(JPY	UII)

Consolidated (JPY bn)	3Q of	3Q of FY2010		
(JET DII)	FY2009		YoY change	Progress
Ordinary revenue	164.5	158.3	-6.2	75.9%
Ordinary profit	38.2	51.4	+13.2	88.6%
Net income	24.1	29.8	+5.7	89.0%
Shizuoka Bank,	3Q of		3Q of FY2010	
Non-consolidated (JPY bn)	FY2009		YoY change	Progress
Ordinary revenue	143.4	136.3	-7.1	75.7%
Gross operating profit	118.2	117.8	-0.4	77.4%
Net interest income Fees & Commissions Other operating profit (Bond-related income such as JGBs)	98.7 11.5 8.0 (6.6)	96.9 10.4 10.5 (8.6)	-1.8 -1.1 +2.5 (+2.0)	76.3% 66.2% 111.5% 119.2%
Expenses (-)	61.5	60.9	-0.6	74.9%
Actual net operating profit *	56.8	56.9	+0.1	80.4%
Core net operating profit **	50.1	48.3	-1.8	76.0%
General transfer to loan loss reserves (-)	7.1	1.7	-5.4	27.1%
Net operating profit	49.7	55.2	+5.5	85.6%
Special profit and loss	-13.4	-8.2	+5.2	70.9%
Bad debt written-off (-) Gain (loss) on stocks	12.9 0.6	7.3 0.1	-5.6 -0.5	80.7% —
Ordinary profit	36.3	47.0	+10.7	88.8%
Net income	23.8	29.1	+5.3	89.5%

[E	reakdown of net interest income]	3Q FY2010	YoY change
D	omestic operations division	87.9	-2.4
	Of which, Interest on loans	78.5	-3.7
	Interest and dividends on securities	14.5	-2.5
	Interest on deposits(-)	5.0	-3.4
С	verseas operations division	9.0	+0.6

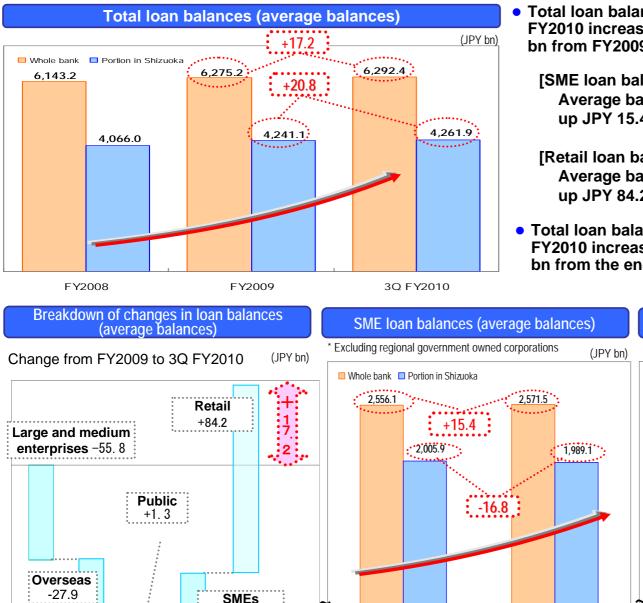
[Breakdown of credit costs]			(JPY bn)
С	redit costs (-)	9.1	-10.9
	Of which, General transfer to loan loss reserves (-)	1.7	-5.4
	Transfer to specific reserves (-)	4.7	-6.8

[Breakdown of gain (loss) on stocks]			(JPY bn)
G	Gain (loss) on stocks	0.1	-0.5
	Of which, Gain (loss) on sale of stocks	0.3	-2.3
	Written-off of stocks (-)	0.2	-1.2

* Actual NOP = NOP + General transfer to loan loss reserves

** Core NOP=NOP + General transfer to loan loss reserves – Bond-related income such as JGBs



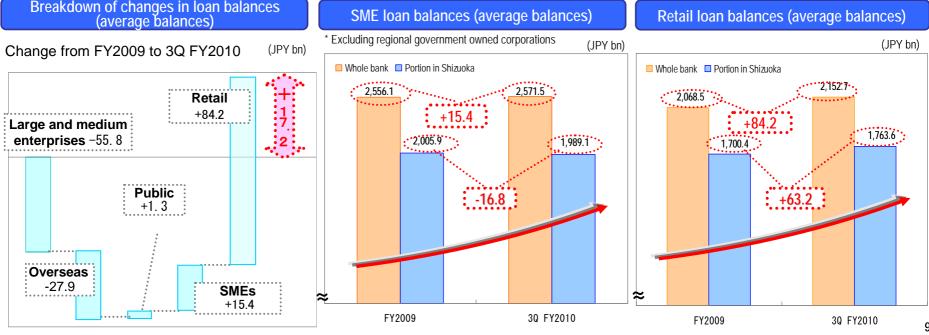


 Total loan balances (average balances) of 3Q FY2010 increased to JPY 6,292.4 bn, up JPY 17.2 bn from FY2009

[SME loan balances] Average balances increased to JPY 2,571.5 bn, up JPY 15.4 bn from FY2009

[Retail loan balances] Average balances increased to JPY 2,152.7 bn, up JPY 84.2 bn from FY2009

 Total loan balances (term-end balances) of 3Q FY2010 increased to JPY 6,470.8 bn, up JPY 169.5 bn from the end of March FY2010



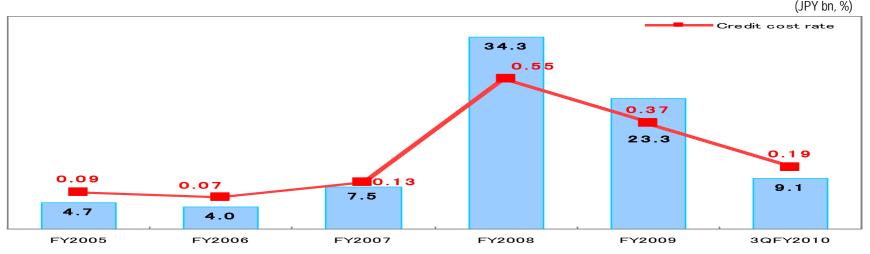


Credit costs: 3Q FY2010 JPY 9.1 bn (down JPY 10.9 bn year-on-year) Credit cost rate: 0.19% (down 0.23 percentage points year-on-year)

[Breakdown of credit costs]







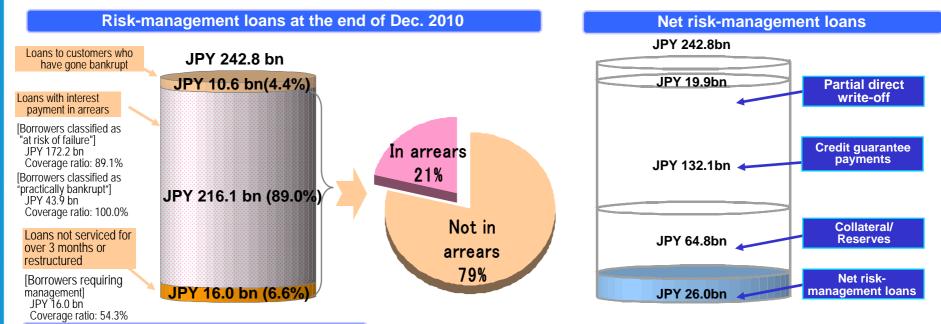
*Credit costs = NPL disposals + General transfer to loan loss reserves - Reversal of loan loss reserves, Credit cost rate = Credit costs / Average loan balance

Figures after FY2007 NPL disposal include transfer to other contingent loss reserves

Risk-management loans

Risk-management loans balance (Non-consolidated basis)

- Total risk-management loans outstanding at the end of December 2010 amounted to JPY 242.8 bn
- (up JPY 6.8 bn from the end of September 2010)
- The ratio of risk-management loans: 3.75% (up 0.05 percentage points from the end of September 2010)
- Net risk-management loans (Non-consolidated basis): JPY 26.0bn (up JPY 1.5bn from the end of September 2010)
- The ratio of net risk-management loans:0.40% (up 0.02 percentage points from the end of September 2010)

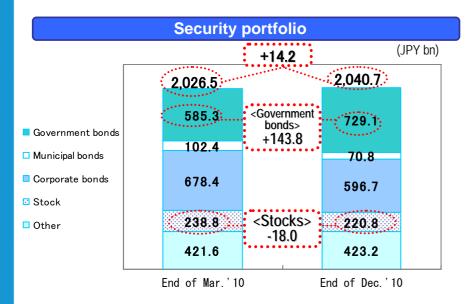


NPL removal from the balance sheet

	(JPY bn)	FY2008	FY2009	1H FY2010	3Q FY2010 (3 month)
	New recognition of NPLs	+89.2	+97.7	+38.0	+20.6
	Removal from the balance sheet (of which , NPL to borrowers classified as "at risk of failure" or in riskier categories)	-76.5 (-53.2)	-76.4 (-69.5)	-31.5 (-28.8)	-13.8 (-12.8)
Risk-management loans		208.2	229.5	236.0	242.8

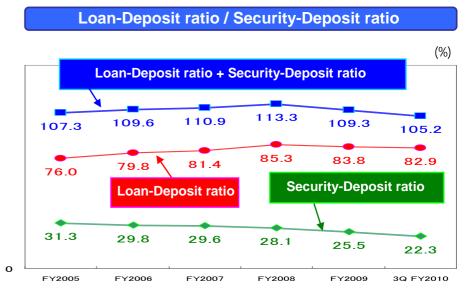


Balance of securities at the end of December 2010 was JPY 2,040.7 bn. (up JPY 14.2 bn from the end of March 2010).
Gain on revaluation of securities such as stocks, bonds and investment trusts at the end of December 2010 was a profit of JPY 116.5 bn (down JPY 16.7 bn from the end of March 2010), including gain on the revaluation of stocks of JPY 96.1 bn (down JPY 18.4bn from the end of March 2010)



Breakdown of Foreign currency bonds

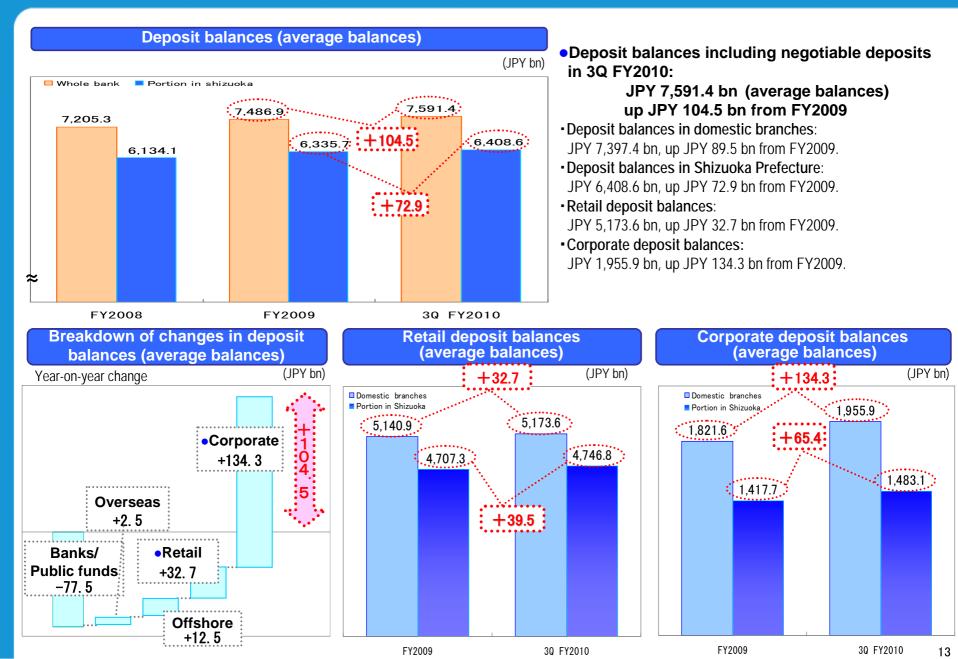
	(JPY bn)		
	(Book value)	Change from End-Mar. '10	Gains and losses from the revaluation of bonds
Ginnie Mae	346.6	36.1	+2.8
Fannie Mae	0	-2.0	_
Freddie Mac	0	-18.2	_
US Government Bonds	1.6	-7.6	-0.0



Yield and average duration to maturity

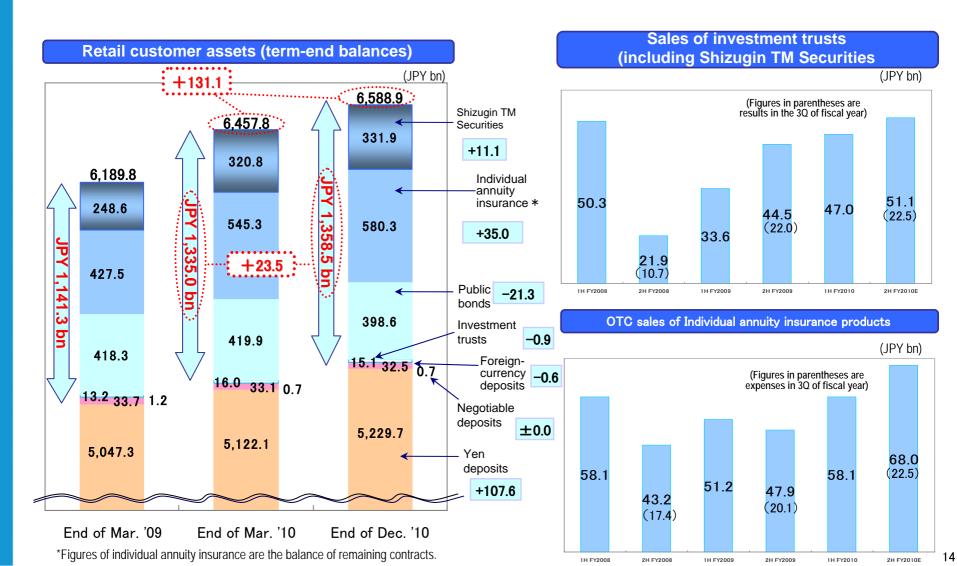
	End of Mar. '10	End of Dec. '10
Duration of yen denominated bonds	4.73y	5.16y
Duration of foreign currency denominated bonds	2.60y	2.15y
Gains and losses from the revaluation of securities	JPY133.2bn	JPY116.5bn
Stocks	JPY114.5bn	JPY96.1bn
Nikkei stock average	JPY11,089.94	JPY10,228.92





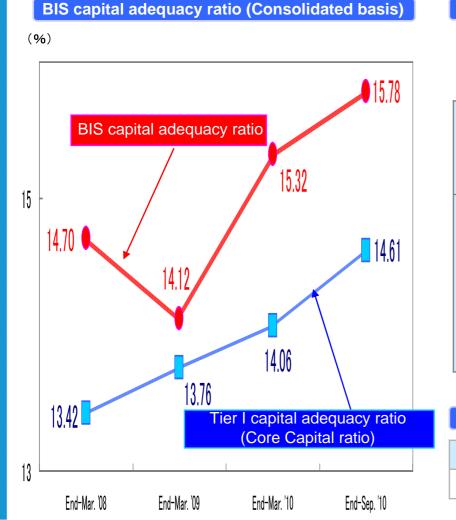


- Balance of individual customers' assets in custody at the end of December 2010 (including the balance of Shizugin TM Securities) increased to JPY 6,588.9 bn, up JPY 131.1 bn from the end of March 2010.
- Asset management products (excluding yen deposits and negotiable deposits) was JPY 1,358.5 bn,
- up JPY 23.5 bn from the end of March 2010.



Capital adequacy ratio

- The Basel II capital adequacy ratio at the end of December 2010 was 15.78%. (Up 0.46 percentage points from the level at the end of March 2010)
- Tier I ratio (core capital ratio) was 14.61%. (Up 0.55 percentage points from the level at the end of March 2010).
- From the result of "Quantitative Impact Study (QIS)", there is no anxiety about our capital adequacy.



		End-Mar. '08	End-Mar. '09	End-Mar. '10	End-Dec. '10	Change from End-Mar. '10
Са	apital*	650.4	623.4	687.8	694.5	+6.7
	Tier I	593.8	607.8	631.4	643.1	+11.7
	Tier II	79.1	29.1	67.6	62.3	-5.3
Ri	sk-adjusted assets	4,423.2	4,414.8	4,488.9	4,399.5	-89.4
	Total credit-risk- adjusted assets	4,089.5	4,094.6	4,166.3	4,070.7	-95.6
	Amount corresponding to market risk	22.0	24.8	20.5	26.9	+6.4
	Amount corresponding to operational risk	283.7	295.4	302.1	302.0	-0.1
	Adjusted floor amount	28.0	_	_	_	_

Changes in capital and risk-adjusted assets

*Capital does not include preferred shares, subordinated debts, etc.

Outlier ratio (Non-consolidated basis)

Size of maximum risk	Tier I + Tier II	Outlier ratio
JPY 85.7 bn	JPY 676.1 bn	12.7%

(JPY bn)

Shareholder return

- In the first half of FY2010, dividend per share was JPY 6.50. (dividend payout ratio was 27.29%).
- In FY2010, aims to maintain "dividend payout ratio at approximately 25%, the highest payout ratio among main regional banks" and plan to distribute dividend (annual) per share of JPY 13 by taking into account the market trends and operating performance.
- Average shareholder return ratio from FY2000 to FY2009 remaind high at around 60%.

Dividend trends							(JPY , %)
	FY200	6 FY2	2007	FY2008	FY2009	FY201	0 E
Dividend per share (annual)	13.	.00	13.00	13.00	13.0	00 13.0	0 (6.50*)
Dividend yield (Dividend/share price at end of FY)	1.	.03	1.10	1.47	1.5	59 —	
Profit distribution to sharehold	ders					*Inter	im dividend
	FY2006	FY2007	FY2008	B FY2009	FY2010E	FY '00 – '09 (10 years)	(JPY bn, %)
Annual dividend (1)	9.2	9.1	9.1	1 9.1	8.8	68.7	
Purchase of treasury shares(2)	_	12.6	-	- 4.0	15.0	79.8	Accumulated
Shareholder returns (3)=(1)+(2)	9.2	21.8	9.1	1 13.1	23.8	148.6	total
Net income (4)	36.3	35.2	12.8	32.1	32.5	247.8	
Dividend payout ratio (1)/(4)x100	25.39	25.96	70.8	5 28.20	27.03	27.74	Average
Shareholder return ratio (3)/(4)x100	25.39	61.82	70.8	5 40.64	73.13	59.96	Average

Historical share buybacks

- Share buybacks have been carried out continuously since FY 1997, with the number of shares bought back totaling 131 million as of the end of September 2010.
- Executed share buyback twice for totally 20million shares during the first half of FY 2010.

Historical share buybacks

	Shares bought back (thousand shares)	Purchase amount of treasury shares (JPY mn)	Number of shares cancelled (thousand shares)	Cancellation amount (JPY mn)	Shareholder return ratio (*) (%)
FY1997	7,226	9,997	7,226	9,997	90.3
FY1998	6,633	9,142	6,633	9,142	86.7
FY1999	8,357	9,143	8,357	9,143	51.4
FY2000	24,954	23,281	24,954	23,281	152.0
FY2001	8,234	8,267	8,234	8,267	165.4
FY2002	29,928	23,107	—	_	229.4
FY2003	10,712	8,566	30,000	23,381	50.8
FY2004	_	_	_	_	17.1
FY2005	_	_	_	_	22.5
FY2006	_	_	_	_	25.3
FY2007	10,000	12,621	10,000	10,130	61.8
FY2008	_	_	_	_	70.8
FY2009	5,000	3,996	5,000	4,638	28.8
FY2010	** 20,000	** 14,980			73.1
Accumulated total	131,044	123,102	100,404	97,981	63.2

*Shareholder return ratio = (consideration for share buybacks + dividends paid) / net income x 100

**Purchase amount of treasury shares in FY2010 is an actual amount for the 3Q of FY2010.

Projected performance for FY2010

• No modification from the projected performance of published in November 2010

Consolidated (JPY bn)	FY2009	FY2010E	YoY change
Ordinary revenue	214.5	208.5	-6.0
Ordinary profit	53.9	58.0	+4.1
Net income	32.8	33.5	+0.7

Non-Consolidated	′bn)	FY2009	FY2010E	YoY change
Ordinary revenue		186.0	180.0	-6.0
Ordinary profit		50.5	53.0	+2.5
Net income		32.1	32.5	+0.4

Credit costs (-)	23.3	15.4	-7.9
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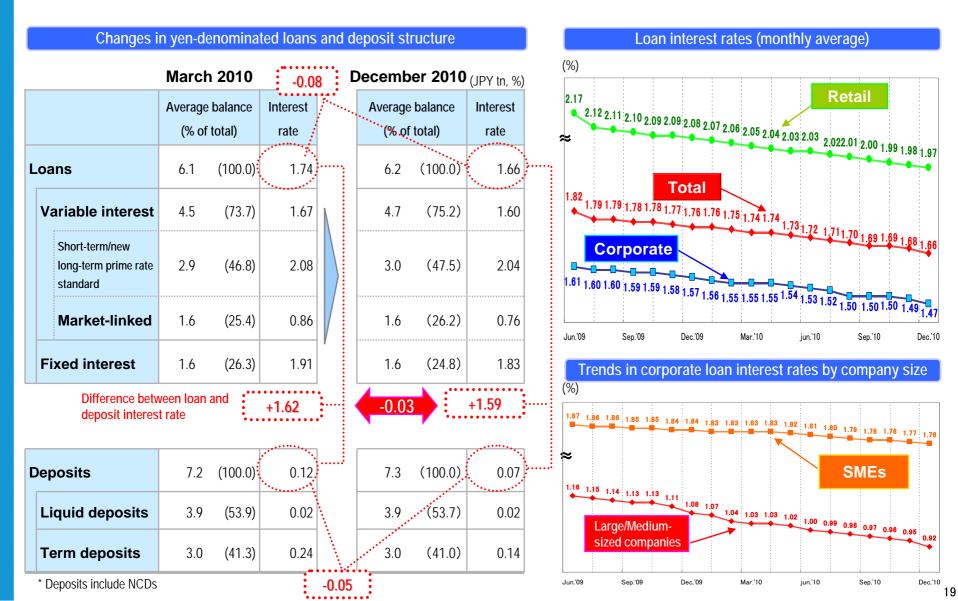
Data Section





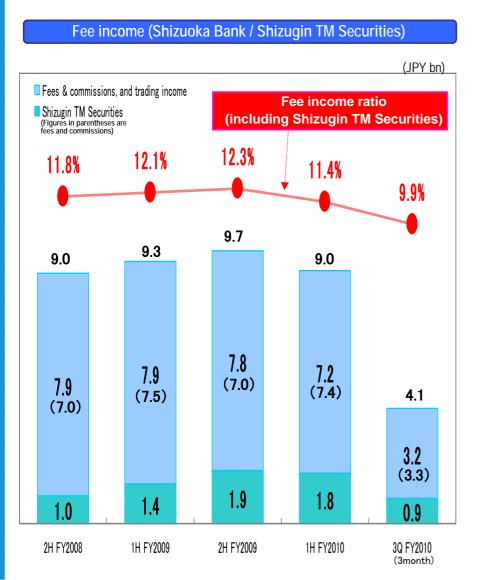
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• Difference between loan and deposit interest rate in December 2010 dropped 0.03 points from the end of March 2010.

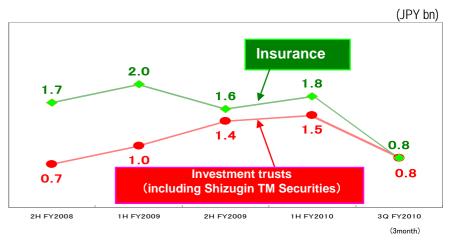




 Sales commission fee decreased due to the sluggish growth of sales from investment trusts and individual annuity insurance products.



Fee income from sales of investment trusts and insurance products



Fee income and expenses

(JPY bn)

[Non-consolidated]		3Q FY2010	Year-on-year change
Fee income		17.1	+ 0.1
	Agents' fees (OTC insurance sales commission, etc.)	2.9	- 0.2
	Misc. fees received	7.1	+ 0.2
Fee expenses		6.4	+ 0.1
	Misc. fees paid	2.5	- 0.0

General transfer to loan loss

General transfer to loan loss = Loan balances by borrower categories x Estimated loss ratio

Estimated loss ratio = Loan loss ratio x Specific period of time

Calculation of general transfer to loan loss

		Period of time		
Borrower category	Loan loss ratio (%)*	Shizuoka Bank (Average loan life)	Sound borrowers/ Borrowers requiring careful monitoring: 1 year Borrowers requiring management: 3 years	
Sound borrowers Consumer loans A1, A2 B1 - B3	0.07 0.03 0.37	11.09 2.22 2.01	1	
Borrowers requiring careful monitoring C0, C1 C2	1.29 1.75	2.41 2.87	1	
Borrowers requiring management C3	1.35	3.25	3	

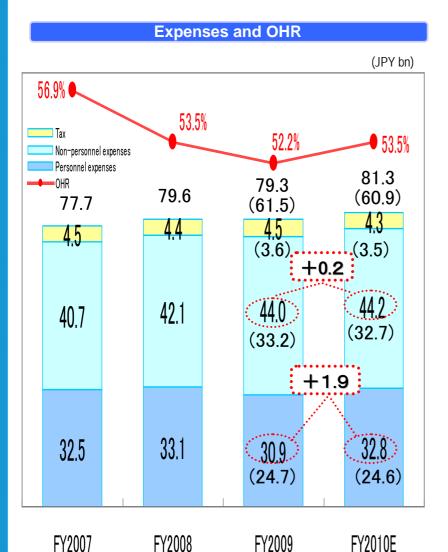
*Loan loss ratio: higher rate is adopted either from ratio of average of 5 computation period or latest ratio.

[Example] General transfer to loan loss reserves for consumer loan borrowers

JPY 5.2bn based on the average loan life of 11.09 year \Rightarrow JPY 0.5bn based on one-year rule



•Expenses in 3Q FY2010: JPY 60.9bn (down JPY 0.6 bn YoY) •OHR in 3Q FY2010 (Non-consolidated): 51.7% (down 0.15% YoY), OHR in FY2010E: 53.5%



Non-personnel expenses

	(JPY bn)	FY2007	FY2008	FY2009	3Q FY2010
Non-personnel expenses		40.7	42.1	44.0	32.7
	System-related	12.3	13.0	14.4	10.8
	Outsourcing	7.5	7.9	8.0	6.7
	Others	20.9	21.2	21.6	15.2

(The main system investment went into operation FY2010)

- Efficiency improvement from automatic money transfer system , bond management system , and call center system
- Functional enhancement of finance support system
- Systemization of clerical transaction
- Efficiency improvement of business operation and construction of information date base by opening the sales supporting system

* Figures in parentheses are expenses in 3Q of fiscal years.



Capital policy : operation

Number of shareholders

Jan. 2010	Mar. 2010	May-Jun. 2010	AugSep. 2010				March 2009	March 2010	Change
Sold existing	Share buyback	Share buyback	Share buyback		Tot	al number of shareholders	23,584	28,806	+5,222
shares	for 5 million shares	for 10 million shares	for 10 million shares			Number of individual shareholders	22,082	26,998	+4,916
	nd half 2009		t half 2010	Second half FY2010		(Ratio of the number of shares owned by individual shareholders)	16.7%	19.1%	+2.4%

Jan. 2010	Sold the existing shares	 Number of shares offered: 29,900,000 shares (incl. over-allotment of 3,900,000 shares) Personal shareholders increased by approx. 5,000 ⇒ "Increase in local individual shareholders" (diversified the shareholders) 		
Mar. 2010	Share buyback for 5 million shares	• Prevention of dilution of shareholder value and improvement of shareholder return (due to the release of treasury stock to partially satisfy the demand for shares from the over-allotted)		
May-Jun. 2010	Share buyback for 10 million shares	• Further efforts to raise capital efficiency and improve shareholder return (inproving net income per share and returning to the shareholders)		
AugSep. 2010	Share buyback for 10 million shares			



 Group companies increased both revenue and profits: The total ordinary revenue of 11 consolidated subsidiaries increased to JPY 34.3bn (up JPY 0.7bn year-on-year) and the ordinary profit of JPY 3.8bn (up JPY 1.6bn year-on-year). (JPY bn)

Company name	Business	Ordinary		Ordinary	
Company name	DUSITIESS	revenue	YoY change	profit	YoY change
Shizugin Management Consulting Co., Ltd.	Corporate and financial management advisory services	0.1	-0.1	-0.0	-0.1
Shizugin Lease Co., Ltd.	Leasing	17.9	+0.9	1.5	+1.3
Shizuoka Computer Service Co., Ltd.	Computer services, accounting	3.6	-0.3	0.2	+0.1
Shizugin Credit Guaranty Co., Ltd.	Guarantee of loans	1.0	±0.0	0.6	-0.1
Shizugin DC Card Co., Ltd	Credit card and guarantee of consumer loans	1.6	-0.1	0.4	+0.1
Shizuoka Capital Co., Ltd.	Public-offering assistance Support for corporate rehabilitation	0.5	+0.1	0.3	+0.2
Shizugin TM Securities Co., Ltd.	Securities	2.7	+0.4	0.7	+0.2
Shizuoka Bank (Europe) S.A.	Finance and securities-related services	0.3	-0.2	0.0	-0.0
Shizugin General Service Co., Ltd.	Part-time employee management, etc.	2.5	-0.1	0.0	±0.0
Shizuoka Mortgage Service Co., Ltd.	Appraisal of real estate for loan collateral, etc.	0.6	±0	0.0	-0.0
Shizugin Business Create Co., Ltd.	Operation center for remittance and bill collection, etc.	3.5	-0.1	0.0	±0.0
Total (11 companies)		34.3	+0.7	3.8	1.6
Shizugin Saison Card Co., Ltd.*	Credit card services, credit guarantee	0.7	+0.2	-0.3	0.2

*A company to which the equity method of accounting is applicable. Operations commenced in April 2007.

This document includes statements concerning future business results. These statements do not guarantee future business results, but contain risks and uncertainties. Please note that future business results may differ from targets for reasons such as changes in the business environment.